

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 21.9%

Change in
New Listings

+ 26.1%

Change in
Closed Sales

- 18.0%

Change in
Median Sales Price

Washington County

November

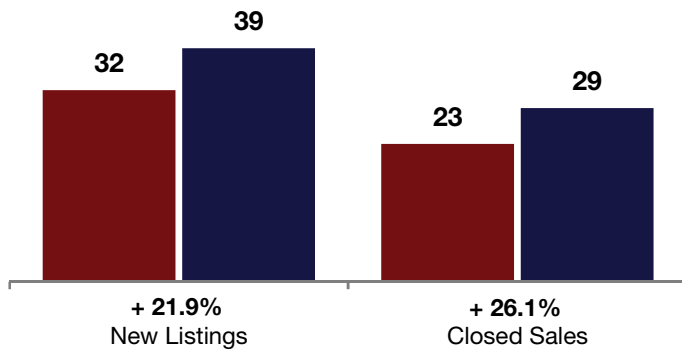
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	32	39	+ 21.9%	610	549	- 10.0%
Closed Sales	23	29	+ 26.1%	350	341	- 2.6%
Median Sales Price*	\$175,000	\$143,500	- 18.0%	\$145,000	\$146,450	+ 1.0%
Percent of Original List Price Received*	87.7%	93.4%	+ 6.5%	90.3%	90.9%	+ 0.6%
Days on Market Until Sale	102	80	- 21.5%	121	108	- 10.5%
Inventory of Homes for Sale	315	241	- 23.5%	--	--	--
Months Supply of Inventory	9.6	7.7	- 20.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

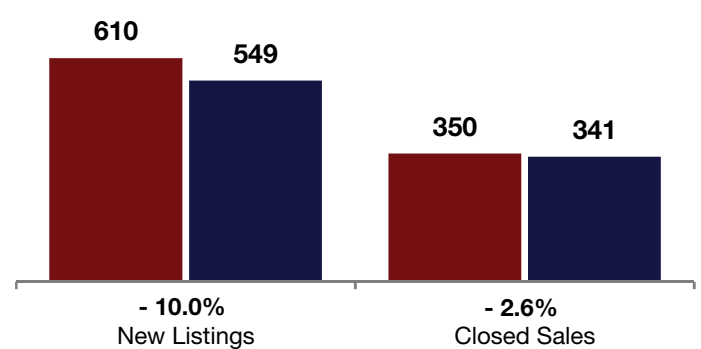
November

■ 2016 ■ 2017

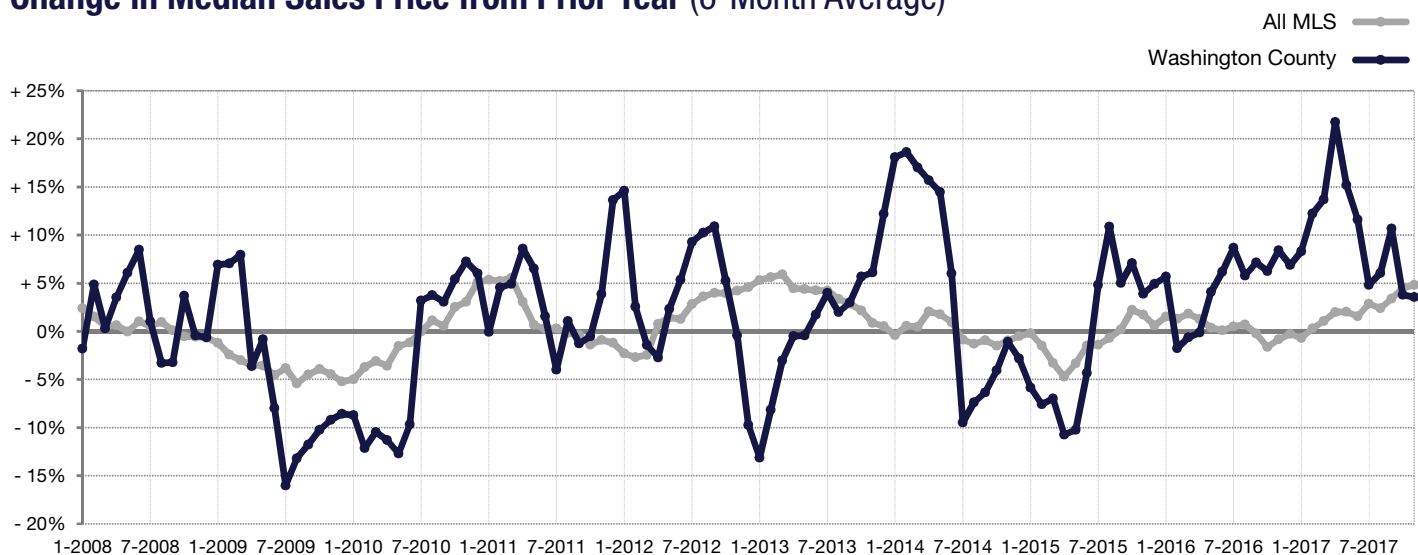


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.