

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

+ 27.6%

Change in
New Listings

- 42.9%

Change in
Closed Sales

+ 14.1%

Change in
Median Sales Price

February

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	29	37	+ 27.6%	51	59	+ 15.7%
Closed Sales	21	12	- 42.9%	36	30	- 16.7%
Median Sales Price*	\$208,750	\$238,250	+ 14.1%	\$209,000	\$232,000	+ 11.0%
Percent of Original List Price Received*	92.1%	91.7%	- 0.4%	90.7%	90.4%	- 0.4%
Days on Market Until Sale	90	93	+ 4.0%	91	91	+ 0.2%
Inventory of Homes for Sale	110	85	- 22.7%	--	--	--
Months Supply of Inventory	3.4	2.8	- 18.5%	--	--	--

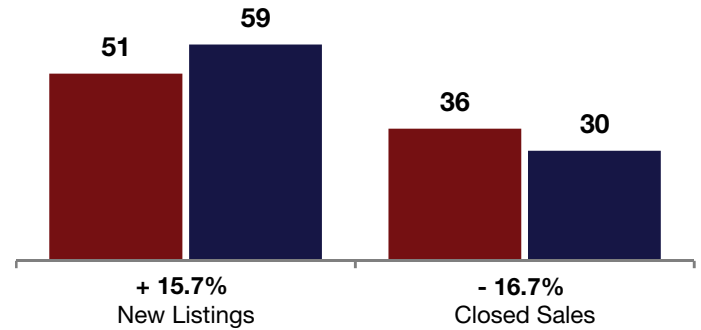
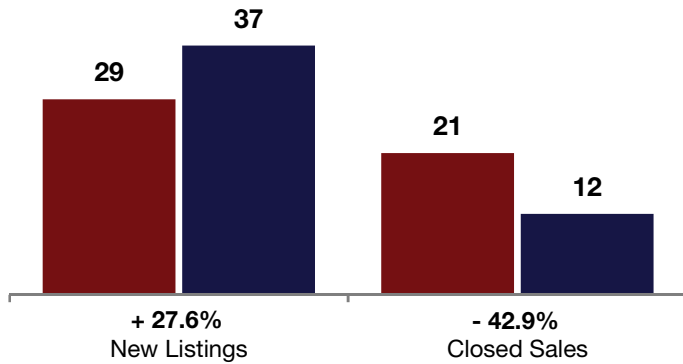
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

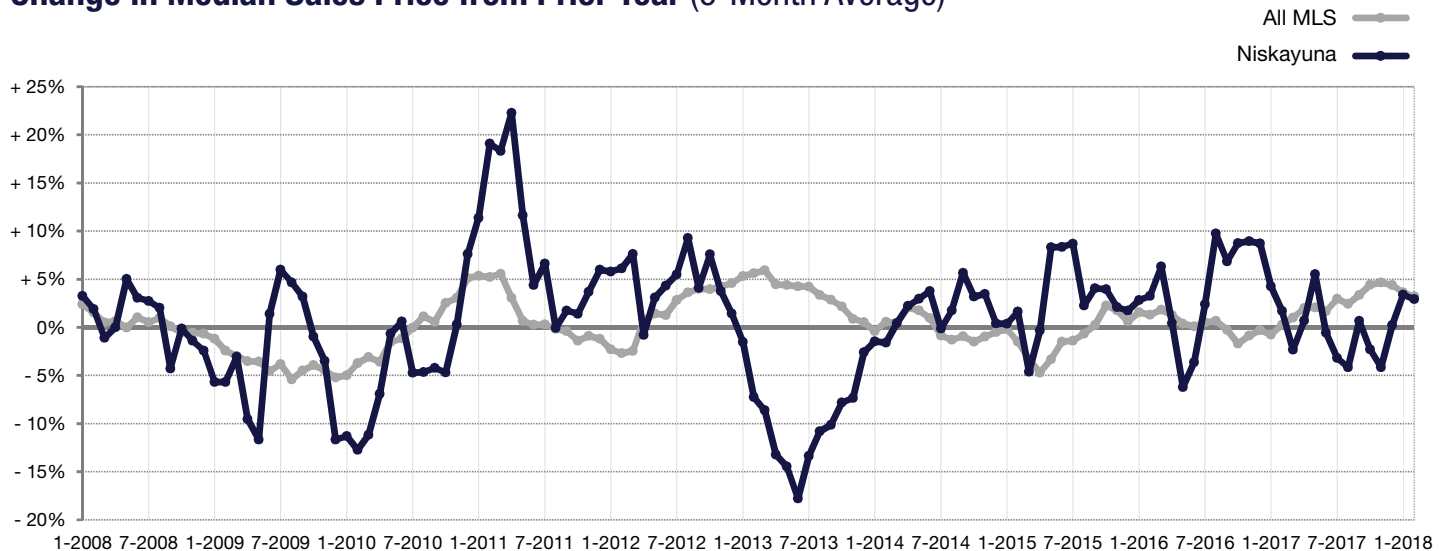
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.