

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 8.6%

Change in
New Listings

- 35.3%

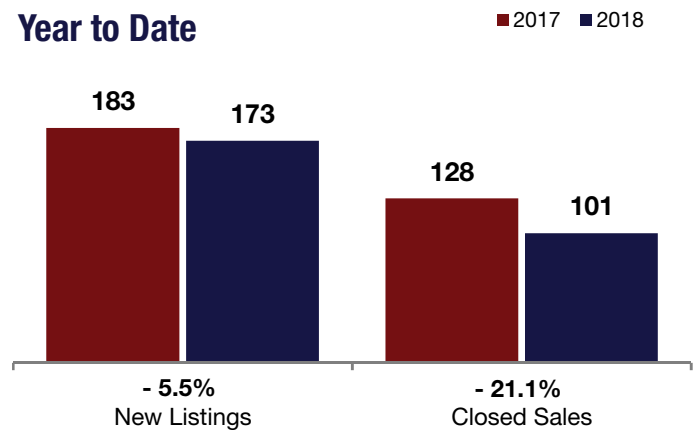
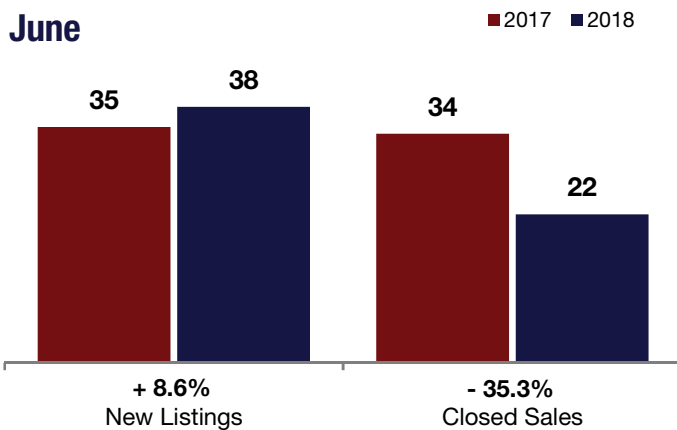
Change in
Closed Sales

- 9.5%

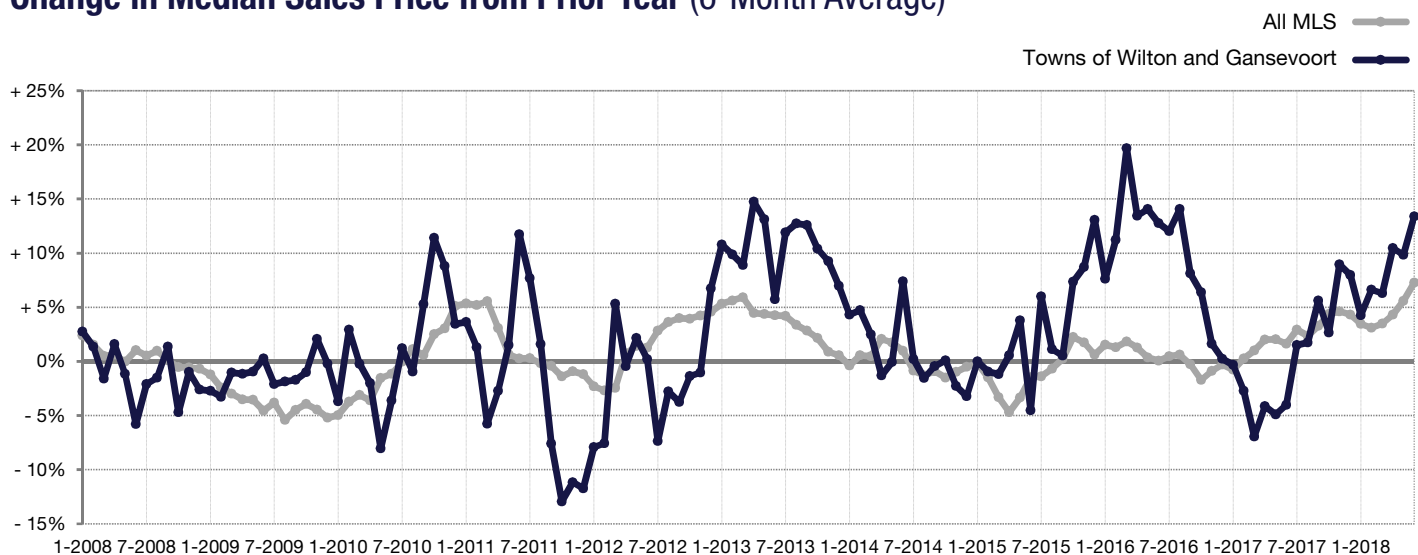
Change in
Median Sales Price

	June			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	35	38	+ 8.6%	183	173	- 5.5%
Closed Sales	34	22	- 35.3%	128	101	- 21.1%
Median Sales Price*	\$382,500	\$346,000	- 9.5%	\$325,000	\$350,000	+ 7.7%
Percent of Original List Price Received*	98.1%	100.2%	+ 2.1%	98.4%	98.4%	- 0.1%
Days on Market Until Sale	39	52	+ 34.5%	59	58	- 2.0%
Inventory of Homes for Sale	120	103	- 14.2%	--	--	--
Months Supply of Inventory	6.0	5.2	- 12.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.