

Local Market Update – May 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 34.4%

Change in
New Listings

- 17.4%

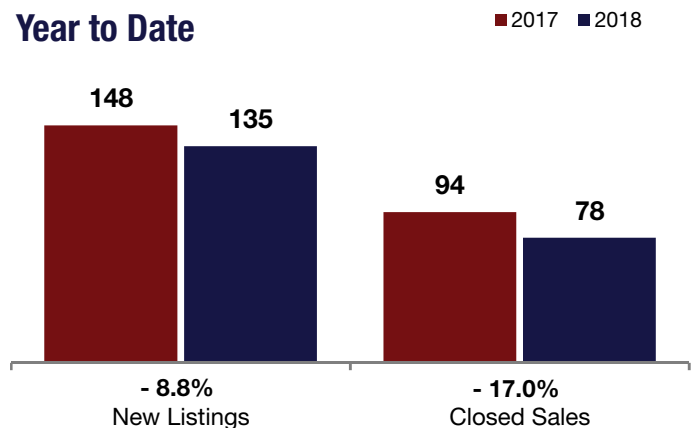
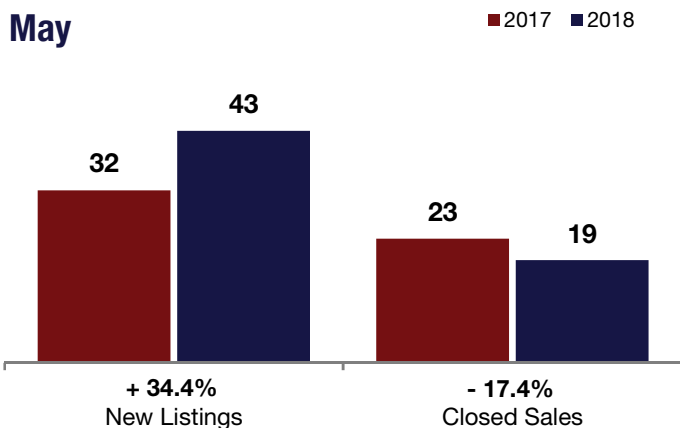
Change in
Closed Sales

+ 14.9%

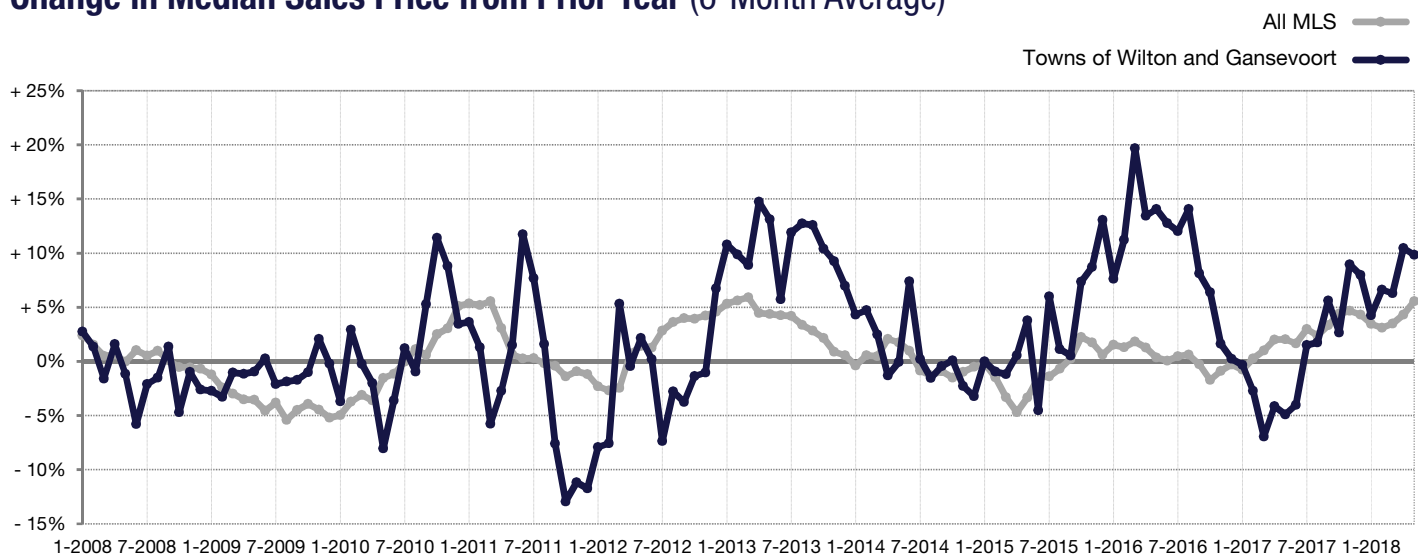
Change in
Median Sales Price

	May			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	32	43	+ 34.4%	148	135	- 8.8%
Closed Sales	23	19	- 17.4%	94	78	- 17.0%
Median Sales Price*	\$309,000	\$355,000	+ 14.9%	\$314,950	\$356,199	+ 13.1%
Percent of Original List Price Received*	96.3%	98.4%	+ 2.2%	98.5%	97.9%	- 0.7%
Days on Market Until Sale	91	50	- 44.5%	66	59	- 10.9%
Inventory of Homes for Sale	113	93	- 17.7%	--	--	--
Months Supply of Inventory	5.5	4.8	- 13.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.