

# Local Market Update – August 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**- 11.7%**

Change in  
New Listings

**- 16.7%**

Change in  
Closed Sales

**- 12.3%**

Change in  
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	77	68	- 11.7%	551	549	- 0.4%
Closed Sales	54	45	- 16.7%	299	295	- 1.3%
Median Sales Price*	\$162,000	<b>\$142,000</b>	- 12.3%	\$110,650	<b>\$121,900</b>	+ 10.2%
Percent of Original List Price Received*	93.7%	<b>93.9%</b>	+ 0.2%	91.1%	<b>90.1%</b>	- 1.1%
Days on Market Until Sale	65	<b>61</b>	- 5.0%	86	<b>85</b>	- 0.7%
Inventory of Homes for Sale	283	<b>296</b>	+ 4.6%	--	--	--
Months Supply of Inventory	6.9	<b>7.2</b>	+ 4.2%	--	--	--

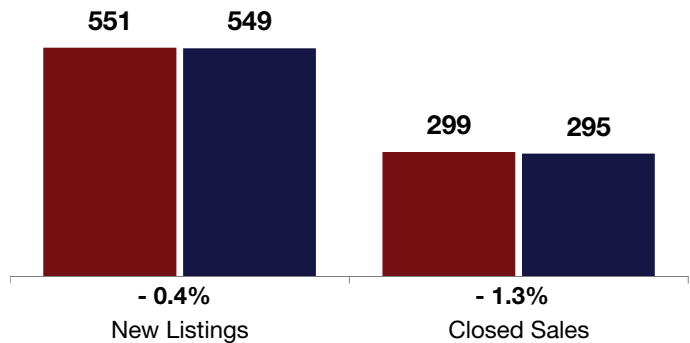
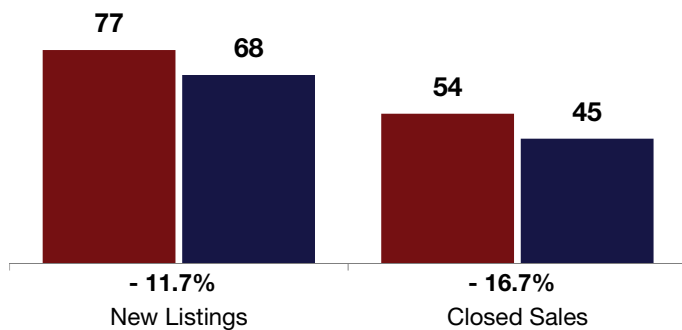
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

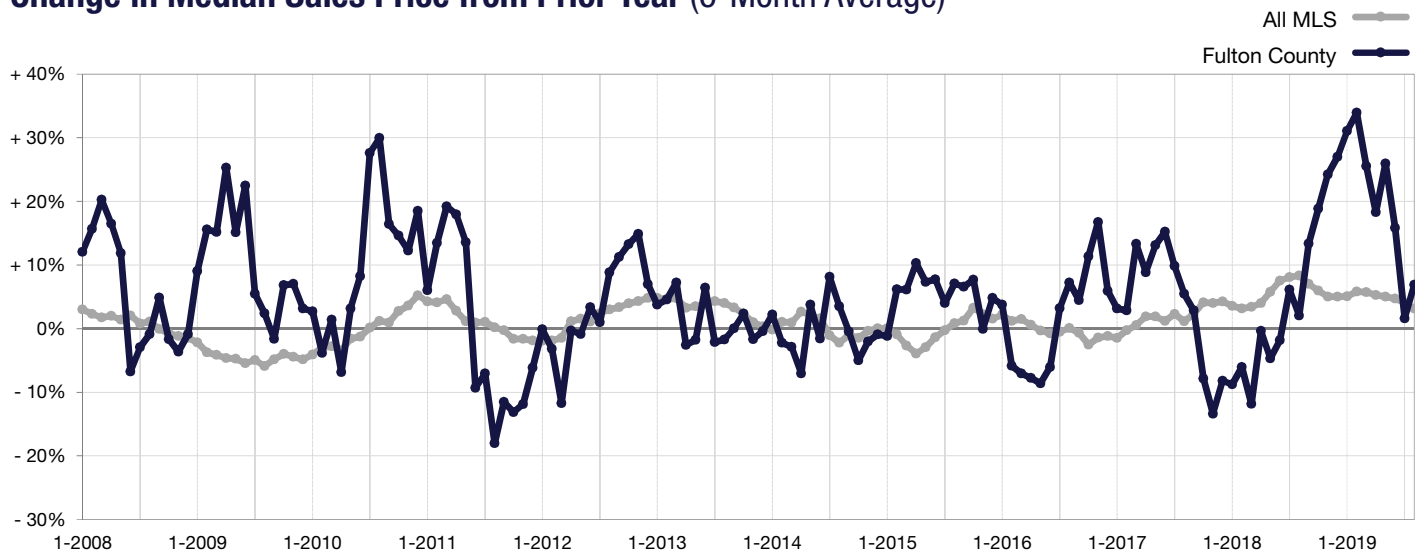
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.