

Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 5.6%

Change in
New Listings

+ 47.1%

Change in
Closed Sales

- 15.5%

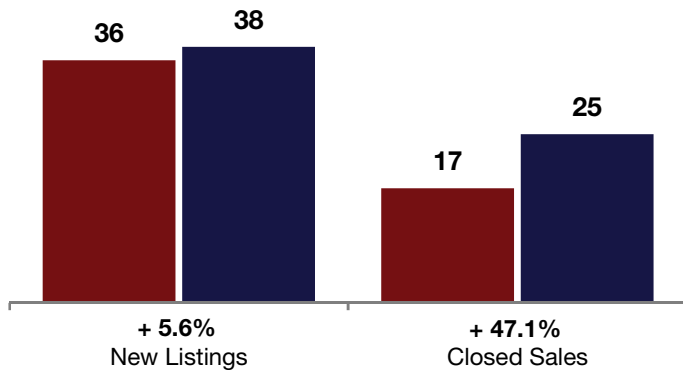
Change in
Median Sales Price

	February			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	36	38	+ 5.6%	70	76	+ 8.6%
Closed Sales	17	25	+ 47.1%	51	53	+ 3.9%
Median Sales Price*	\$105,350	\$89,000	- 15.5%	\$106,150	\$89,040	- 16.1%
Percent of Original List Price Received*	86.1%	93.2%	+ 8.3%	88.9%	91.5%	+ 3.0%
Days on Market Until Sale	115	48	- 58.1%	96	57	- 40.9%
Inventory of Homes for Sale	214	223	+ 4.2%	--	--	--
Months Supply of Inventory	5.2	5.4	+ 3.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

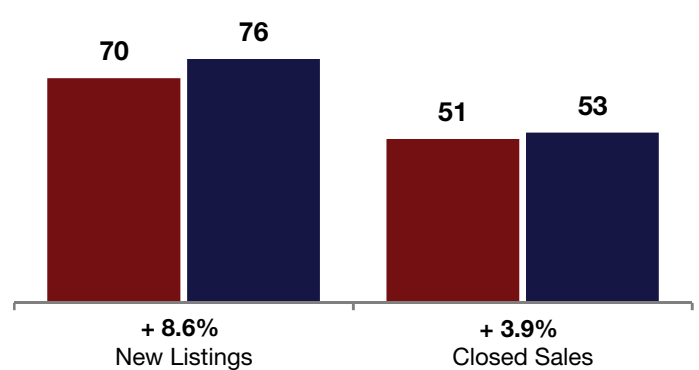
February

■ 2018 ■ 2019

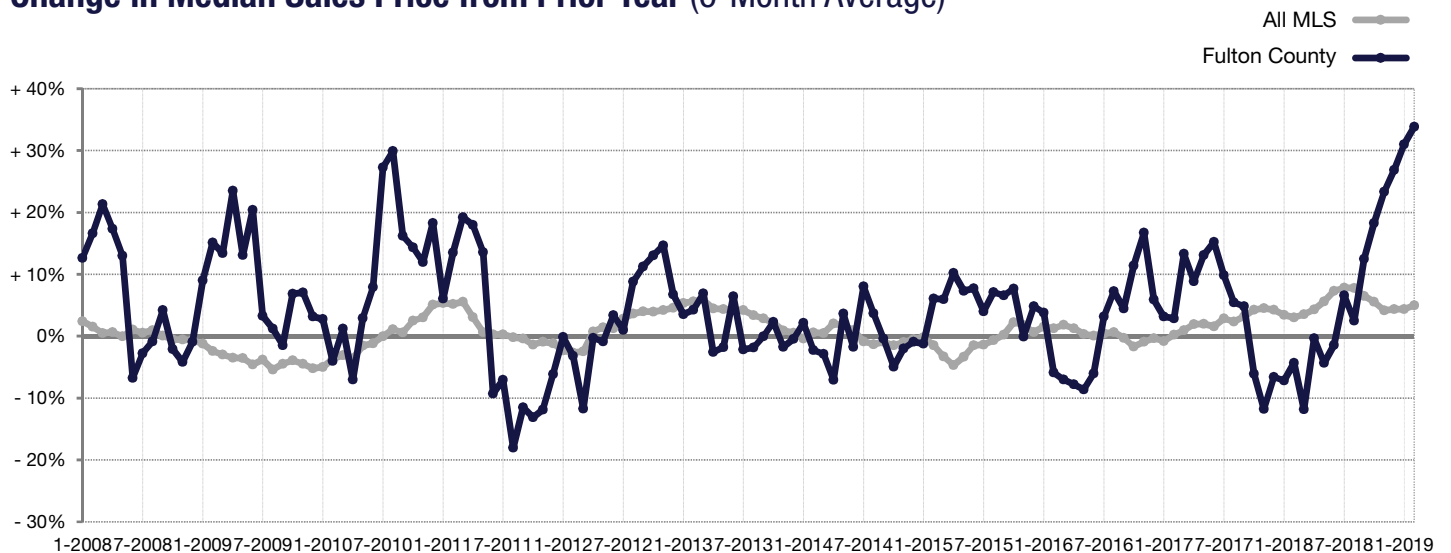


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



All MLS —
Fulton County —

1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.