

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Schenctady County

+ 6.0%

Change in
New Listings

+ 15.9%

Change in
Closed Sales

+ 13.5%

Change in
Median Sales Price

April

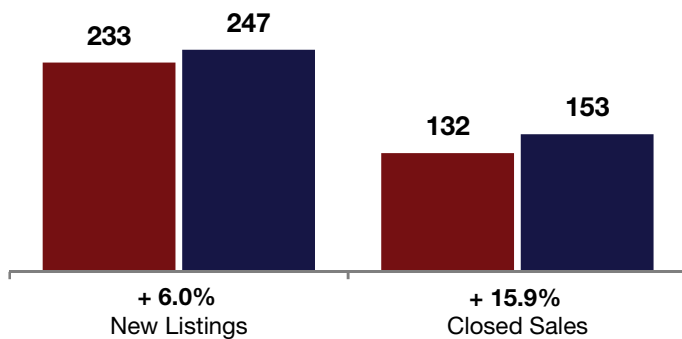
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	233	247	+ 6.0%	806	763	- 5.3%
Closed Sales	132	153	+ 15.9%	462	510	+ 10.4%
Median Sales Price*	\$154,250	\$175,000	+ 13.5%	\$152,500	\$162,000	+ 6.2%
Percent of Original List Price Received*	93.4%	96.9%	+ 3.8%	92.3%	94.3%	+ 2.2%
Days on Market Until Sale	72	49	- 31.0%	78	67	- 14.1%
Inventory of Homes for Sale	611	443	- 27.5%	--	--	--
Months Supply of Inventory	4.0	2.8	- 30.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

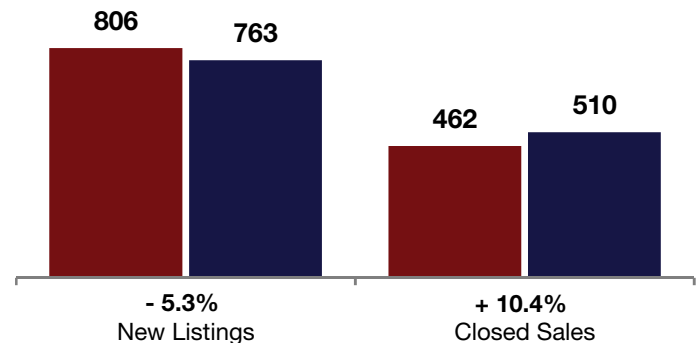
April

■ 2017 ■ 2018

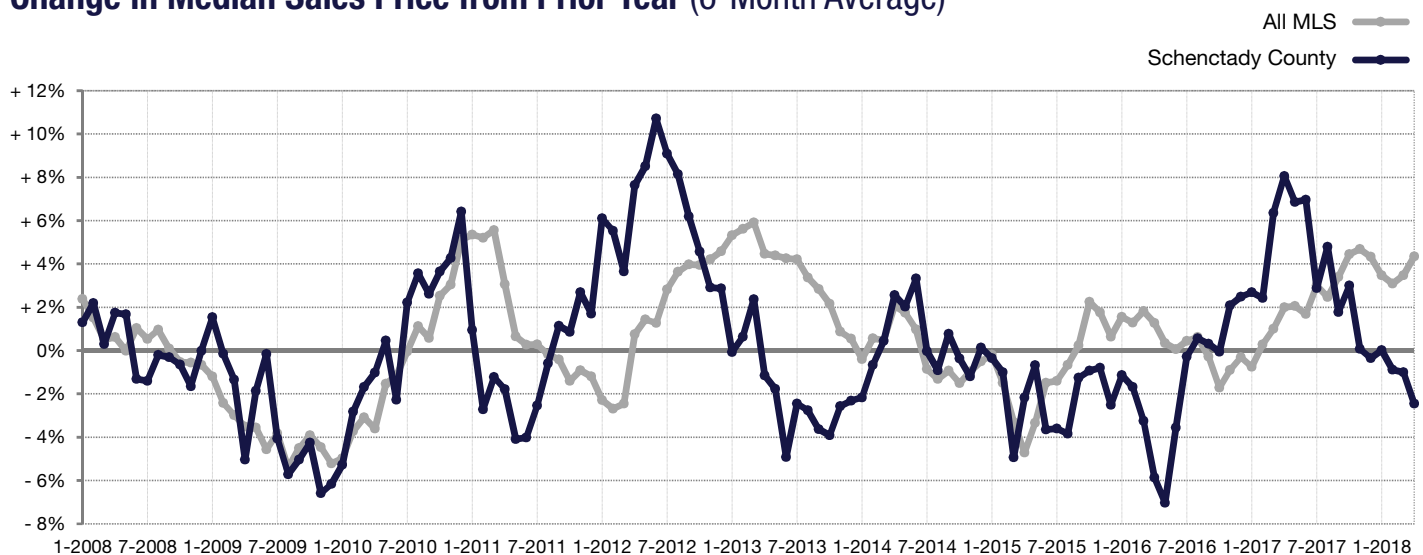


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.