

Local Market Update – May 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 8.3%

Change in
New Listings

- 26.5%

Change in
Closed Sales

- 3.0%

Change in
Median Sales Price

	May			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	96	104	+ 8.3%	293	321	+ 9.6%
Closed Sales	49	36	- 26.5%	163	155	- 4.9%
Median Sales Price*	\$116,000	\$112,500	- 3.0%	\$95,465	\$105,000	+ 10.0%
Percent of Original List Price Received*	92.7%	89.4%	- 3.6%	89.4%	89.6%	+ 0.2%
Days on Market Until Sale	107	103	- 4.2%	111	95	- 14.6%
Inventory of Homes for Sale	257	278	+ 8.2%	--	--	--
Months Supply of Inventory	6.2	6.8	+ 8.6%	--	--	--

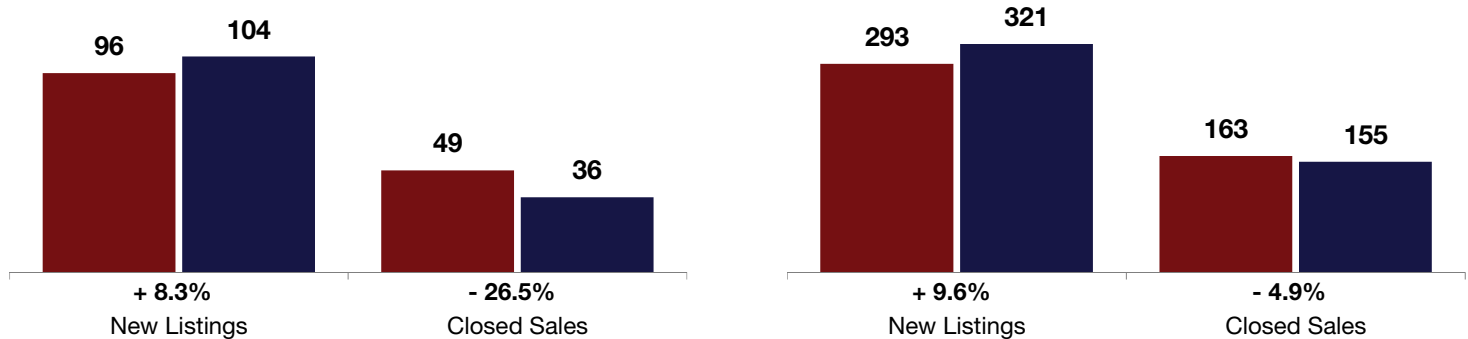
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

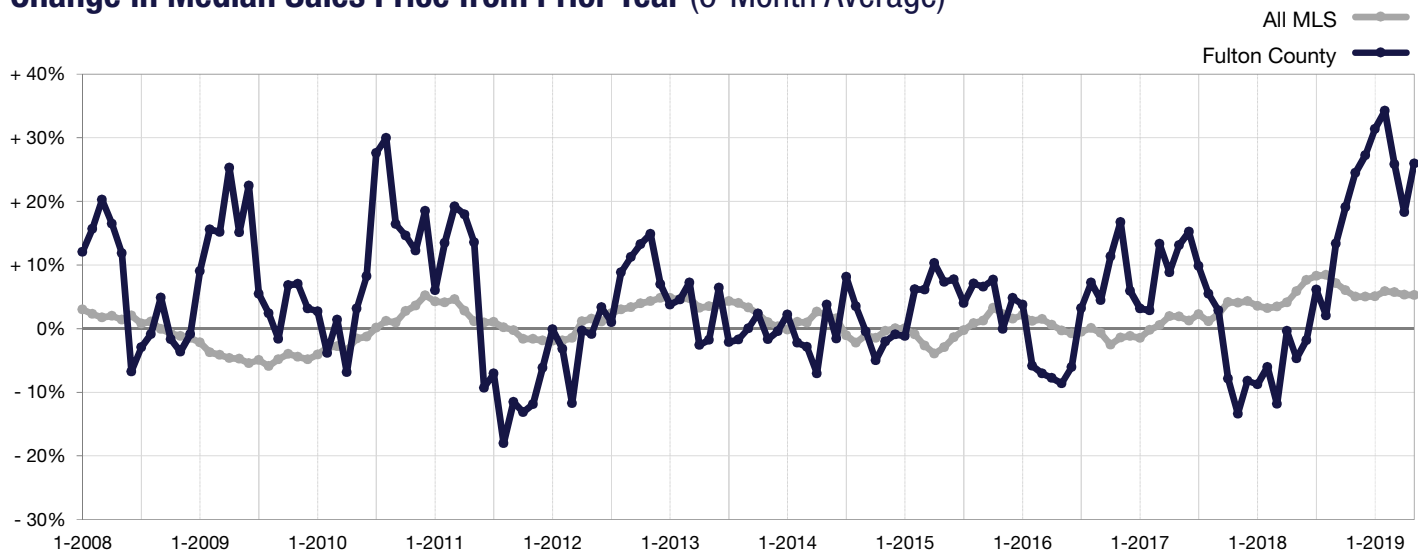
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.