

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 22.6% **- 16.2%** **- 14.5%**

Change in
New Listings

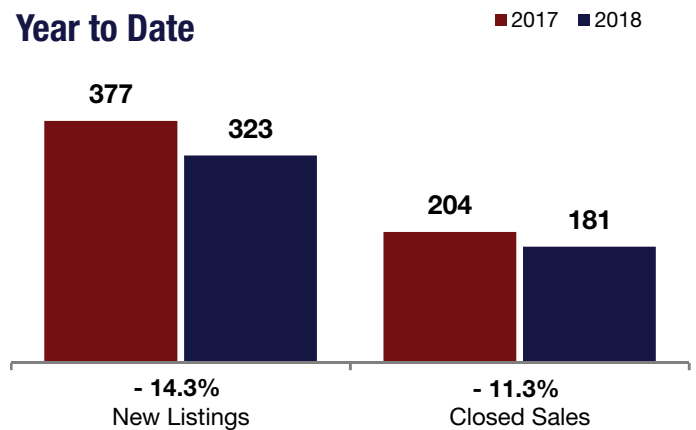
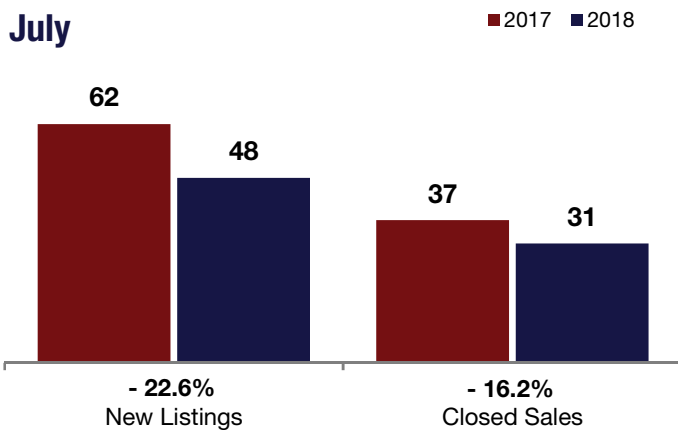
Change in
Closed Sales

Change in
Median Sales Price

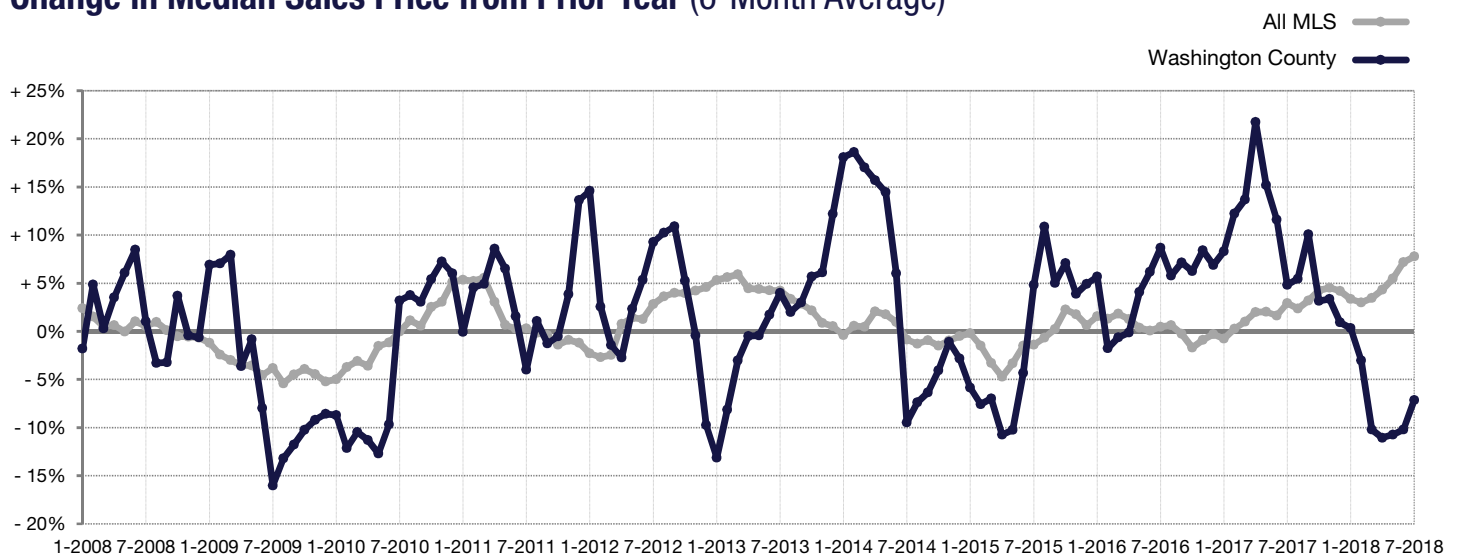
Washington County

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	62	48	- 22.6%	377	323	- 14.3%
Closed Sales	37	31	- 16.2%	204	181	- 11.3%
Median Sales Price*	\$160,000	\$136,740	- 14.5%	\$143,100	\$136,740	- 4.4%
Percent of Original List Price Received*	95.0%	91.5%	- 3.7%	91.5%	90.7%	- 0.9%
Days on Market Until Sale	111	107	- 3.9%	117	121	+ 3.3%
Inventory of Homes for Sale	317	222	- 30.0%	--	--	--
Months Supply of Inventory	10.1	7.3	- 27.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.