

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 12.5%

+ 78.6%

+ 2.7%

Change in
New Listings

Change in
Closed Sales

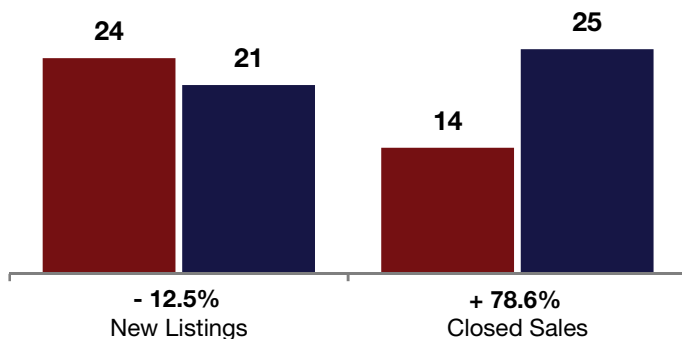
Change in
Median Sales Price

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	24	21	- 12.5%	60	58	- 3.3%
Closed Sales	14	25	+ 78.6%	29	53	+ 82.8%
Median Sales Price*	\$196,000	\$201,300	+ 2.7%	\$190,500	\$195,000	+ 2.4%
Percent of Original List Price Received*	96.8%	97.9%	+ 1.2%	95.9%	96.0%	+ 0.0%
Days on Market Until Sale	57	48	- 15.5%	66	53	- 19.6%
Inventory of Homes for Sale	72	42	- 41.7%	--	--	--
Months Supply of Inventory	3.9	1.8	- 52.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

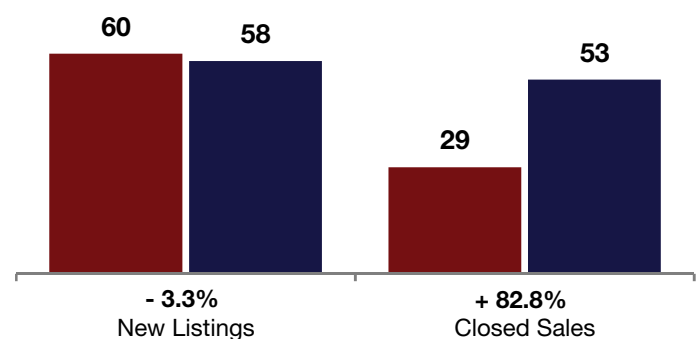
March

■ 2017 ■ 2018

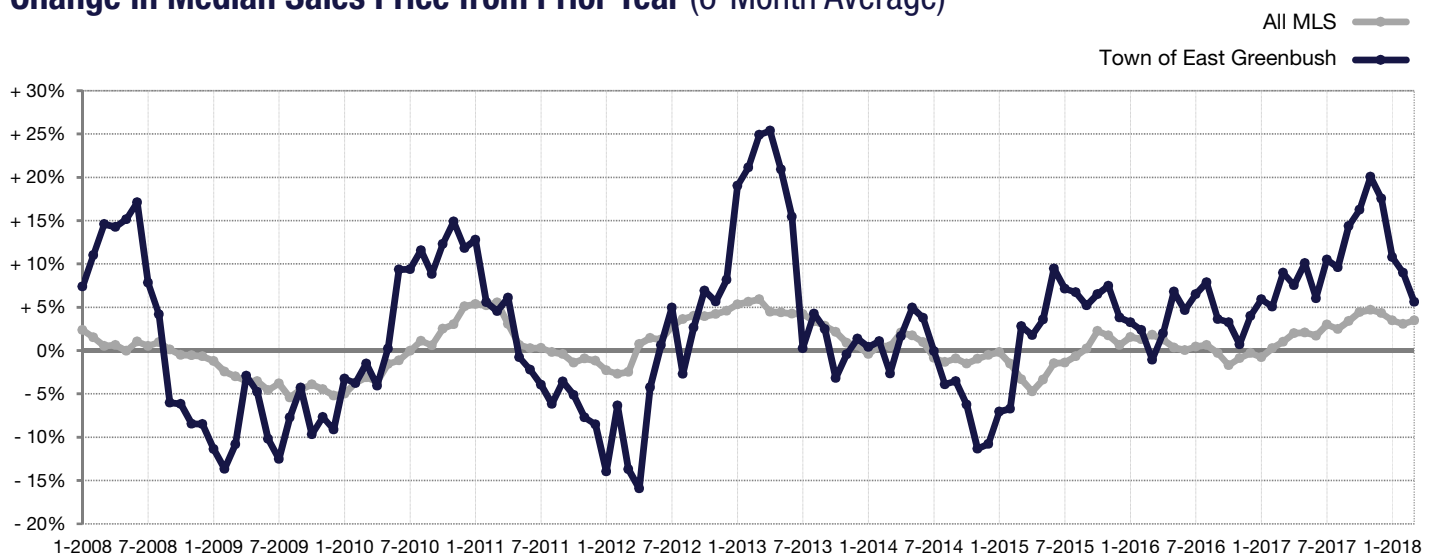


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.