

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Fulton County

+ 2.5%

Change in
New Listings

- 21.3%

Change in
Closed Sales

+ 42.1%

Change in
Median Sales Price

November

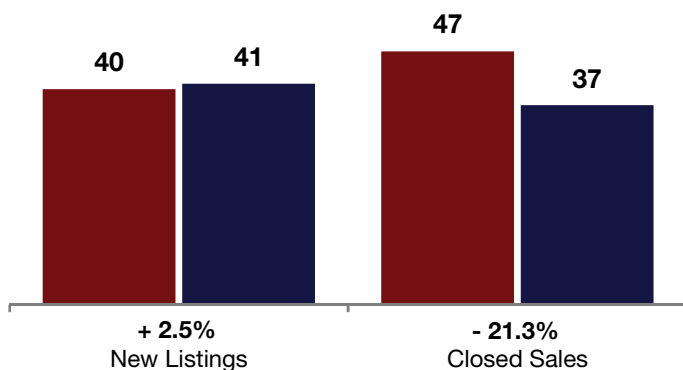
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	40	41	+ 2.5%	699	721	+ 3.1%
Closed Sales	47	37	- 21.3%	463	439	- 5.2%
Median Sales Price*	\$90,100	\$128,000	+ 42.1%	\$111,700	\$115,000	+ 3.0%
Percent of Original List Price Received*	88.7%	87.9%	- 1.0%	90.8%	90.8%	- 0.0%
Days on Market Until Sale	93	66	- 28.7%	103	88	- 15.0%
Inventory of Homes for Sale	262	253	- 3.4%	--	--	--
Months Supply of Inventory	6.4	6.0	- 5.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

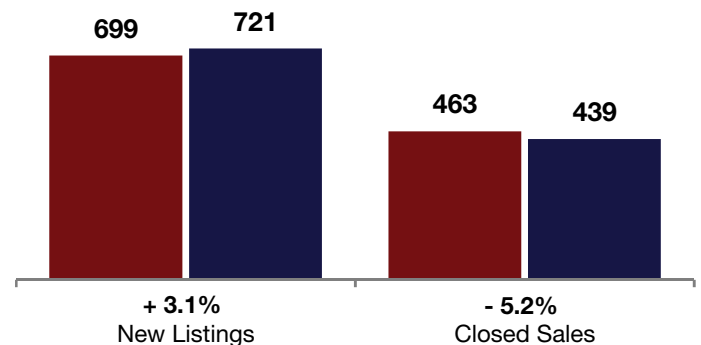
November

■ 2017 ■ 2018

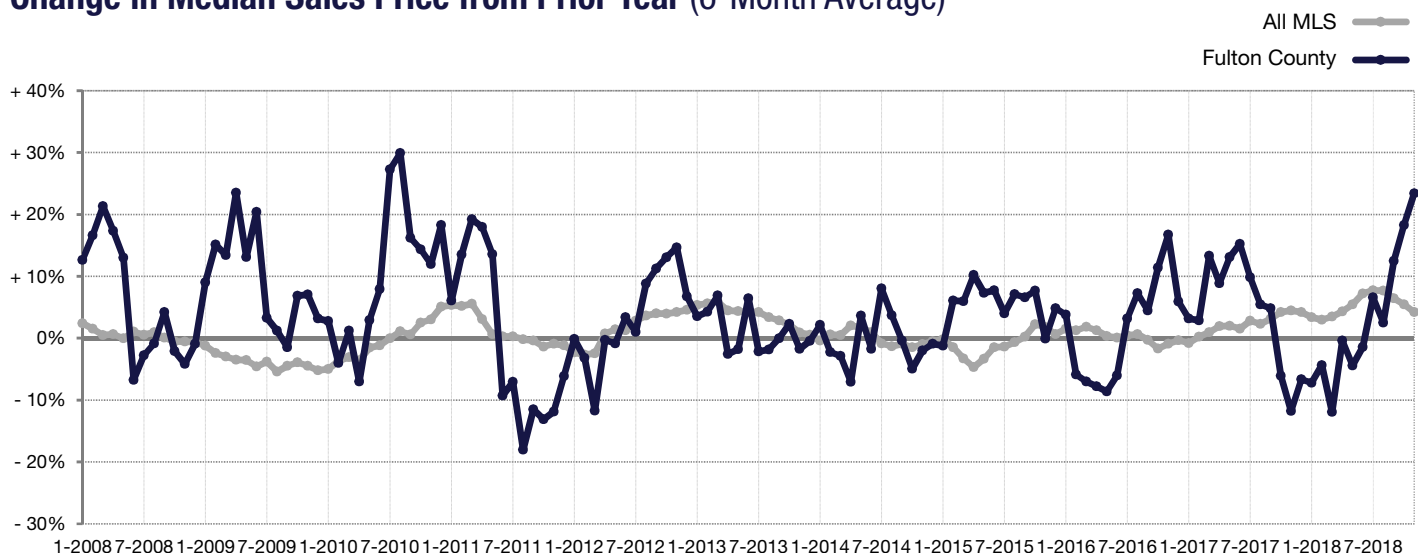


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.