

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 2.6%

Change in
New Listings

+ 5.1%

Change in
Closed Sales

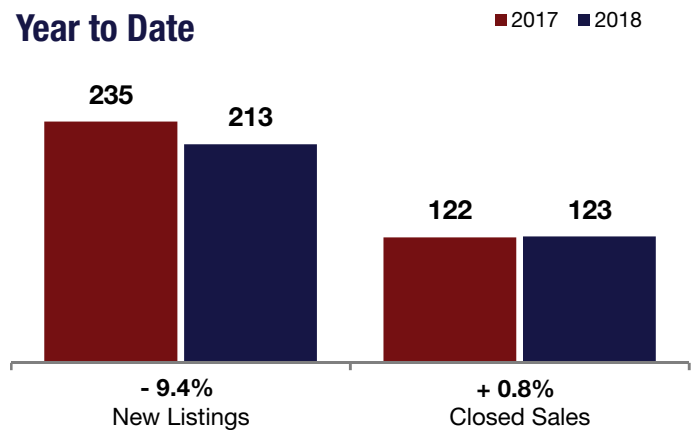
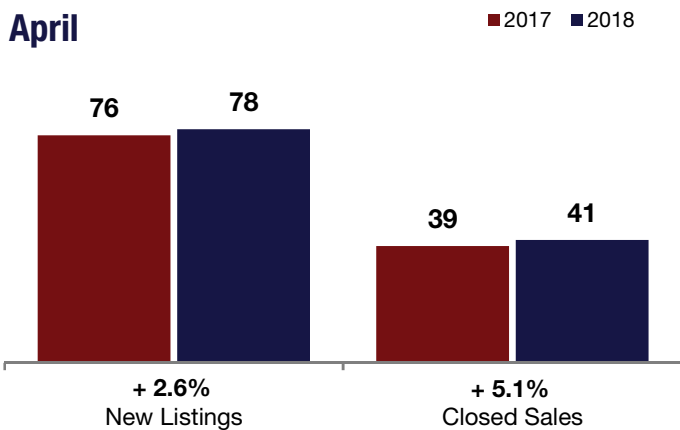
- 9.1%

Change in
Median Sales Price

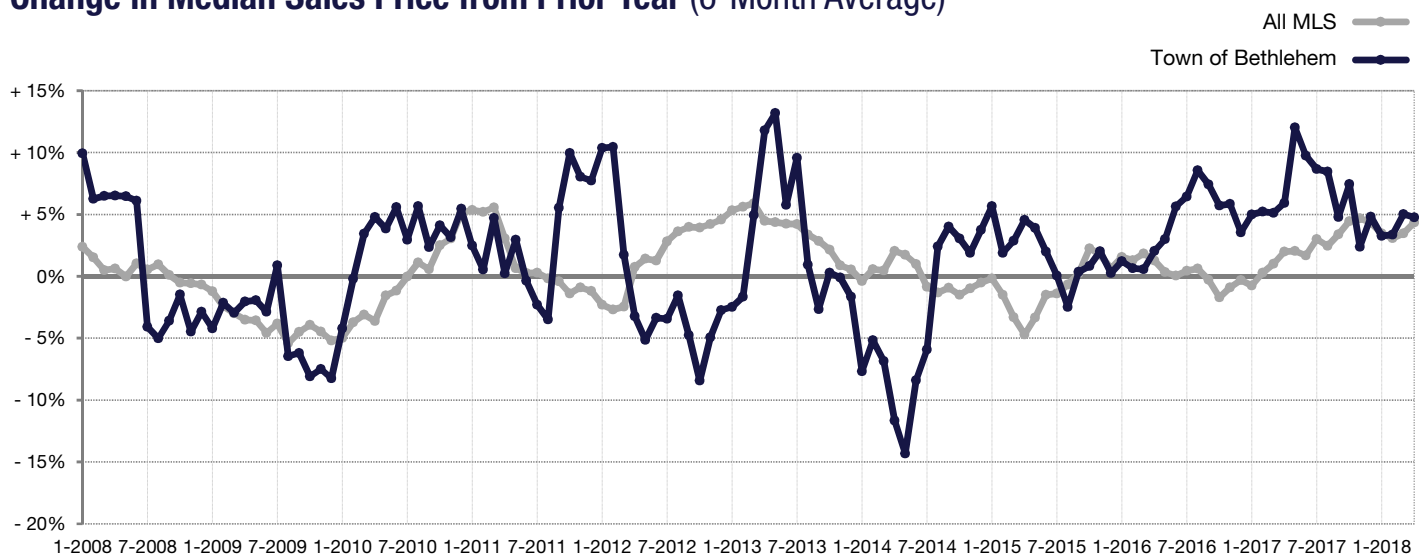
Town of Bethlehem

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	76	78	+ 2.6%	235	213	- 9.4%
Closed Sales	39	41	+ 5.1%	122	123	+ 0.8%
Median Sales Price*	\$319,000	\$290,000	- 9.1%	\$278,505	\$280,000	+ 0.5%
Percent of Original List Price Received*	98.5%	98.1%	- 0.3%	97.6%	96.8%	- 0.8%
Days on Market Until Sale	29	49	+ 67.4%	47	47	- 0.6%
Inventory of Homes for Sale	166	127	- 23.5%	--	--	--
Months Supply of Inventory	4.2	3.1	- 24.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.