

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 24.0%

Change in
New Listings

- 13.0%

Change in
Closed Sales

+ 22.7%

Change in
Median Sales Price

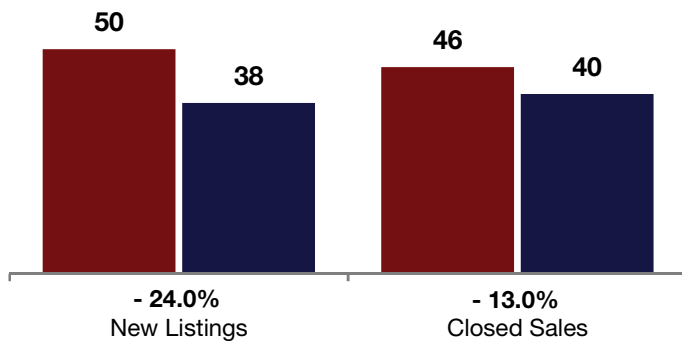
Town of Bethlehem

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	50	38	- 24.0%	476	465	- 2.3%
Closed Sales	46	40	- 13.0%	327	313	- 4.3%
Median Sales Price*	\$256,750	\$314,950	+ 22.7%	\$277,009	\$290,000	+ 4.7%
Percent of Original List Price Received*	97.5%	99.0%	+ 1.6%	97.6%	98.5%	+ 0.9%
Days on Market Until Sale	24	20	- 17.5%	40	31	- 20.4%
Inventory of Homes for Sale	162	160	- 1.2%	--	--	--
Months Supply of Inventory	4.0	4.0	+ 0.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2017 ■ 2018

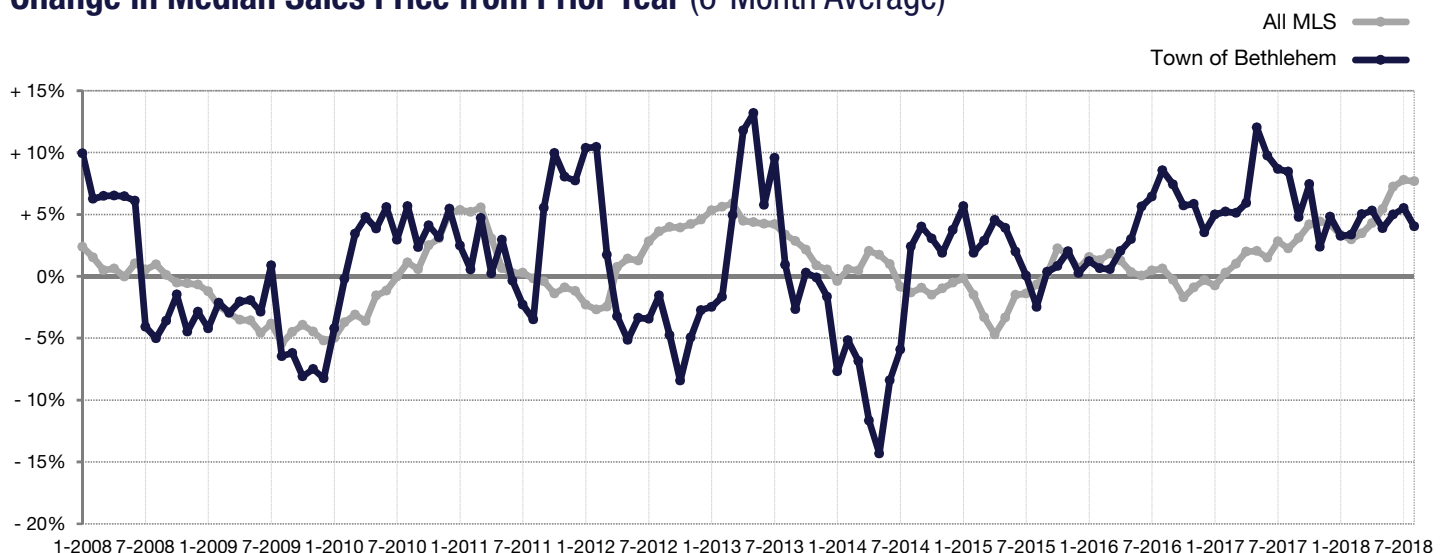


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.