

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

- 7.7%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 21.6%

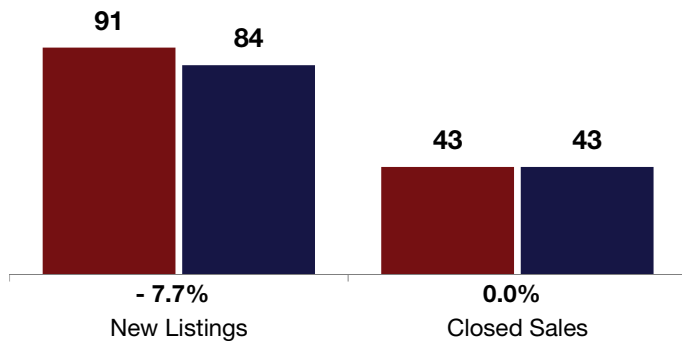
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	91	84	- 7.7%	474	481	+ 1.5%
Closed Sales	43	43	0.0%	245	246	+ 0.4%
Median Sales Price*	\$108,000	\$131,325	+ 21.6%	\$105,650	\$110,000	+ 4.1%
Percent of Original List Price Received*	90.1%	88.9%	- 1.4%	90.6%	89.4%	- 1.3%
Days on Market Until Sale	58	75	+ 28.5%	91	91	- 0.0%
Inventory of Homes for Sale	290	315	+ 8.6%	--	--	--
Months Supply of Inventory	7.0	7.9	+ 12.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

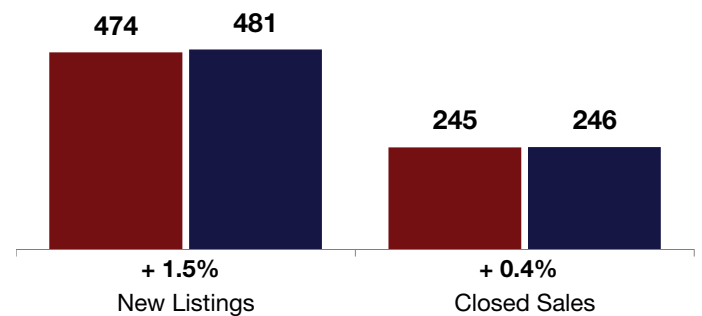
July

■ 2018 ■ 2019

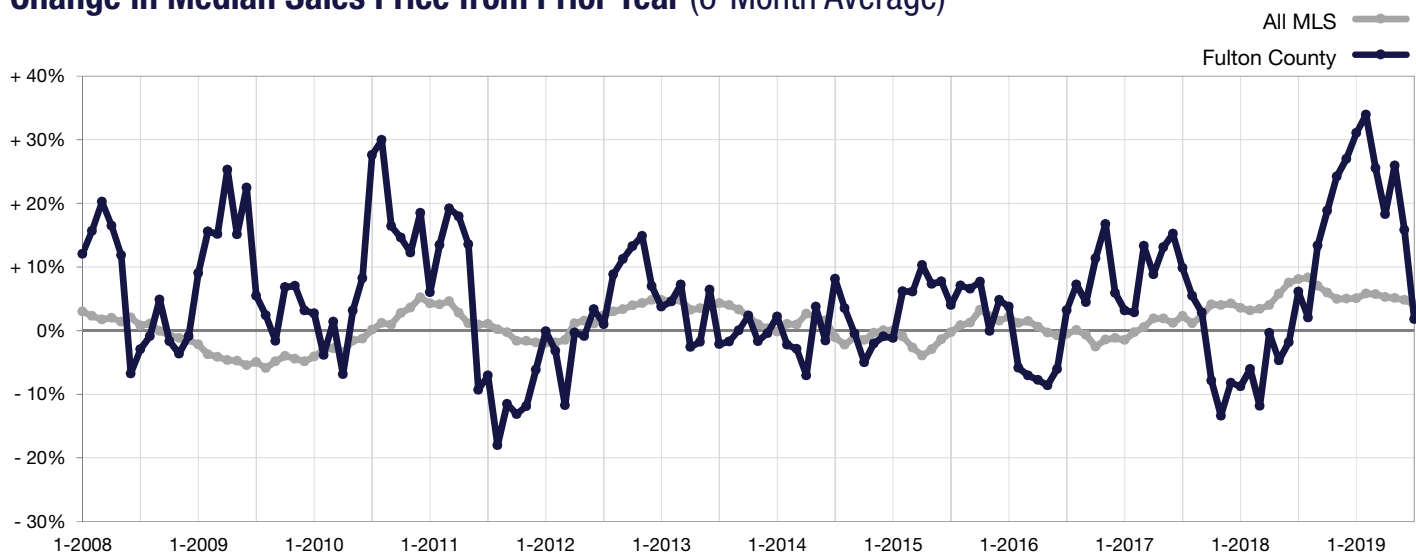


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.