

# Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Niskayuna

**- 3.2%**

Change in  
New Listings

**- 13.3%**

Change in  
Closed Sales

**- 3.5%**

Change in  
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	62	60	- 3.2%	307	239	- 22.1%
Closed Sales	30	26	- 13.3%	160	123	- 23.1%
Median Sales Price*	\$275,550	<b>\$266,000</b>	- 3.5%	\$251,000	<b>\$267,000</b>	+ 6.4%
Percent of Original List Price Received*	97.5%	<b>98.1%</b>	+ 0.6%	94.7%	<b>96.0%</b>	+ 1.4%
Days on Market Until Sale	39	55	+ 41.1%	54	50	- 7.7%
Inventory of Homes for Sale	138	87	- 37.0%	--	--	--
Months Supply of Inventory	4.5	2.9	- 34.1%	--	--	--

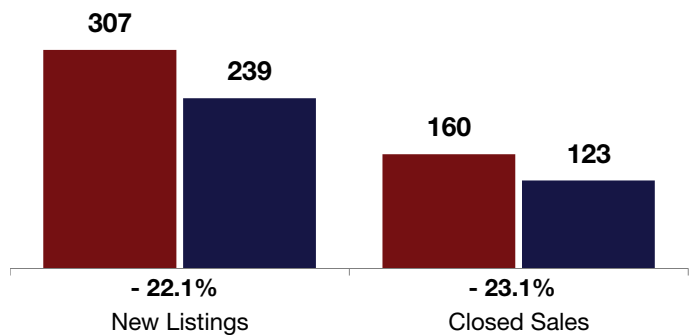
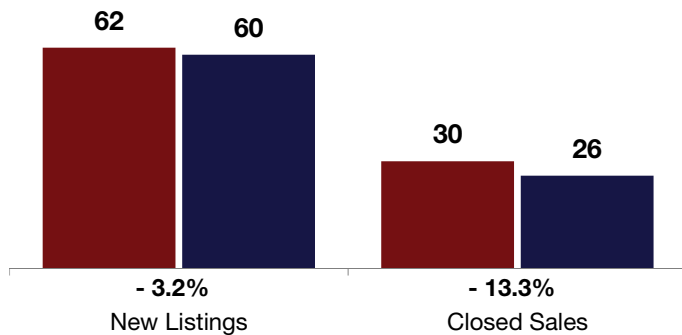
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

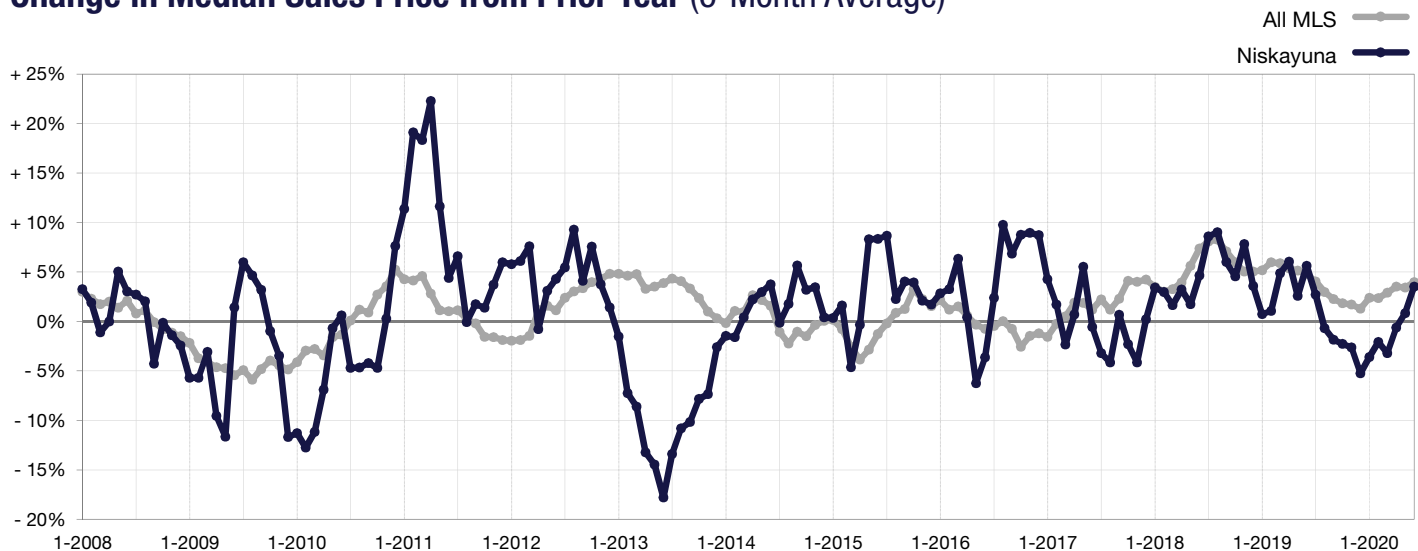
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.