

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

+ 5.3%

Change in
New Listings

- 3.8%

Change in
Closed Sales

+ 1.7%

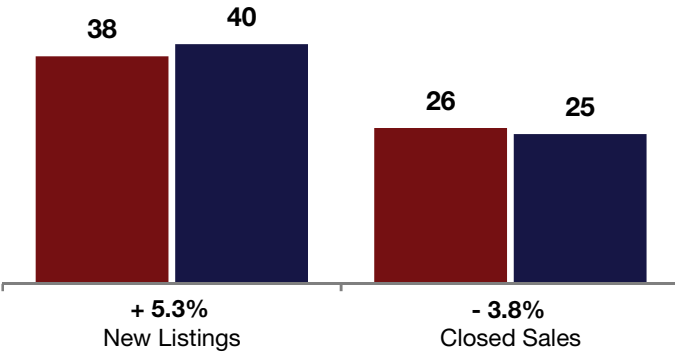
Change in
Median Sales Price

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	38	40	+ 5.3%	89	99	+ 11.2%
Closed Sales	26	25	- 3.8%	62	57	- 8.1%
Median Sales Price*	\$246,750	\$251,000	+ 1.7%	\$231,000	\$241,750	+ 4.7%
Percent of Original List Price Received*	92.7%	94.7%	+ 2.2%	91.6%	92.3%	+ 0.8%
Days on Market Until Sale	104	74	- 29.0%	96	82	- 14.6%
Inventory of Homes for Sale	102	77	- 24.5%	--	--	--
Months Supply of Inventory	3.2	2.5	- 20.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

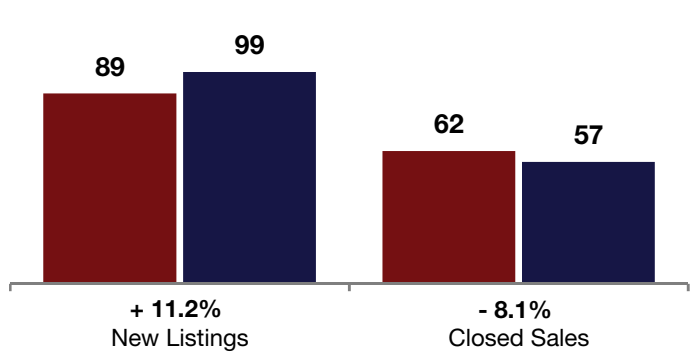
March

■ 2017 ■ 2018

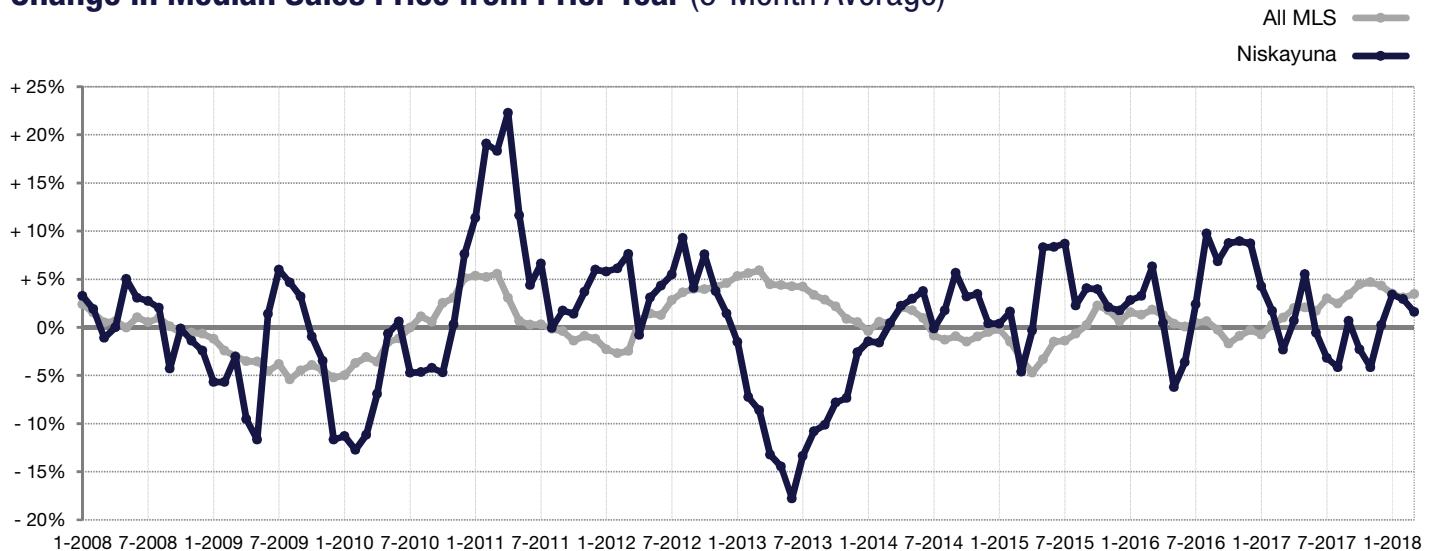


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018

** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.