

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 10.0%

Change in
New Listings

- 12.9%

Change in
Closed Sales

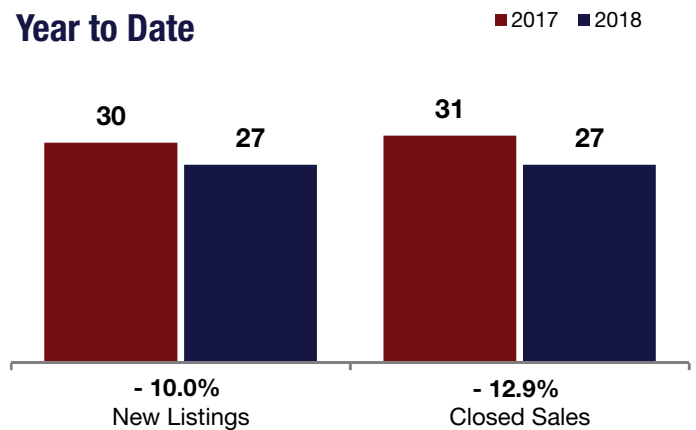
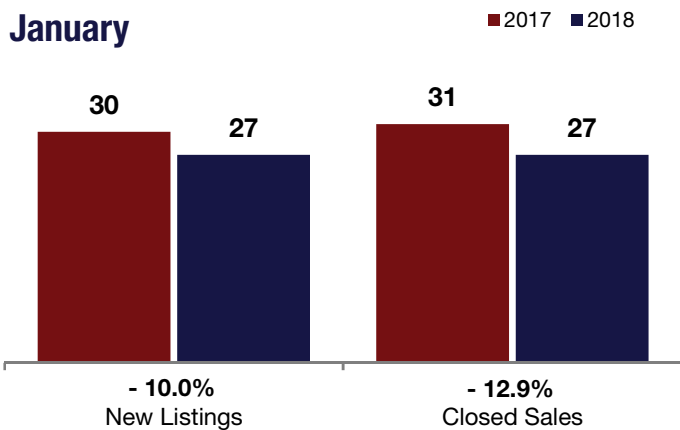
+ 15.2%

Change in
Median Sales Price

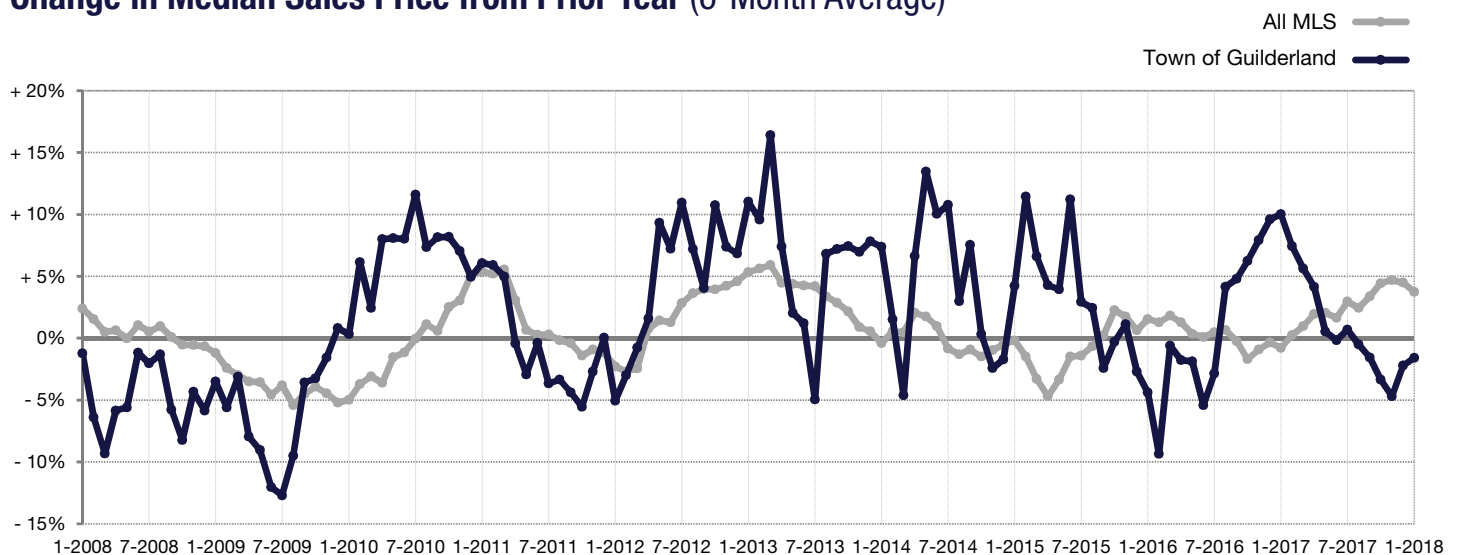
Town of Guilderland

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	30	27	- 10.0%	30	27	- 10.0%
Closed Sales	31	27	- 12.9%	31	27	- 12.9%
Median Sales Price*	\$260,000	\$299,500	+ 15.2%	\$260,000	\$299,500	+ 15.2%
Percent of Original List Price Received*	97.5%	97.6%	+ 0.1%	97.5%	97.6%	+ 0.1%
Days on Market Until Sale	40	52	+ 30.5%	40	52	+ 30.5%
Inventory of Homes for Sale	141	99	- 29.8%	--	--	--
Months Supply of Inventory	3.8	3.2	- 16.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.