

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## South Colonie

**- 12.2%**

Change in  
New Listings

**- 38.5%**

Change in  
Closed Sales

**+ 8.5%**

Change in  
Median Sales Price

### September

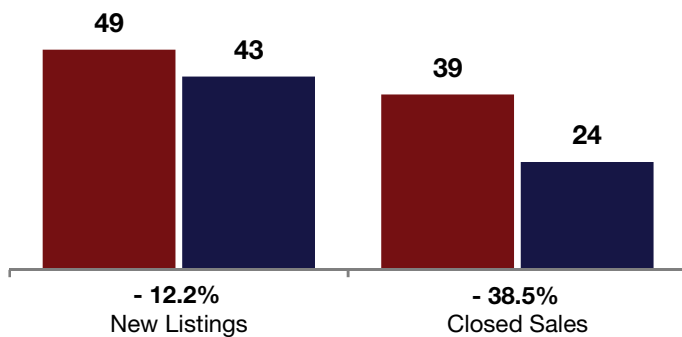
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	49	43	- 12.2%	405	407	+ 0.5%
Closed Sales	39	24	- 38.5%	312	329	+ 5.4%
Median Sales Price*	\$217,450	<b>\$236,000</b>	+ 8.5%	\$211,340	<b>\$223,000</b>	+ 5.5%
Percent of Original List Price Received*	98.7%	<b>97.1%</b>	- 1.5%	97.8%	<b>98.2%</b>	+ 0.4%
Days on Market Until Sale	29	32	+ 9.8%	44	38	- 14.1%
Inventory of Homes for Sale	90	89	- 1.1%	--	--	--
Months Supply of Inventory	2.4	2.4	- 0.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

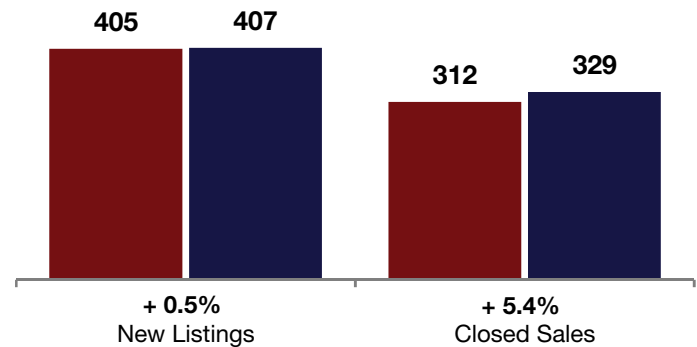
### September

■ 2017 ■ 2018



### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018 7-2018

\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.