

# Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**+ 26.7%**

Change in  
New Listings

**+ 58.3%**

Change in  
Closed Sales

**+ 1.4%**

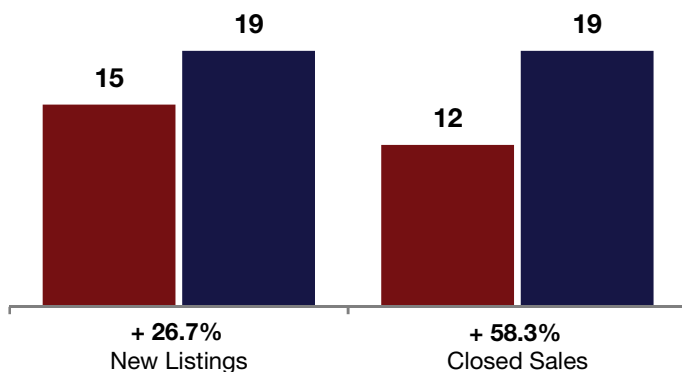
Change in  
Median Sales Price

	February			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	15	19	+ 26.7%	39	37	- 5.1%
Closed Sales	12	19	+ 58.3%	28	37	+ 32.1%
Median Sales Price*	\$208,032	\$211,000	+ 1.4%	\$185,000	\$195,000	+ 5.4%
Percent of Original List Price Received*	94.9%	92.7%	- 2.3%	94.2%	93.0%	- 1.2%
Days on Market Until Sale	66	61	- 7.3%	56	51	- 10.1%
Inventory of Homes for Sale	47	70	+ 48.9%	--	--	--
Months Supply of Inventory	2.0	3.3	+ 61.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

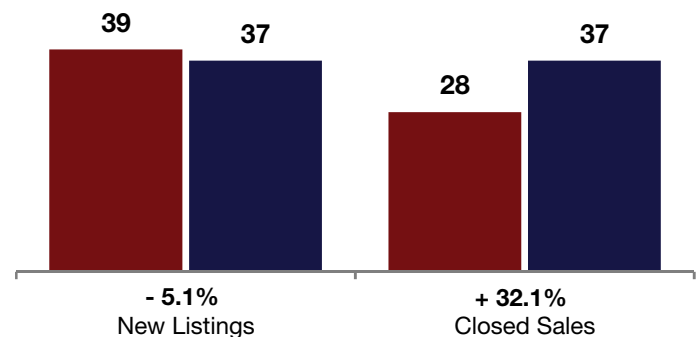
### February

■ 2018 ■ 2019

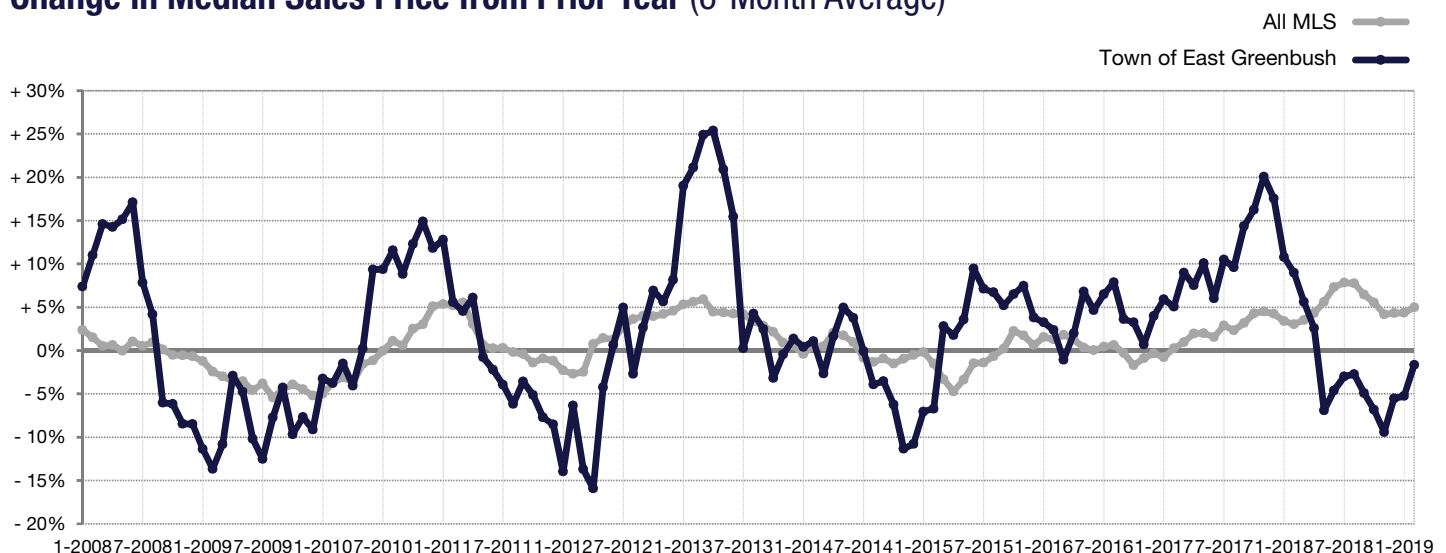


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.