

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 19.0%

Change in
New Listings

- 30.0%

Change in
Closed Sales

- 14.5%

Change in
Median Sales Price

Town of Guilderland

December

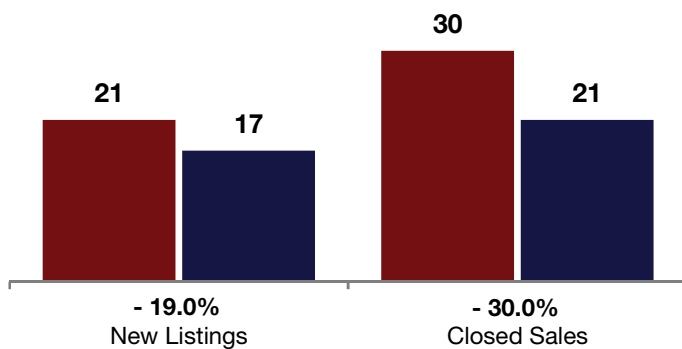
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	21	17	- 19.0%	522	557	+ 6.7%
Closed Sales	30	21	- 30.0%	395	378	- 4.3%
Median Sales Price*	\$269,000	\$230,000	- 14.5%	\$250,000	\$252,500	+ 1.0%
Percent of Original List Price Received*	97.2%	93.8%	- 3.4%	96.7%	96.7%	+ 0.0%
Days on Market Until Sale	59	49	- 16.1%	48	40	- 16.8%
Inventory of Homes for Sale	102	118	+ 15.7%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 19.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

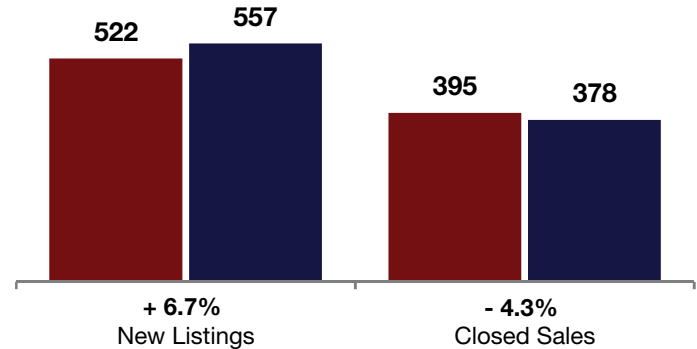
December

■ 2017 ■ 2018

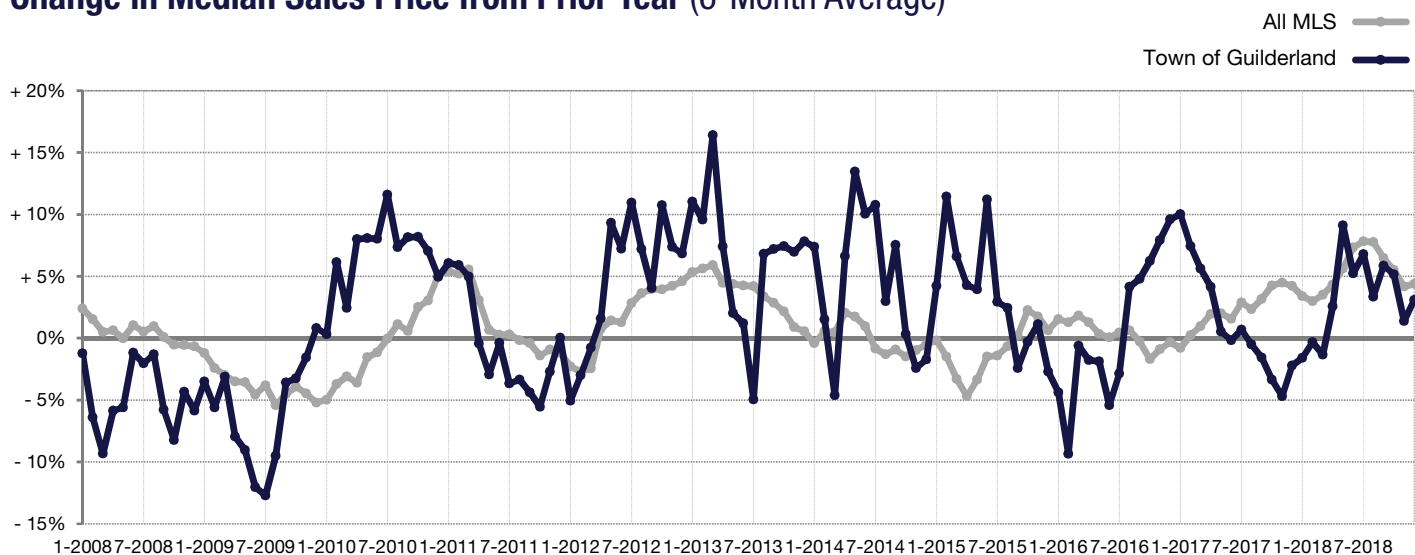


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 7, 2019. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.