

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 17.1%

- 34.5%

+ 14.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

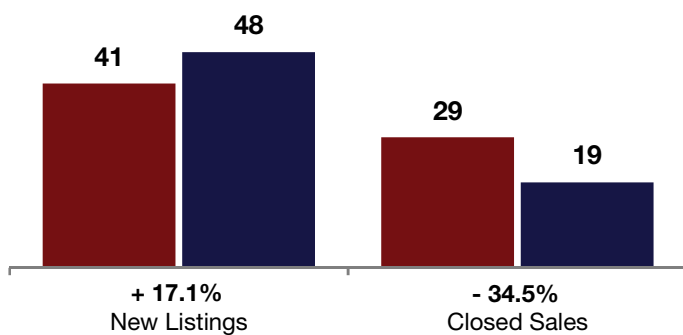
Town of Guilderland

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	41	48	+ 17.1%	105	112	+ 6.7%
Closed Sales	29	19	- 34.5%	80	68	- 15.0%
Median Sales Price*	\$225,040	\$257,500	+ 14.4%	\$256,000	\$275,000	+ 7.4%
Percent of Original List Price Received*	93.4%	95.1%	+ 1.9%	95.8%	96.3%	+ 0.5%
Days on Market Until Sale	62	36	- 42.0%	52	48	- 7.9%
Inventory of Homes for Sale	138	106	- 23.2%	--	--	--
Months Supply of Inventory	3.9	3.3	- 16.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

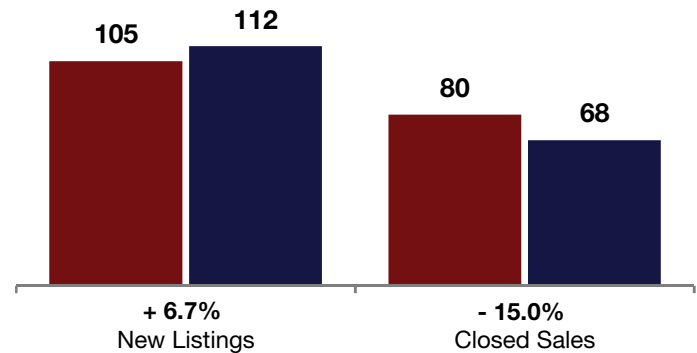
March

■ 2017 ■ 2018

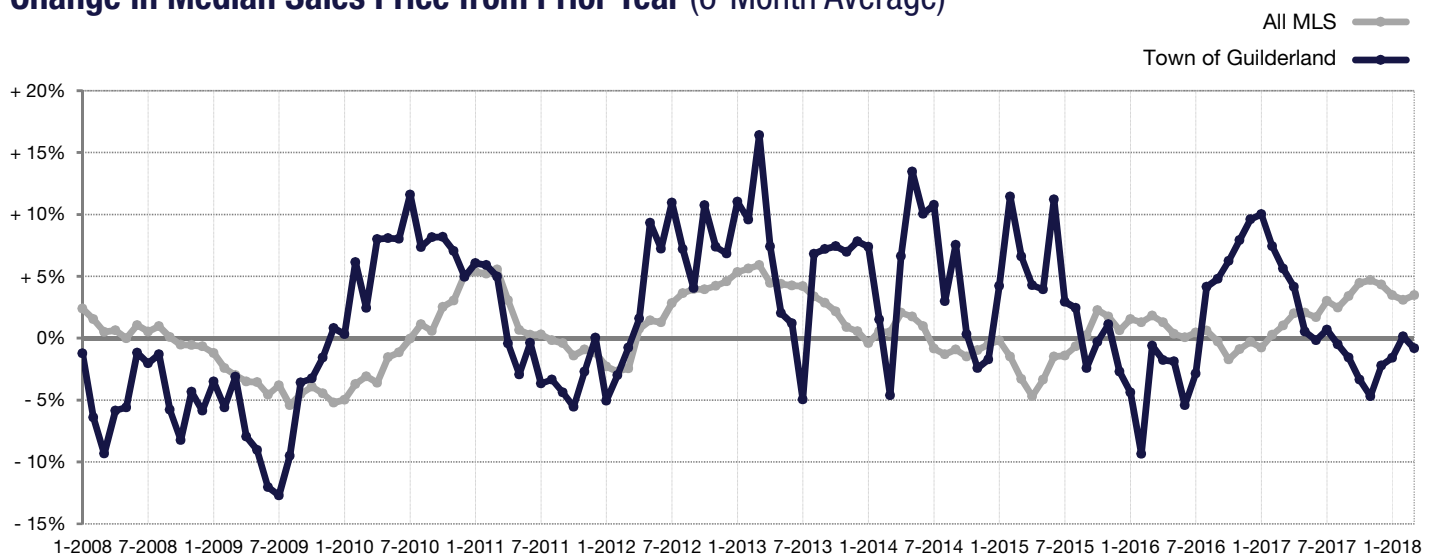


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.