

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## North Colonie

**+ 50.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 15.8%**

Change in  
Median Sales Price

### January

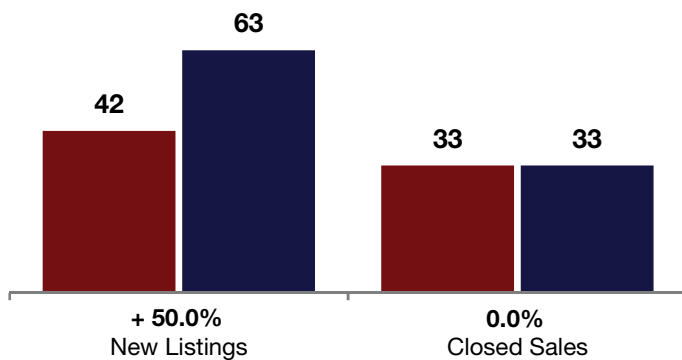
### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	42	63	+ 50.0%	42	63	+ 50.0%
Closed Sales	33	33	0.0%	33	33	0.0%
Median Sales Price*	\$260,000	\$301,052	+ 15.8%	\$260,000	\$301,052	+ 15.8%
Percent of Original List Price Received*	96.9%	99.4%	+ 2.5%	96.9%	99.4%	+ 2.5%
Days on Market Until Sale	43	64	+ 47.8%	43	64	+ 47.8%
Inventory of Homes for Sale	181	166	- 8.3%	--	--	--
Months Supply of Inventory	4.1	3.8	- 7.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

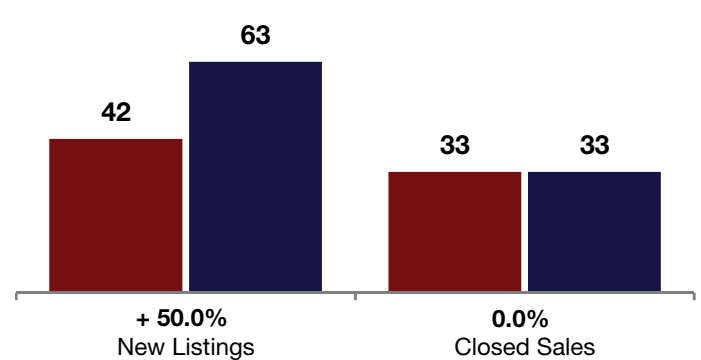
### January

■ 2018 ■ 2019

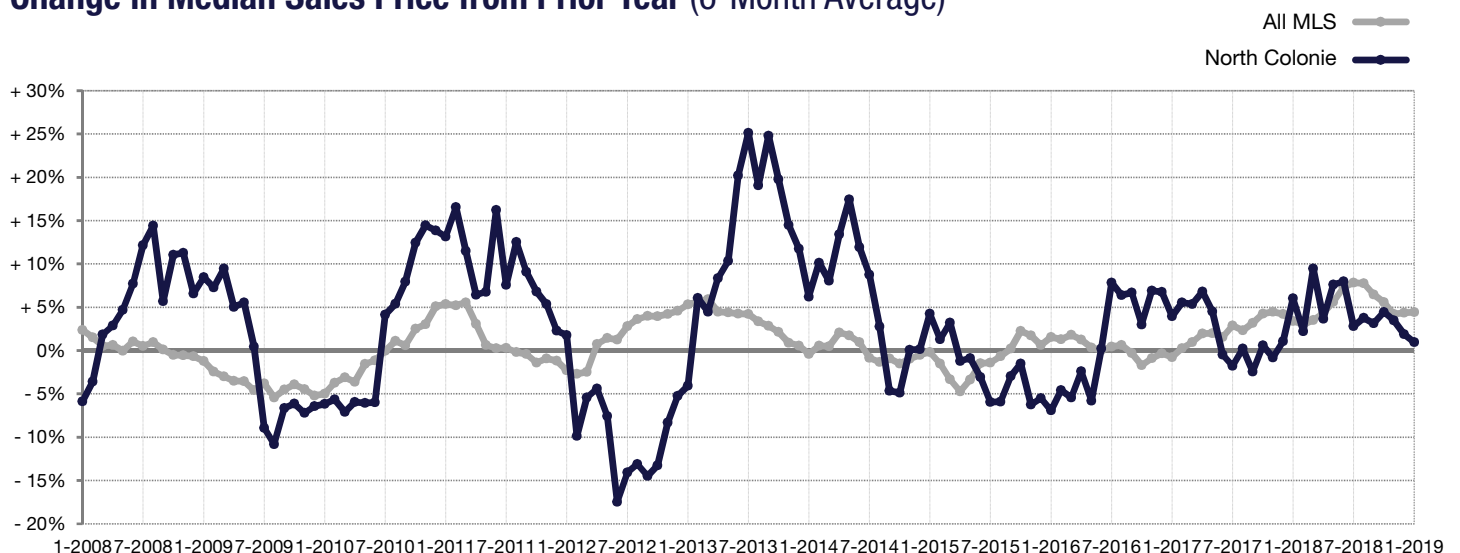


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.