

Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 13.2%

0.0%

- 15.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

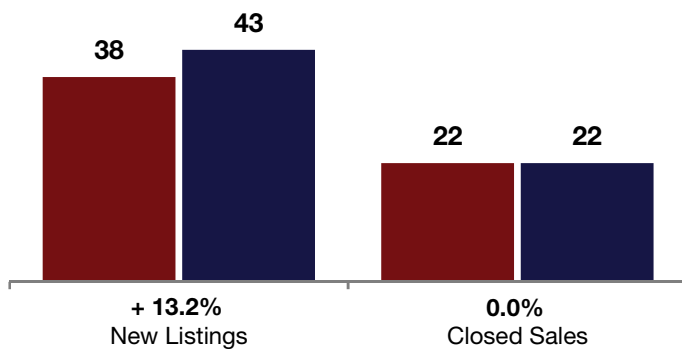
Town of Bethlehem

	February			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	38	43	+ 13.2%	83	90	+ 8.4%
Closed Sales	22	22	0.0%	41	50	+ 22.0%
Median Sales Price*	\$250,250	\$211,950	- 15.3%	\$260,000	\$245,600	- 5.5%
Percent of Original List Price Received*	95.7%	95.6%	- 0.1%	95.6%	97.3%	+ 1.8%
Days on Market Until Sale	34	54	+ 61.6%	35	39	+ 12.5%
Inventory of Homes for Sale	136	169	+ 24.3%	--	--	--
Months Supply of Inventory	3.4	4.4	+ 27.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

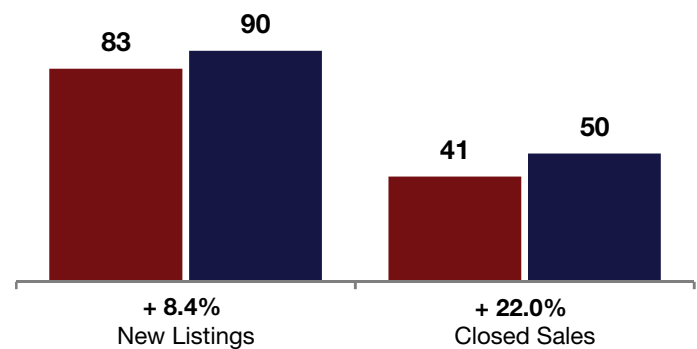
February

■ 2018 ■ 2019

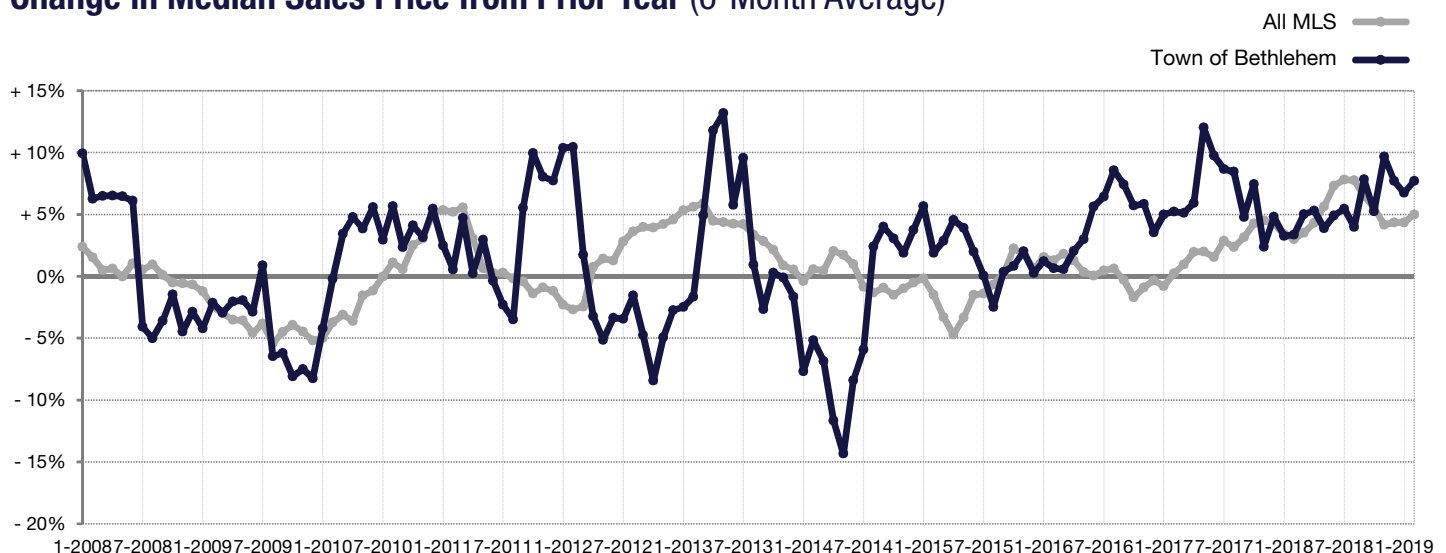


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.