

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Saratoga County

+ 8.7%

Change in
New Listings

+ 2.0%

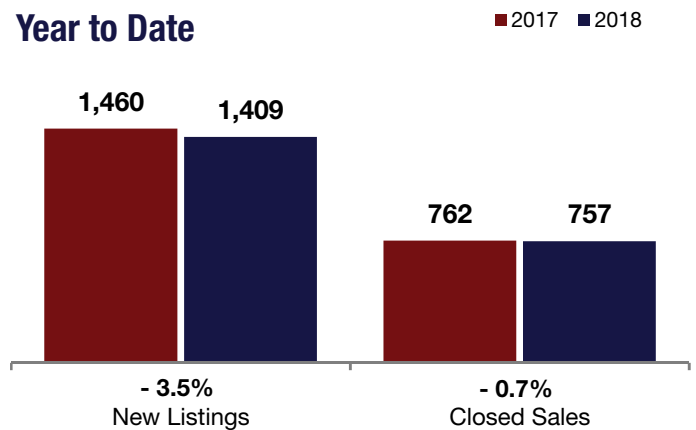
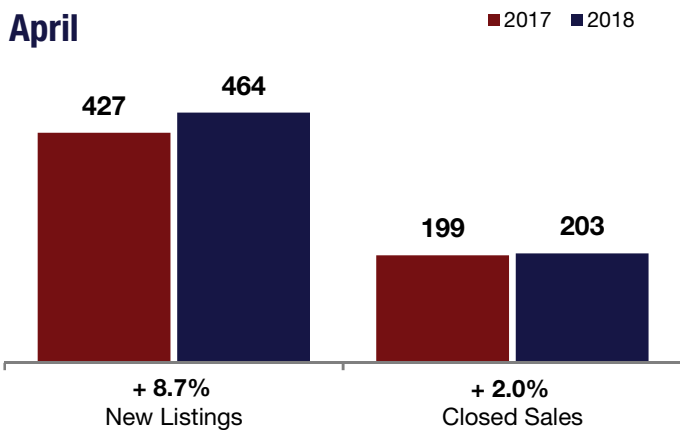
Change in
Closed Sales

+ 9.7%

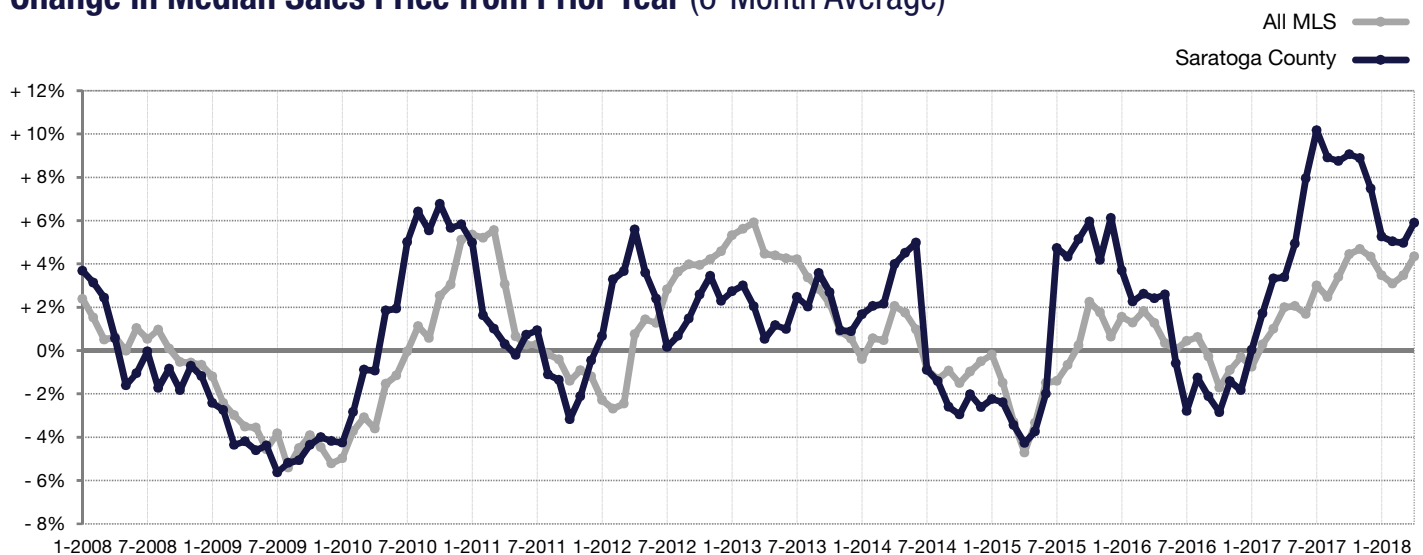
Change in
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	427	464	+ 8.7%	1,460	1,409	- 3.5%
Closed Sales	199	203	+ 2.0%	762	757	- 0.7%
Median Sales Price*	\$282,500	\$309,900	+ 9.7%	\$275,755	\$292,000	+ 5.9%
Percent of Original List Price Received*	96.5%	97.8%	+ 1.3%	96.3%	97.0%	+ 0.7%
Days on Market Until Sale	67	61	- 9.9%	63	67	+ 6.0%
Inventory of Homes for Sale	1,356	1,201	- 11.4%	--	--	--
Months Supply of Inventory	5.3	4.7	- 11.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.