

Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Glenville

+ 10.0%

Change in
New Listings

+ 54.5%

Change in
Closed Sales

- 7.8%

Change in
Median Sales Price

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	30	33	+ 10.0%	80	75	- 6.3%
Closed Sales	11	17	+ 54.5%	49	50	+ 2.0%
Median Sales Price*	\$244,105	\$225,000	- 7.8%	\$195,000	\$206,500	+ 5.9%
Percent of Original List Price Received*	95.5%	96.1%	+ 0.6%	95.3%	96.5%	+ 1.2%
Days on Market Until Sale	62	49	- 21.1%	46	60	+ 30.7%
Inventory of Homes for Sale	75	50	- 33.3%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.5%	--	--	--

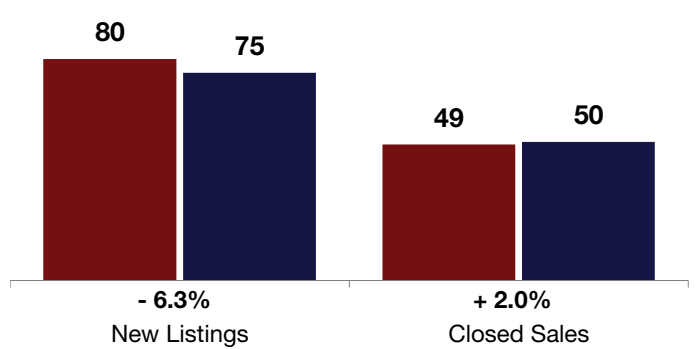
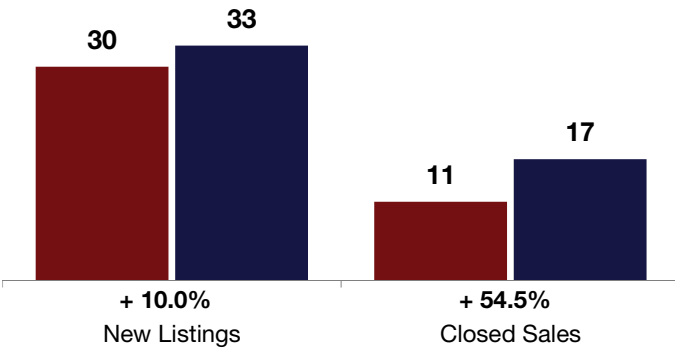
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.