

# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Saratoga County

**+ 3.7%**

**- 33.7%**

**+ 4.0%**

Change in  
New Listings

Change in  
Closed Sales

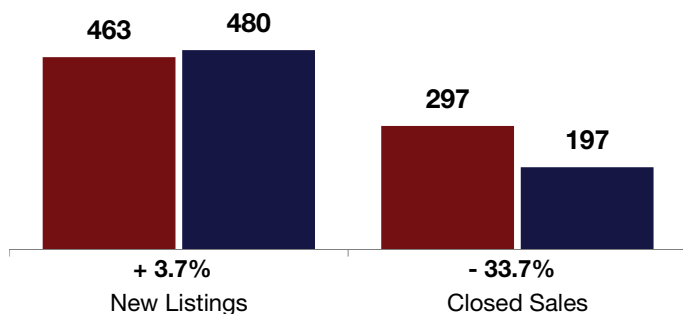
Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	463	480	+ 3.7%	2,737	2,151	- 21.4%
Closed Sales	297	197	- 33.7%	1,396	1,129	- 19.1%
Median Sales Price*	\$312,500	\$325,000	+ 4.0%	\$299,000	\$300,000	+ 0.3%
Percent of Original List Price Received*	97.9%	97.5%	- 0.4%	97.2%	96.7%	- 0.5%
Days on Market Until Sale	44	58	+ 31.6%	57	63	+ 10.2%
Inventory of Homes for Sale	1,477	986	- 33.2%	--	--	--
Months Supply of Inventory	5.8	4.1	- 29.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

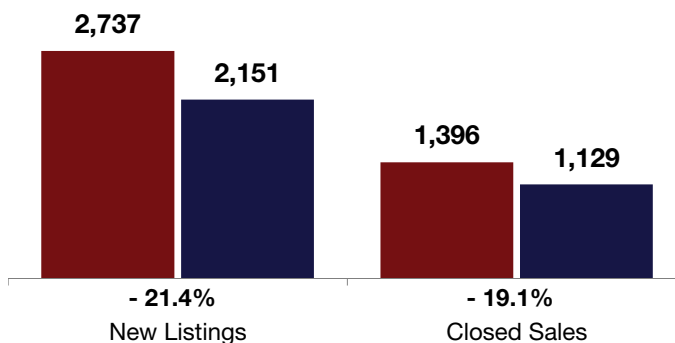
### June

■ 2019 ■ 2020

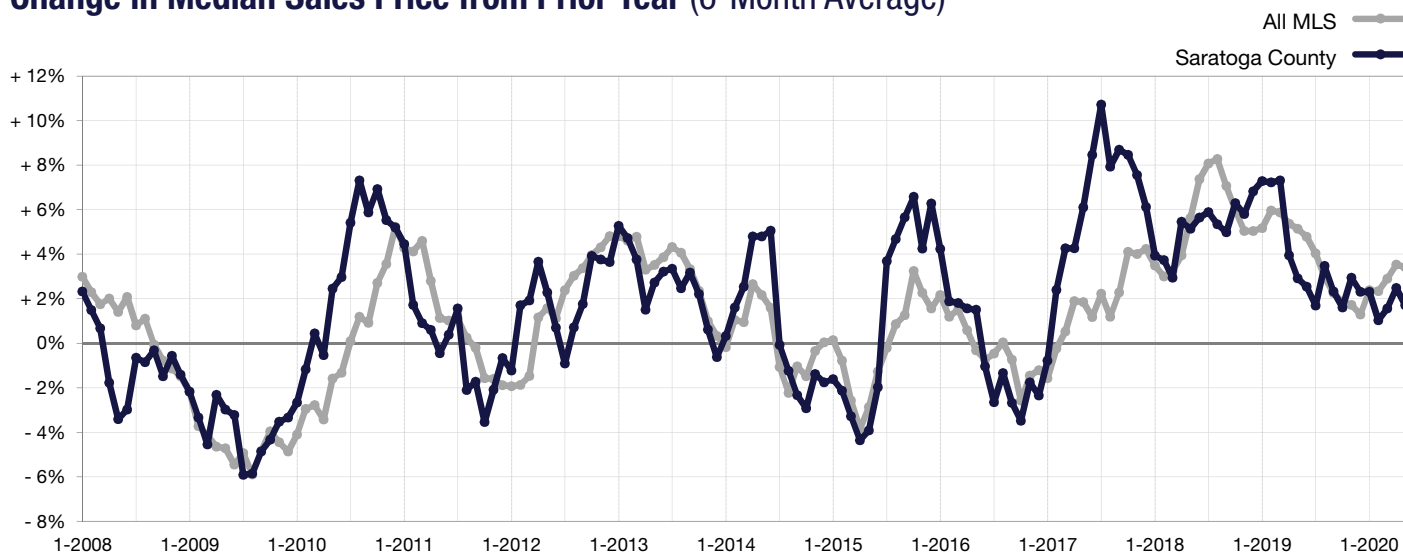


### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.