

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 32.4%

+ 7.4%

- 7.4%

Change in
New Listings

Change in
Closed Sales

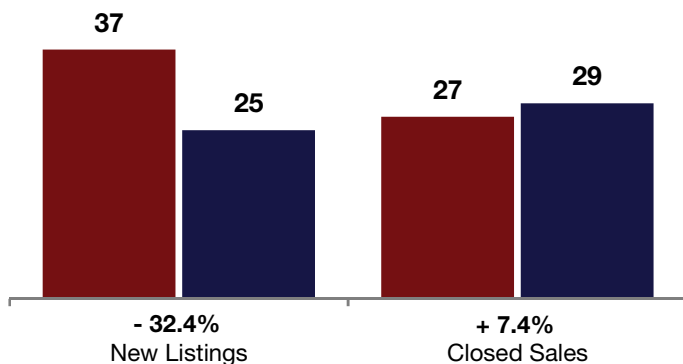
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	37	25	- 32.4%	257	229	- 10.9%
Closed Sales	27	29	+ 7.4%	140	170	+ 21.4%
Median Sales Price*	\$235,000	\$217,500	- 7.4%	\$215,500	\$202,650	- 6.0%
Percent of Original List Price Received*	96.5%	95.9%	- 0.7%	96.9%	96.0%	- 1.0%
Days on Market Until Sale	36	44	+ 22.7%	40	44	+ 8.3%
Inventory of Homes for Sale	97	71	- 26.8%	--	--	--
Months Supply of Inventory	5.2	3.2	- 39.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

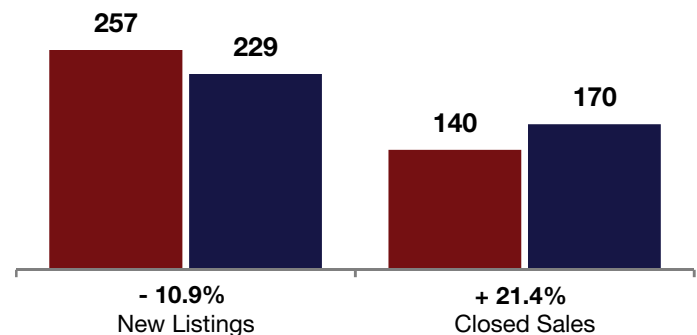
August

■ 2017 ■ 2018

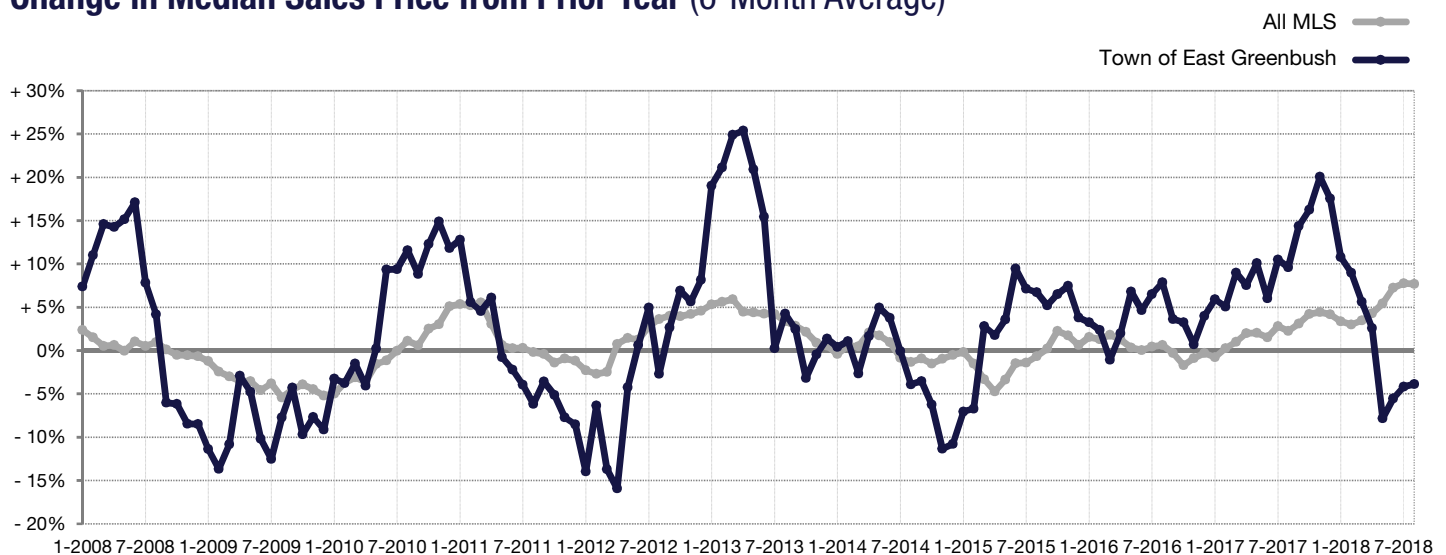


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.