

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**- 25.0%**

Change in  
New Listings

**+ 6.3%**

Change in  
Closed Sales

**+ 9.7%**

Change in  
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	24	18	- 25.0%	24	18	- 25.0%
Closed Sales	16	17	+ 6.3%	16	17	+ 6.3%
Median Sales Price*	\$165,950	<b>\$182,000</b>	+ 9.7%	\$165,950	<b>\$182,000</b>	+ 9.7%
Percent of Original List Price Received*	93.7%	<b>93.8%</b>	+ 0.1%	93.7%	<b>93.8%</b>	+ 0.1%
Days on Market Until Sale	49	<b>32</b>	- 35.6%	49	<b>32</b>	- 35.6%
Inventory of Homes for Sale	63	<b>70</b>	+ 11.1%	--	--	--
Months Supply of Inventory	2.9	<b>3.2</b>	+ 12.8%	--	--	--

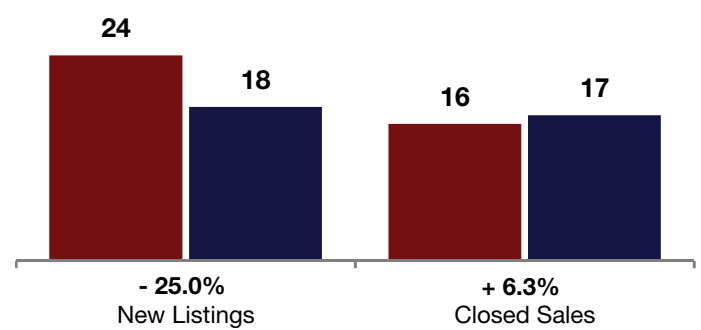
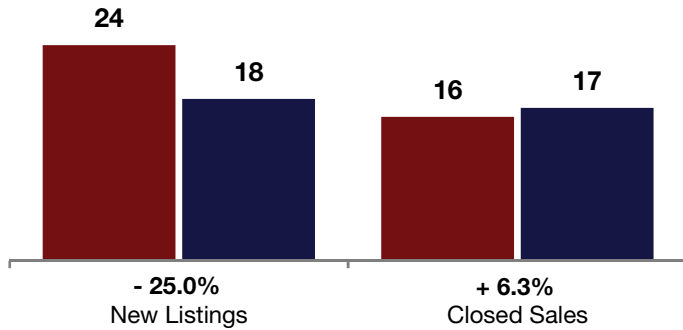
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

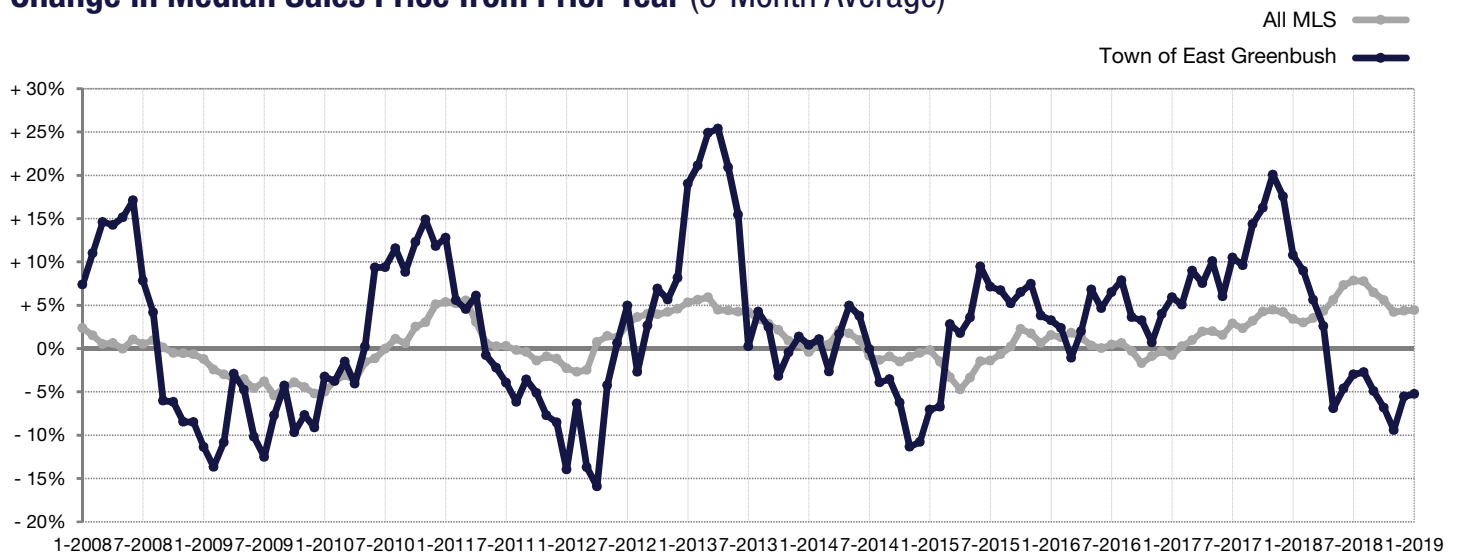
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.