

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 8.1%

Change in
New Listings

- 33.3%

Change in
Closed Sales

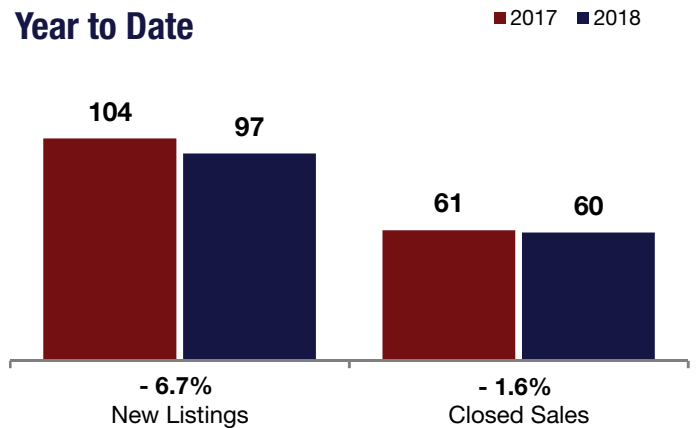
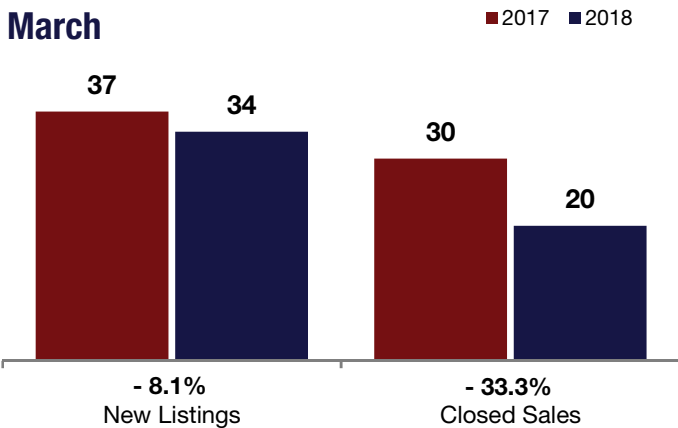
+ 11.0%

Change in
Median Sales Price

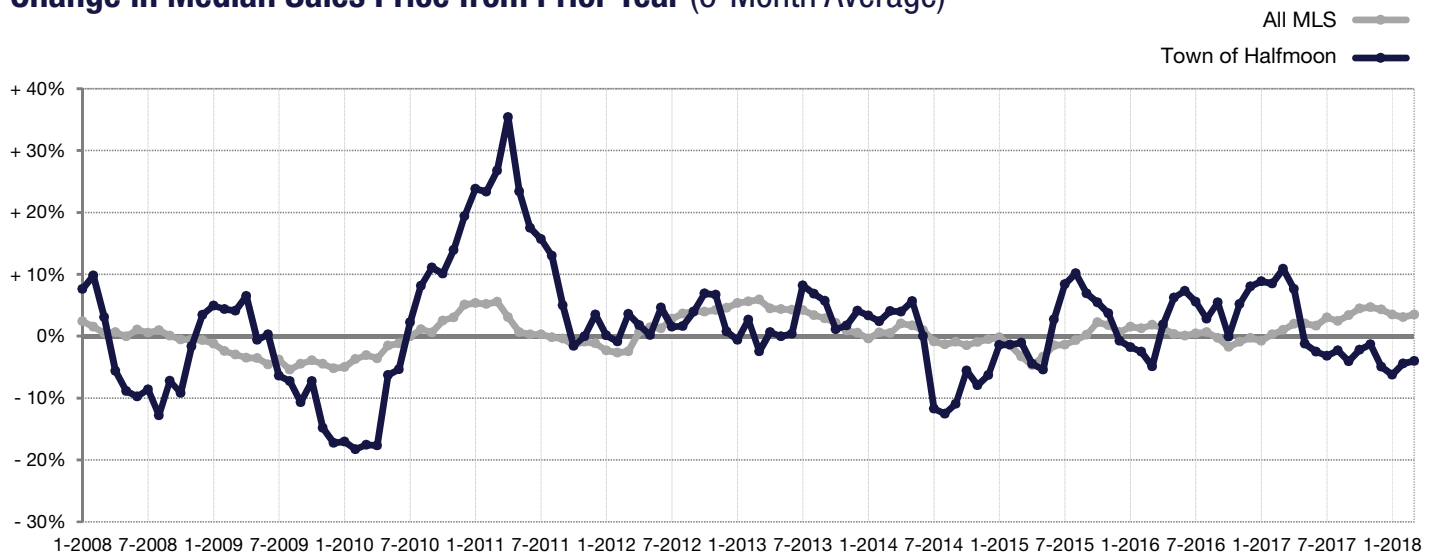
Town of Halfmoon

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	37	34	- 8.1%	104	97	- 6.7%
Closed Sales	30	20	- 33.3%	61	60	- 1.6%
Median Sales Price*	\$317,500	\$352,500	+ 11.0%	\$310,000	\$344,950	+ 11.3%
Percent of Original List Price Received*	97.6%	98.9%	+ 1.3%	99.3%	100.4%	+ 1.0%
Days on Market Until Sale	57	45	- 20.1%	41	59	+ 43.3%
Inventory of Homes for Sale	150	141	- 6.0%	--	--	--
Months Supply of Inventory	6.0	4.9	- 17.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.