

Local Market Update – May 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 10.2%

+ 14.3%

+ 4.2%

Change in
New Listings

Change in
Closed Sales

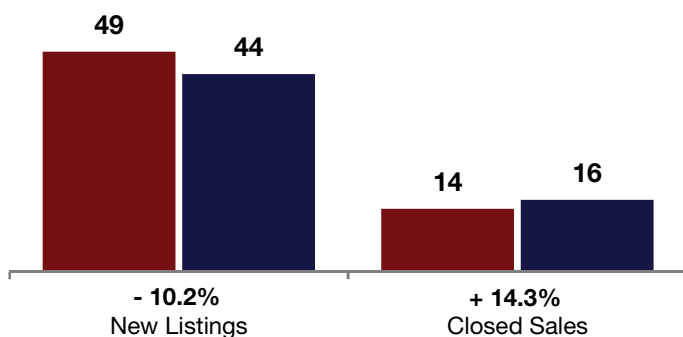
Change in
Median Sales Price

	May			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	49	44	- 10.2%	140	138	- 1.4%
Closed Sales	14	16	+ 14.3%	63	90	+ 42.9%
Median Sales Price*	\$193,790	\$202,000	+ 4.2%	\$192,000	\$193,250	+ 0.7%
Percent of Original List Price Received*	97.2%	95.2%	- 2.1%	96.3%	95.5%	- 0.8%
Days on Market Until Sale	39	31	- 21.4%	51	48	- 5.4%
Inventory of Homes for Sale	89	59	- 33.7%	--	--	--
Months Supply of Inventory	4.9	2.5	- 48.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

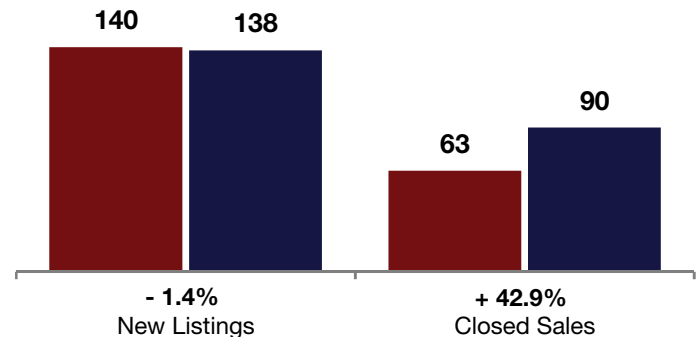
May

■ 2017 ■ 2018

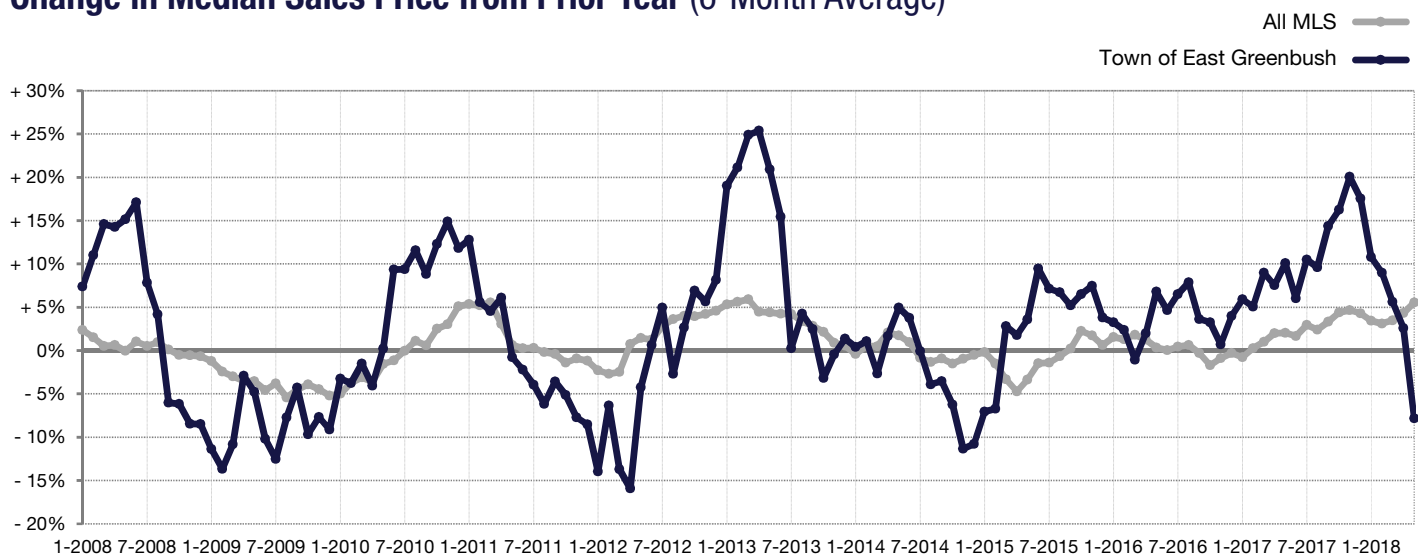


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.