

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

- 23.2%

Change in
New Listings

- 16.4%

Change in
Closed Sales

+ 15.5%

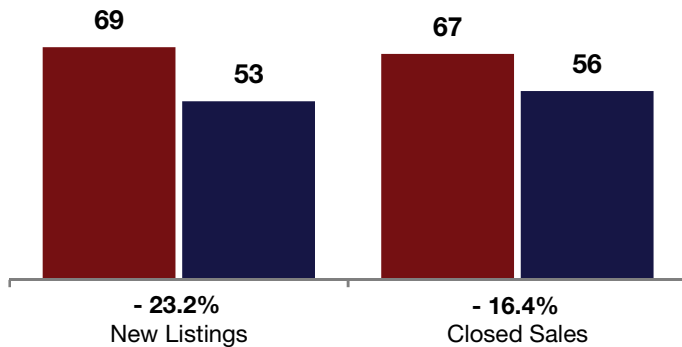
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	69	53	- 23.2%	573	581	+ 1.4%
Closed Sales	67	56	- 16.4%	371	333	- 10.2%
Median Sales Price*	\$264,000	\$305,000	+ 15.5%	\$279,900	\$290,000	+ 3.6%
Percent of Original List Price Received*	98.3%	100.8%	+ 2.6%	98.7%	98.6%	- 0.1%
Days on Market Until Sale	28	25	- 12.9%	41	44	+ 6.8%
Inventory of Homes for Sale	218	207	- 5.0%	--	--	--
Months Supply of Inventory	4.8	4.6	- 4.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

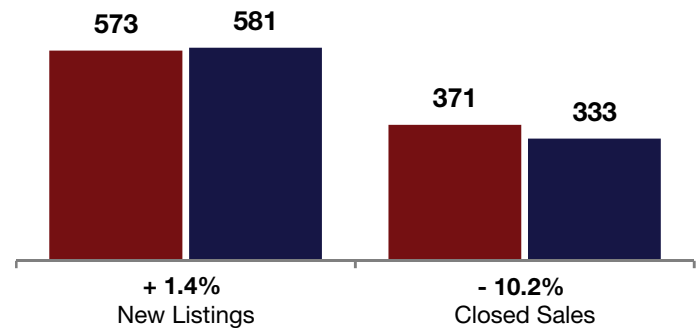
August

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.