

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 28.6%

Change in
New Listings

- 21.7%

Change in
Closed Sales

+ 5.2%

Change in
Median Sales Price

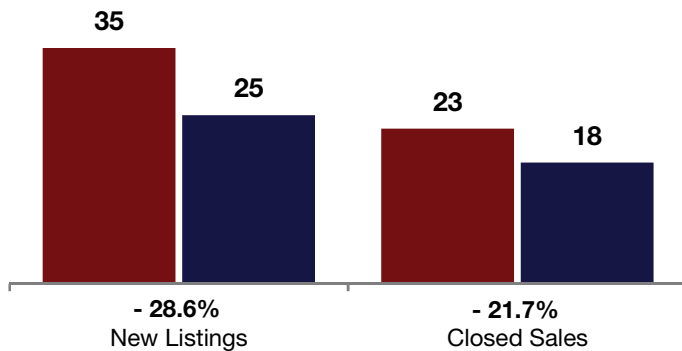
Washington County

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	35	25	- 28.6%	79	51	- 35.4%
Closed Sales	23	18	- 21.7%	42	37	- 11.9%
Median Sales Price*	\$143,000	\$150,500	+ 5.2%	\$138,800	\$136,210	- 1.9%
Percent of Original List Price Received*	93.7%	88.4%	- 5.7%	91.1%	87.2%	- 4.3%
Days on Market Until Sale	103	142	+ 37.6%	116	143	+ 24.1%
Inventory of Homes for Sale	279	209	- 25.1%	--	--	--
Months Supply of Inventory	8.8	6.7	- 23.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

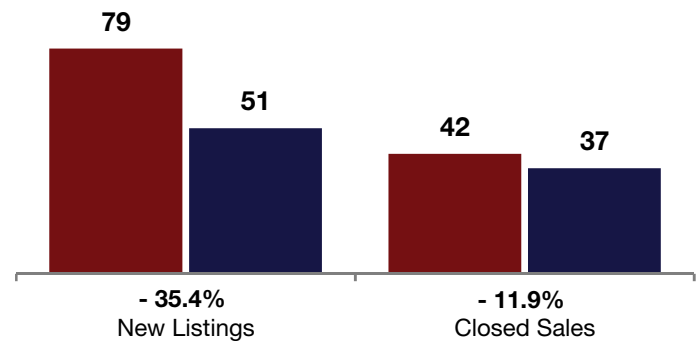
February

■ 2017 ■ 2018

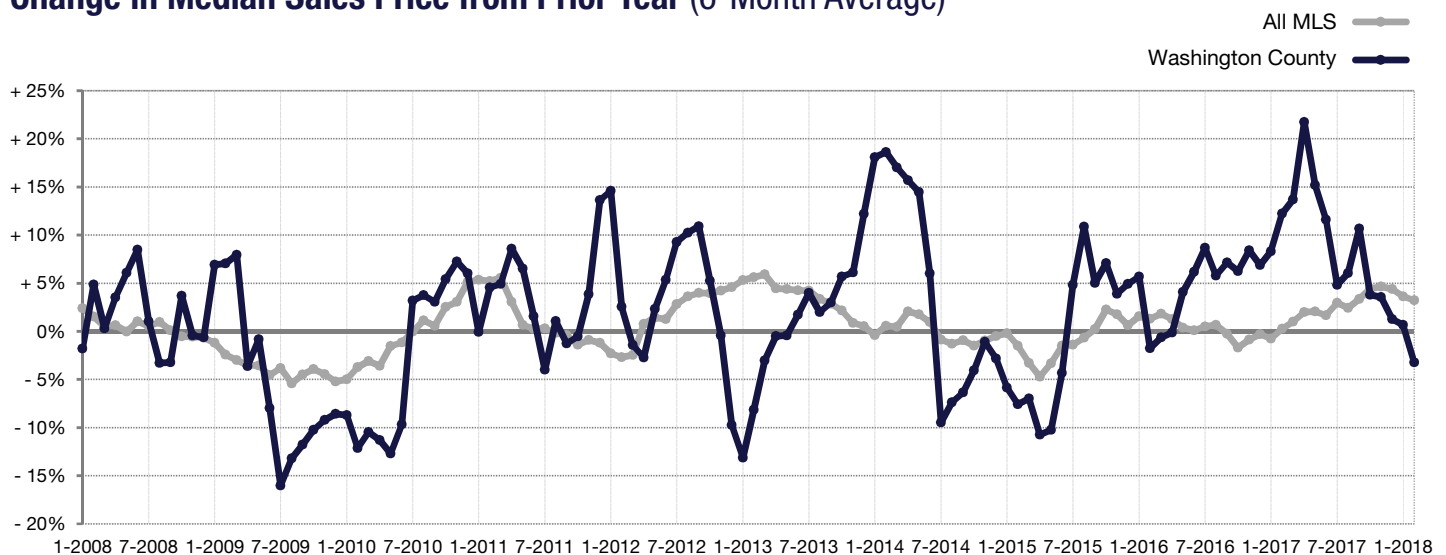


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.