

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 16.7%

+ 200.0%

- 20.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

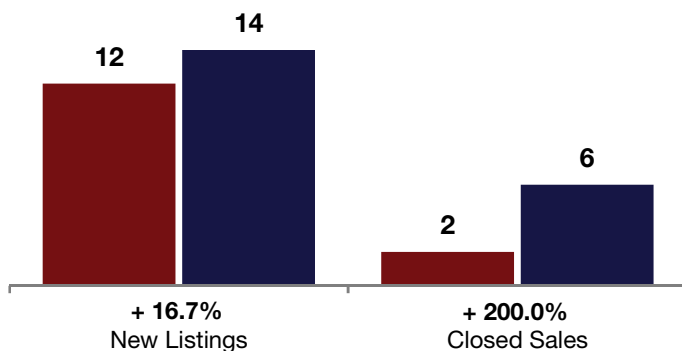
City of Cohoes

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	12	14	+ 16.7%	12	14	+ 16.7%
Closed Sales	2	6	+ 200.0%	2	6	+ 200.0%
Median Sales Price*	\$200,000	\$159,250	- 20.4%	\$200,000	\$159,250	- 20.4%
Percent of Original List Price Received*	95.3%	94.6%	- 0.7%	95.3%	94.6%	- 0.7%
Days on Market Until Sale	77	46	- 39.9%	77	46	- 39.9%
Inventory of Homes for Sale	38	23	- 39.5%	--	--	--
Months Supply of Inventory	3.7	2.2	- 41.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

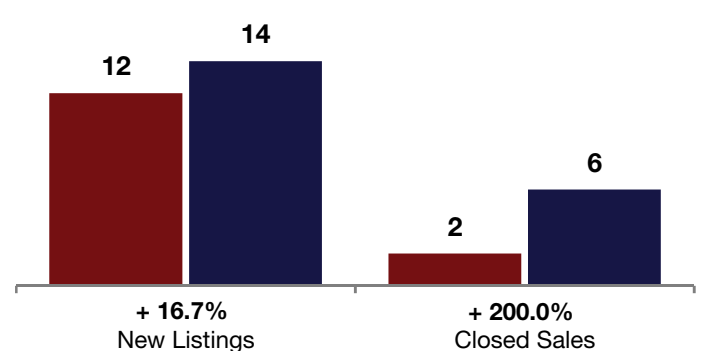
January

■ 2017 ■ 2018

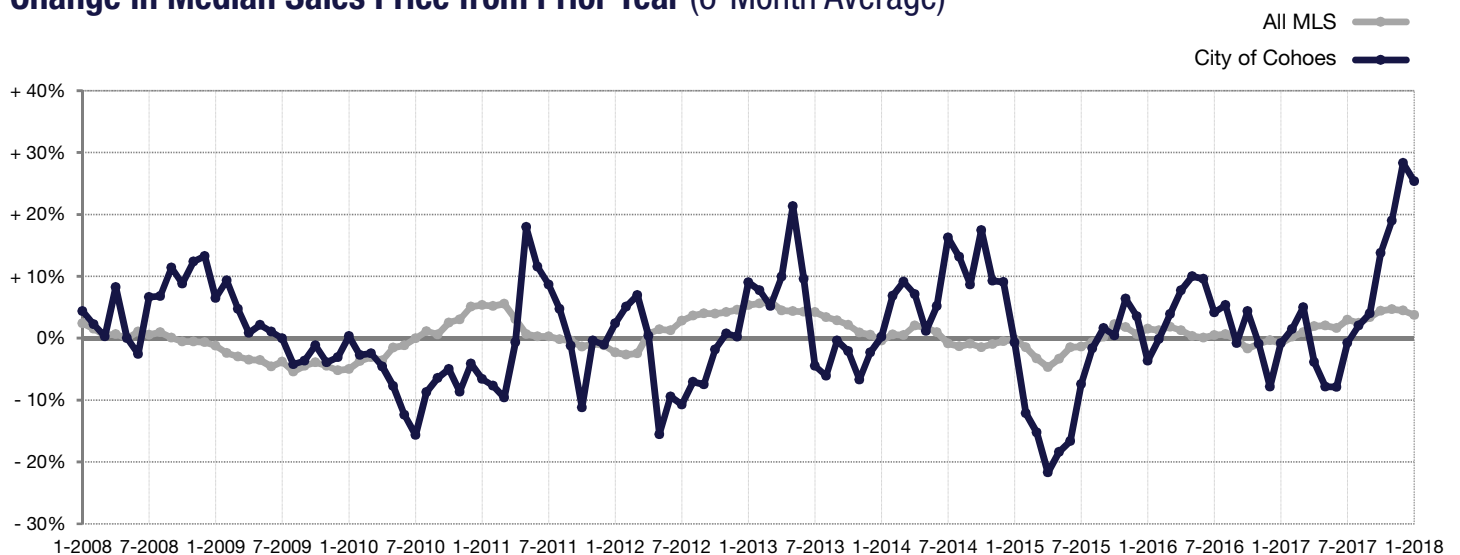


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.