

Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



City of Cohoes

- 14.3%

+ 85.7%

+ 4.6%

Change in
New Listings

Change in
Closed Sales

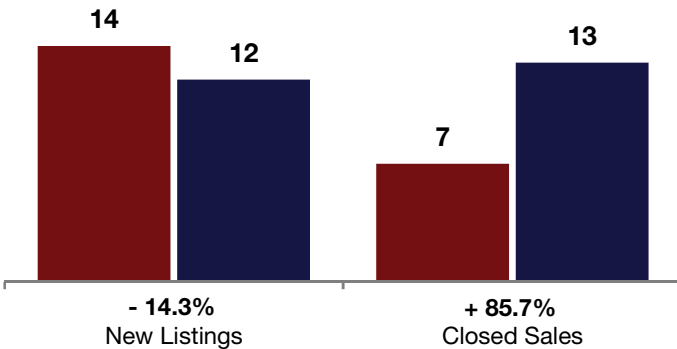
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	14	12	- 14.3%	106	111	+ 4.7%
Closed Sales	7	13	+ 85.7%	69	85	+ 23.2%
Median Sales Price*	\$175,000	\$183,000	+ 4.6%	\$165,000	\$175,500	+ 6.4%
Percent of Original List Price Received*	94.8%	93.4%	- 1.5%	93.6%	94.6%	+ 1.0%
Days on Market Until Sale	76	27	- 64.2%	66	55	- 16.7%
Inventory of Homes for Sale	30	31	+ 3.3%	--	--	--
Months Supply of Inventory	3.1	3.0	- 4.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

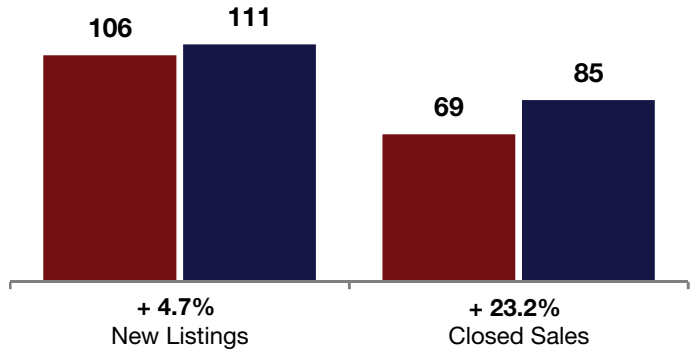
August

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.