

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 2.6%

+ 34.4%

- 8.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

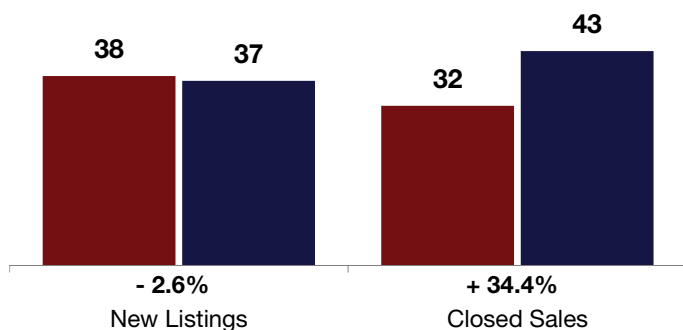
Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	38	37	- 2.6%	758	788	+ 4.0%
Closed Sales	32	43	+ 34.4%	477	497	+ 4.2%
Median Sales Price*	\$168,581	\$154,900	- 8.1%	\$117,050	\$129,200	+ 10.4%
Percent of Original List Price Received*	91.7%	91.1%	- 0.8%	90.9%	90.5%	- 0.4%
Days on Market Until Sale	57	72	+ 26.5%	86	80	- 7.2%
Inventory of Homes for Sale	254	272	+ 7.1%	--	--	--
Months Supply of Inventory	6.2	6.5	+ 3.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

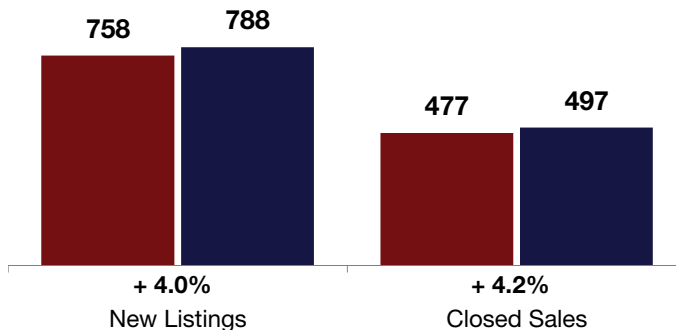
December

■ 2018 ■ 2019

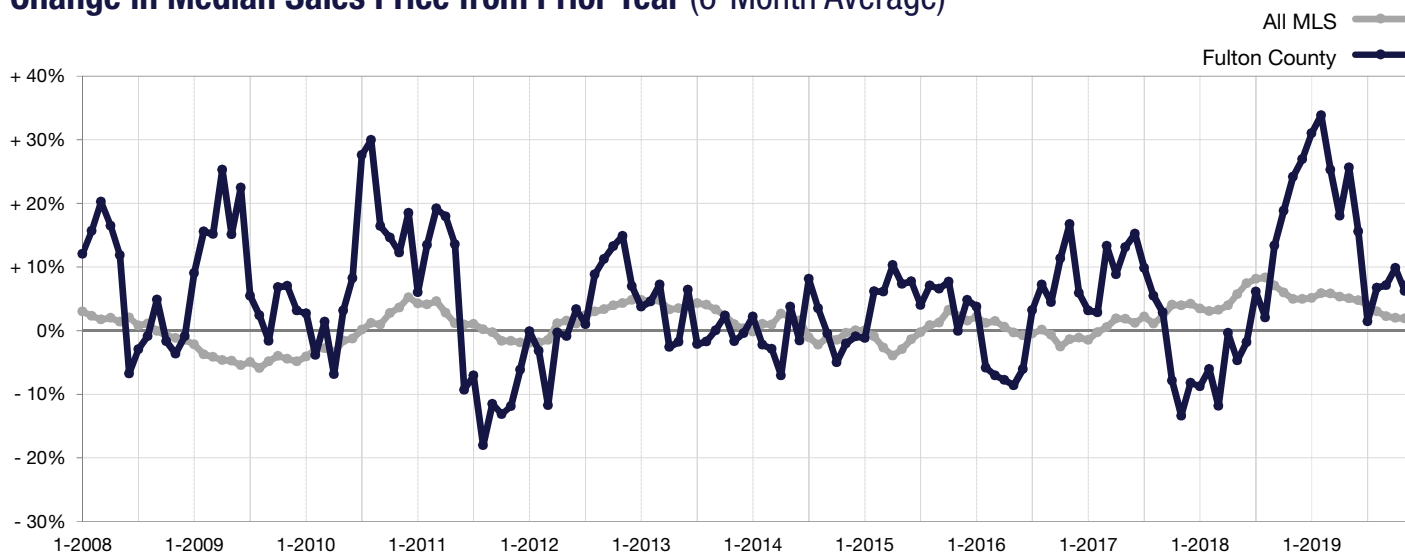


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.