

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Saratoga County

- 18.4%

Change in
New Listings

+ 1.3%

Change in
Closed Sales

+ 9.6%

Change in
Median Sales Price

February

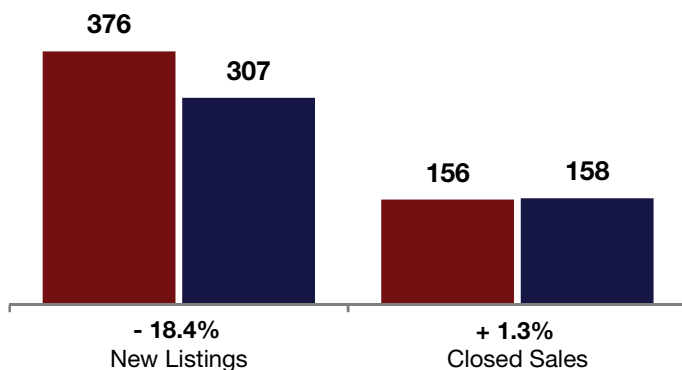
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	376	307	- 18.4%	657	593	- 9.7%
Closed Sales	156	158	+ 1.3%	342	317	- 7.3%
Median Sales Price*	\$265,500	\$291,000	+ 9.6%	\$277,500	\$297,000	+ 7.0%
Percent of Original List Price Received*	96.3%	97.1%	+ 0.7%	96.4%	97.1%	+ 0.7%
Days on Market Until Sale	62	66	+ 4.9%	58	60	+ 3.6%
Inventory of Homes for Sale	1,426	1,159	- 18.7%	--	--	--
Months Supply of Inventory	5.6	4.5	- 18.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

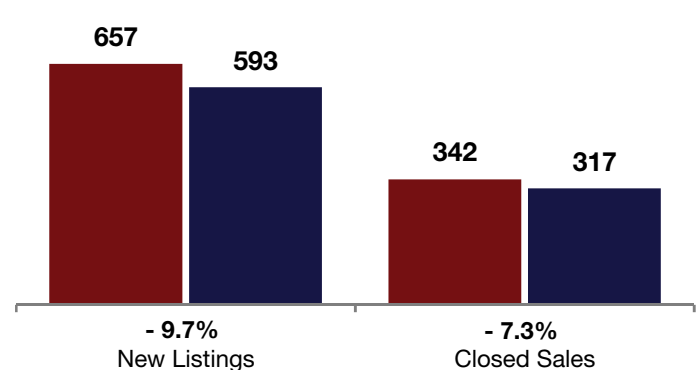
February

■ 2017 ■ 2018

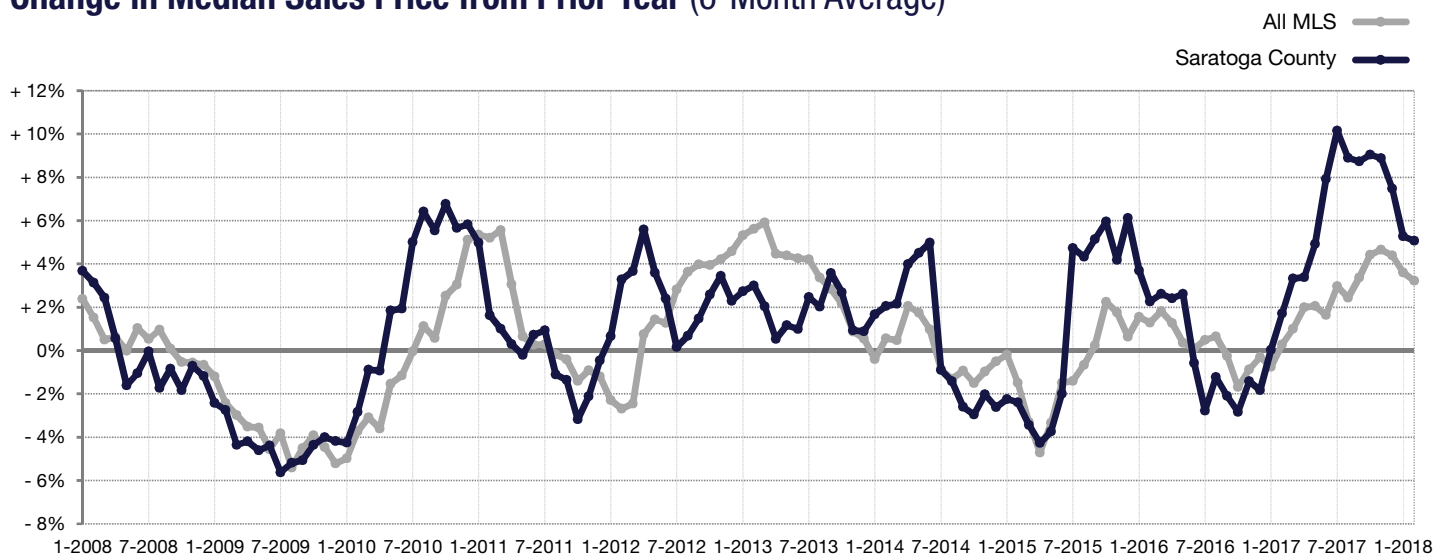


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.