

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## City of Cohoes

**+ 14.3%**

**- 16.7%**

**+ 6.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	14	16	+ 14.3%	14	16	+ 14.3%
Closed Sales	6	5	- 16.7%	6	5	- 16.7%
Median Sales Price*	\$159,250	<b>\$169,500</b>	+ 6.4%	\$159,250	<b>\$169,500</b>	+ 6.4%
Percent of Original List Price Received*	94.6%	<b>97.8%</b>	+ 3.3%	94.6%	<b>97.8%</b>	+ 3.3%
Days on Market Until Sale	46	<b>26</b>	- 42.6%	46	<b>26</b>	- 42.6%
Inventory of Homes for Sale	26	<b>37</b>	+ 42.3%	--	--	--
Months Supply of Inventory	2.5	<b>3.7</b>	+ 51.9%	--	--	--

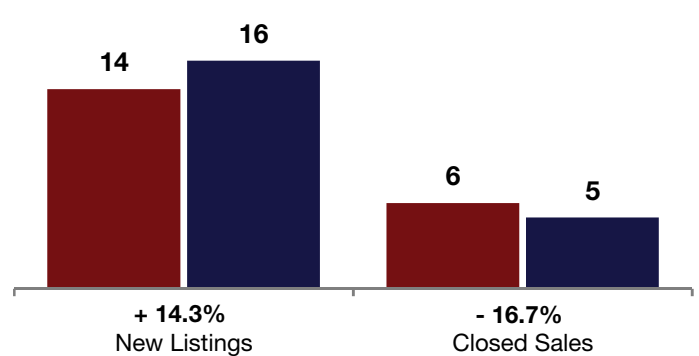
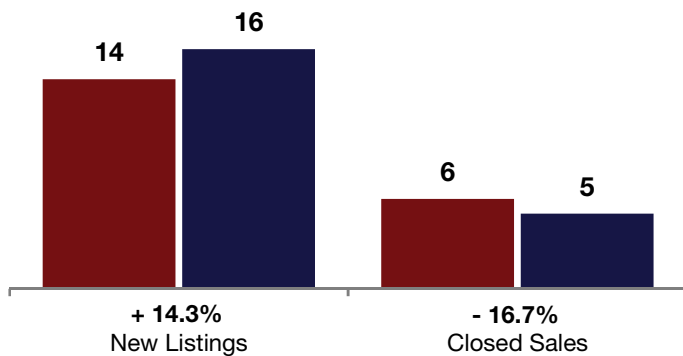
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

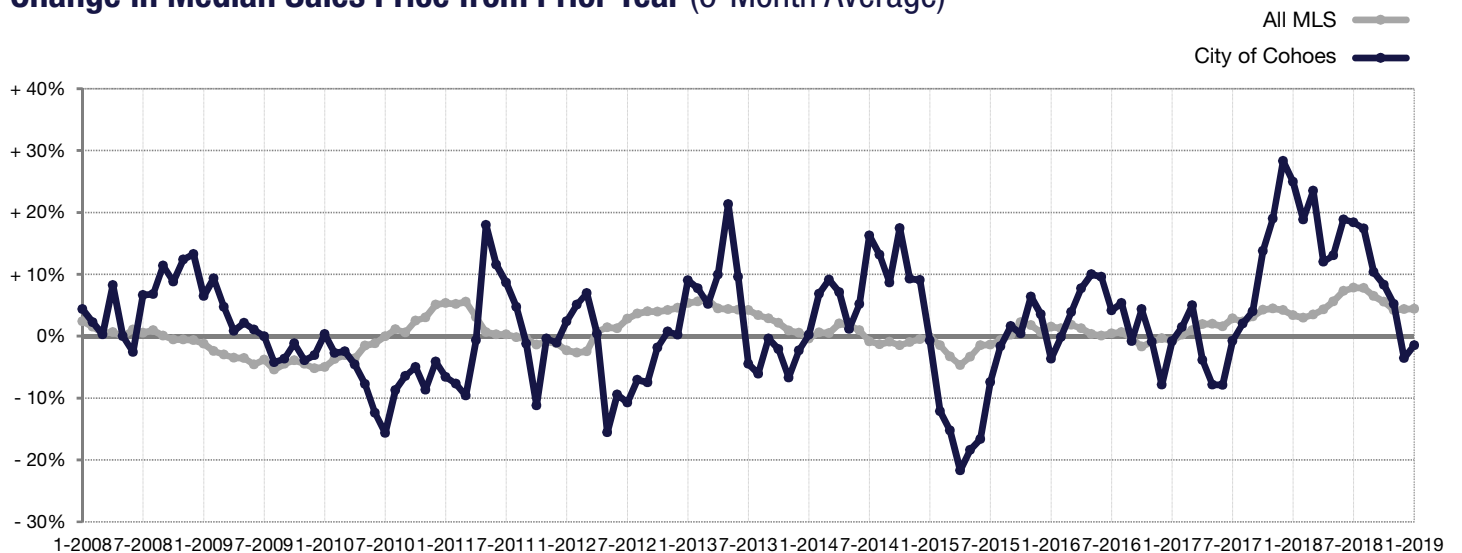
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-20087-20081-20097-20091-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20181-2019

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.