

# Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 16.1%**

**- 29.3%**

**- 3.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Town of Guilderland

### November

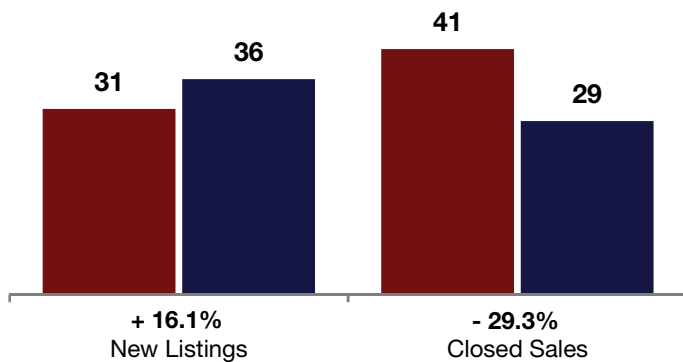
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	31	36	+ 16.1%	501	540	+ 7.8%
Closed Sales	41	29	- 29.3%	365	355	- 2.7%
Median Sales Price*	\$250,000	\$241,000	- 3.6%	\$249,000	\$255,440	+ 2.6%
Percent of Original List Price Received*	96.2%	93.7%	- 2.6%	96.6%	96.9%	+ 0.2%
Days on Market Until Sale	43	44	+ 3.8%	47	40	- 16.0%
Inventory of Homes for Sale	120	140	+ 16.7%	--	--	--
Months Supply of Inventory	3.8	4.4	+ 16.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

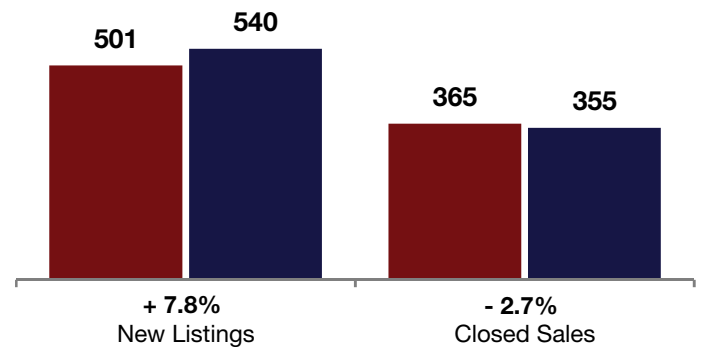
### November

■ 2017 ■ 2018

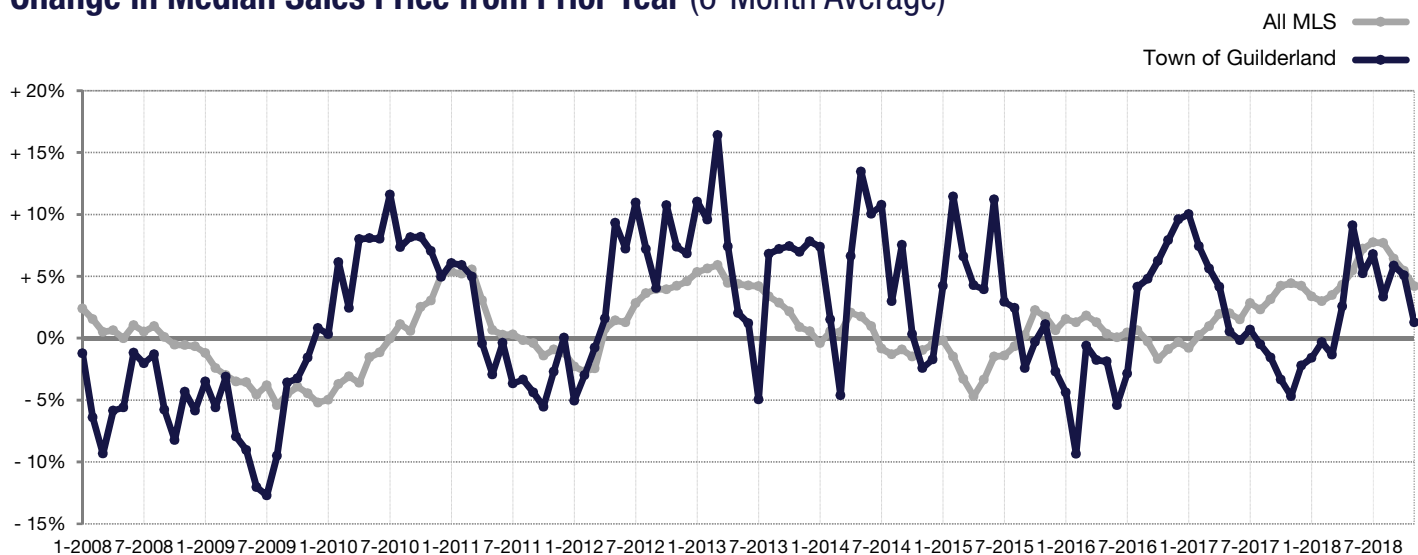


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.