

# Local Market Update – February 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Fulton County

**+ 28.9%**

Change in  
New Listings

**+ 3.6%**

Change in  
Closed Sales

**- 19.6%**

Change in  
Median Sales Price

### February

### Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	38	49	+ 28.9%	76	104	+ 36.8%
Closed Sales	28	29	+ 3.6%	56	67	+ 19.6%
Median Sales Price*	\$85,975	<b>\$69,100</b>	- 19.6%	\$89,020	<b>\$114,480</b>	+ 28.6%
Percent of Original List Price Received*	91.6%	<b>86.6%</b>	- 5.5%	90.8%	<b>87.6%</b>	- 3.6%
Days on Market Until Sale	64	109	+ 71.1%	64	95	+ 48.3%
Inventory of Homes for Sale	229	244	+ 6.6%	--	--	--
Months Supply of Inventory	5.6	5.5	- 1.5%	--	--	--

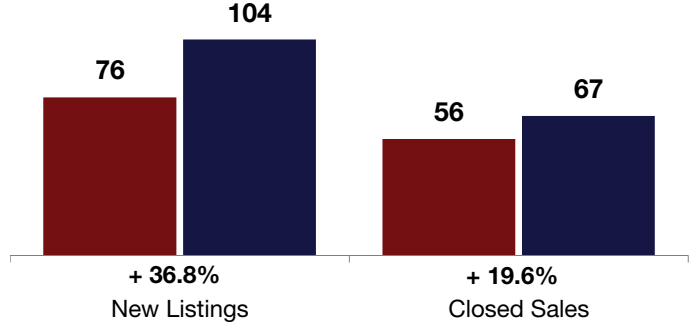
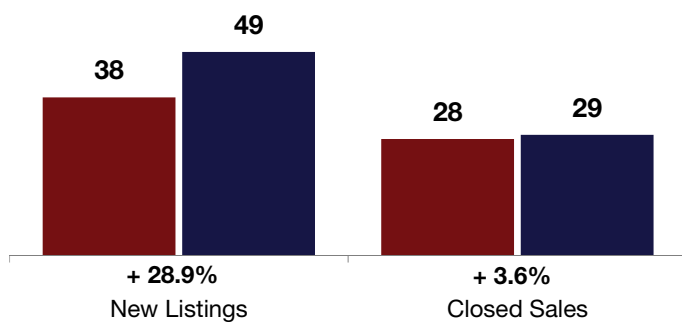
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### February

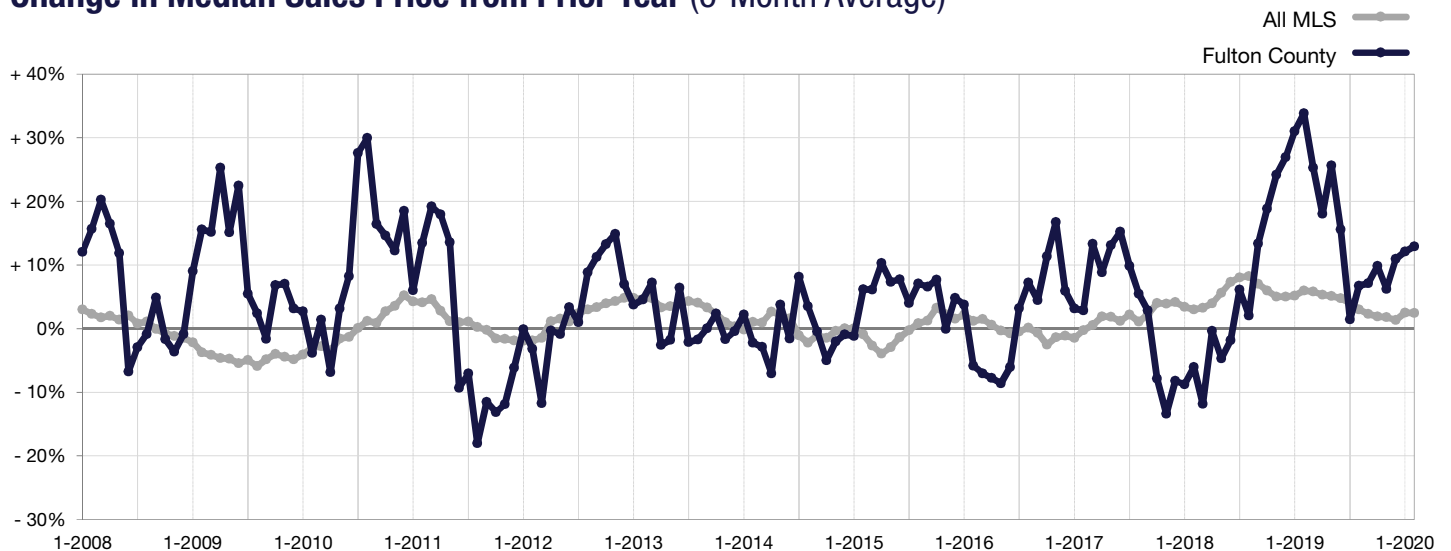
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.