

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

0.0%

Change in
New Listings

- 21.6%

Change in
Closed Sales

- 10.4%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	41	41	0.0%	511	456	- 10.8%
Closed Sales	37	29	- 21.6%	314	288	- 8.3%
Median Sales Price*	\$142,000	\$127,200	- 10.4%	\$145,900	\$147,670	+ 1.2%
Percent of Original List Price Received*	88.4%	91.5%	+ 3.6%	90.7%	91.4%	+ 0.8%
Days on Market Until Sale	93	96	+ 2.4%	111	109	- 1.8%
Inventory of Homes for Sale	276	216	- 21.7%	--	--	--
Months Supply of Inventory	8.9	7.3	- 17.5%	--	--	--

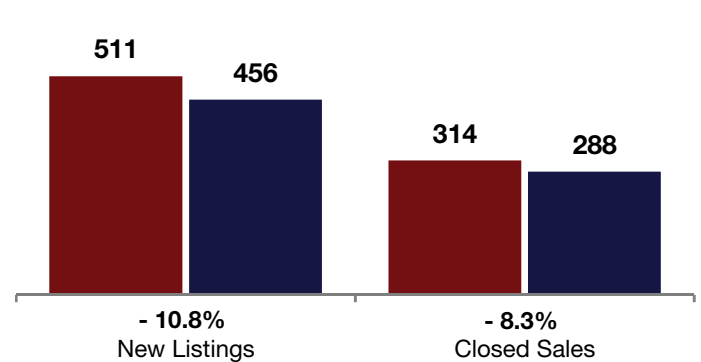
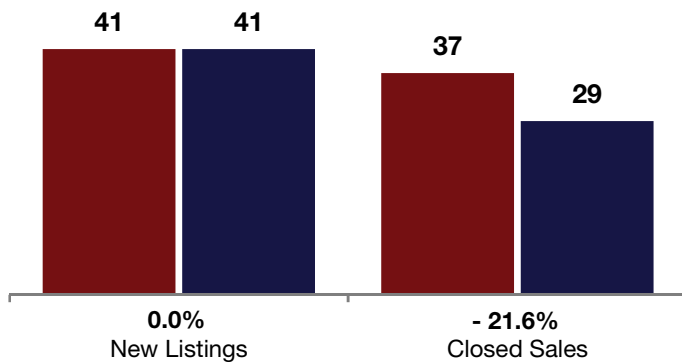
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

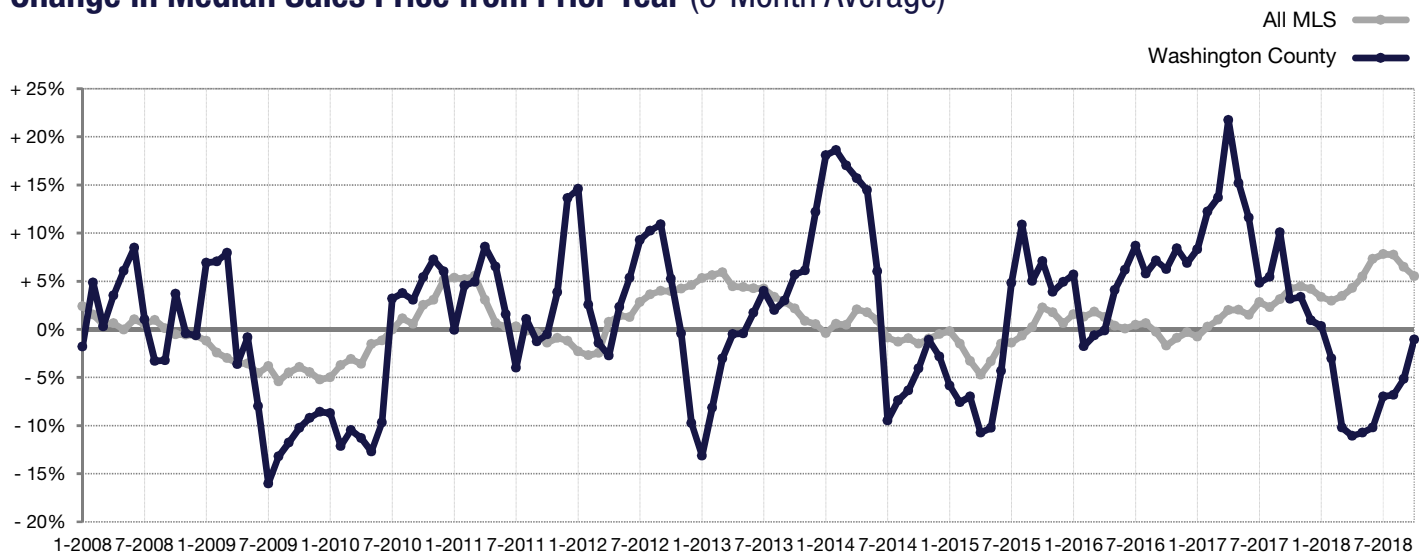
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.