

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

+ 15.0%

Change in
New Listings

+ 60.0%

Change in
Closed Sales

- 16.0%

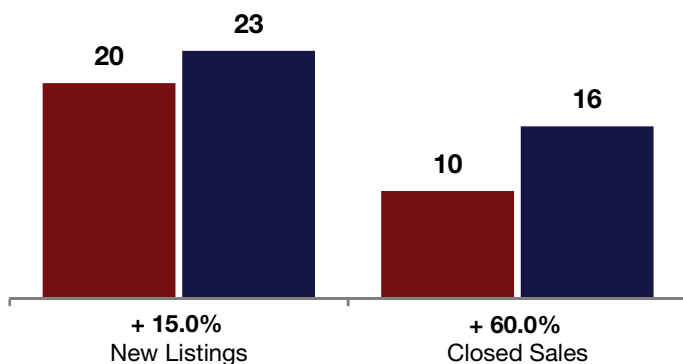
Change in
Median Sales Price

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	20	23	+ 15.0%	20	23	+ 15.0%
Closed Sales	10	16	+ 60.0%	10	16	+ 60.0%
Median Sales Price*	\$197,500	\$165,950	- 16.0%	\$197,500	\$165,950	- 16.0%
Percent of Original List Price Received*	90.4%	93.7%	+ 3.6%	90.4%	93.7%	+ 3.6%
Days on Market Until Sale	100	49	- 50.6%	100	49	- 50.6%
Inventory of Homes for Sale	78	61	- 21.8%	--	--	--
Months Supply of Inventory	4.3	2.8	- 35.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

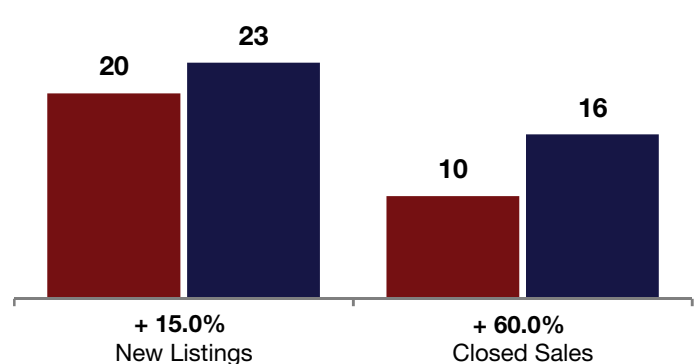
January

■ 2017 ■ 2018

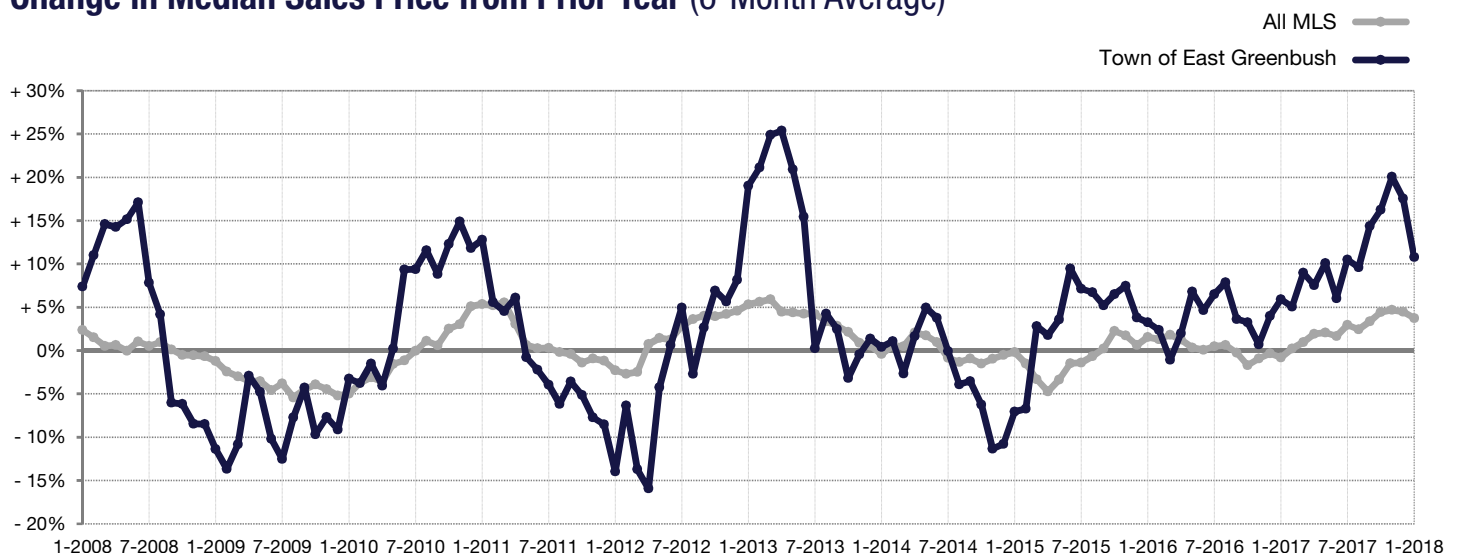


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.