

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 38.1%

+ 116.7%

+ 6.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

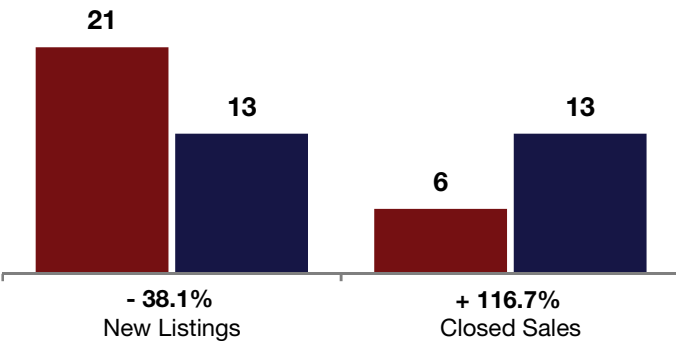
City of Cohoes

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	21	13	- 38.1%	46	37	- 19.6%
Closed Sales	6	13	+ 116.7%	10	28	+ 180.0%
Median Sales Price*	\$158,433	\$169,000	+ 6.7%	\$158,433	\$185,640	+ 17.2%
Percent of Original List Price Received*	92.4%	90.9%	- 1.7%	94.0%	94.2%	+ 0.2%
Days on Market Until Sale	101	73	- 27.8%	91	79	- 13.4%
Inventory of Homes for Sale	38	22	- 42.1%	--	--	--
Months Supply of Inventory	3.8	2.0	- 46.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

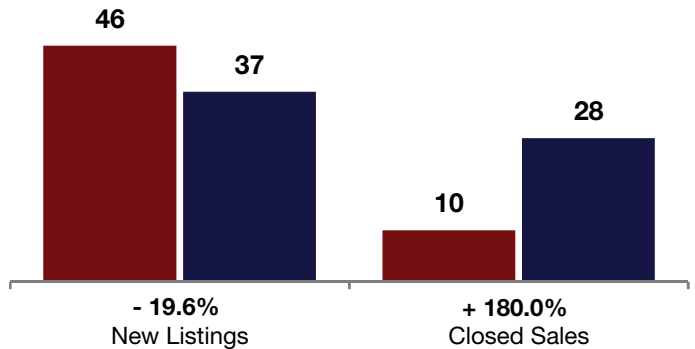
March

■ 2017 ■ 2018

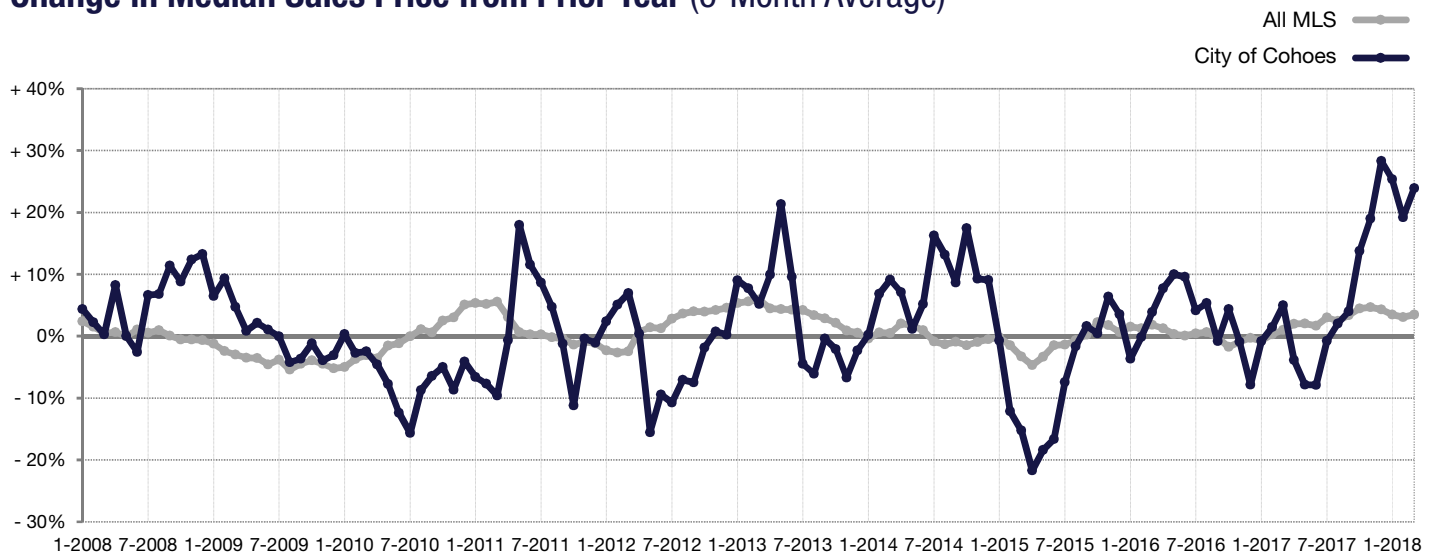


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.