

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 42.9%

- 20.6%

- 4.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Guilderland

October

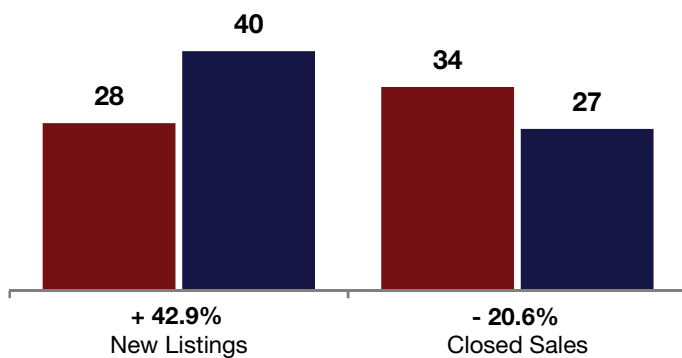
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	28	40	+ 42.9%	470	503	+ 7.0%
Closed Sales	34	27	- 20.6%	324	323	- 0.3%
Median Sales Price*	\$246,700	\$235,000	- 4.7%	\$248,900	\$259,560	+ 4.3%
Percent of Original List Price Received*	94.0%	93.8%	- 0.3%	96.7%	97.1%	+ 0.5%
Days on Market Until Sale	57	58	+ 0.9%	48	39	- 17.6%
Inventory of Homes for Sale	128	154	+ 20.3%	--	--	--
Months Supply of Inventory	4.0	4.9	+ 22.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

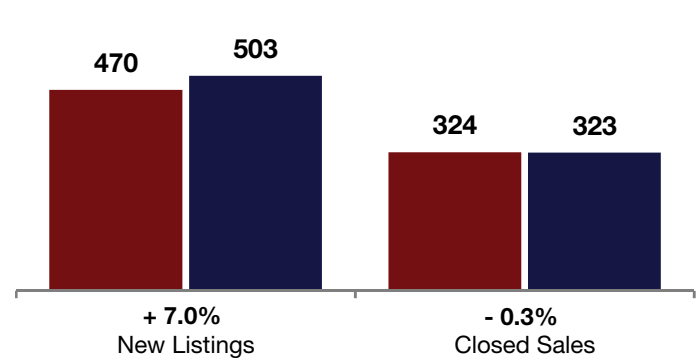
October

■ 2017 ■ 2018

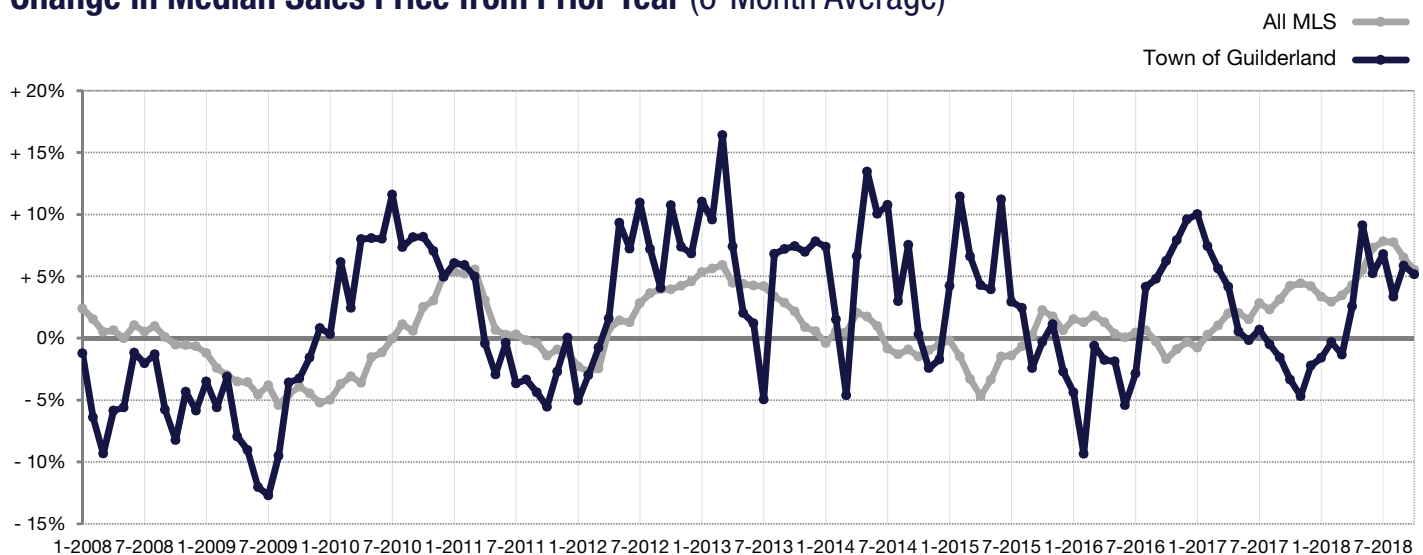


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.