

# Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 10.5%**

Change in  
New Listings

**+ 5.3%**

Change in  
Closed Sales

**+ 0.3%**

Change in  
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	19	17	- 10.5%	320	339	+ 5.9%
Closed Sales	19	20	+ 5.3%	227	257	+ 13.2%
Median Sales Price*	\$314,900	\$315,855	+ 0.3%	\$315,000	\$325,000	+ 3.2%
Percent of Original List Price Received*	97.5%	96.6%	- 1.0%	97.9%	98.5%	+ 0.6%
Days on Market Until Sale	75	61	- 17.9%	65	61	- 6.9%
Inventory of Homes for Sale	119	110	- 7.6%	--	--	--
Months Supply of Inventory	6.2	5.6	- 9.9%	--	--	--

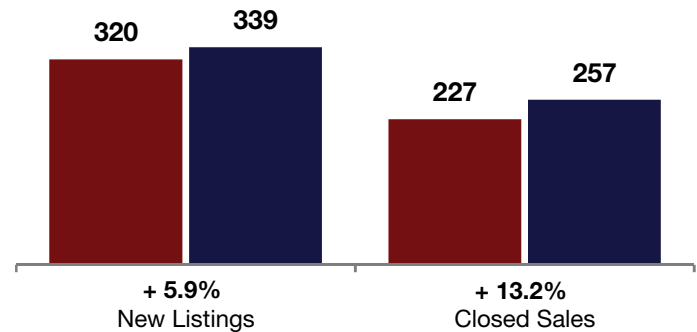
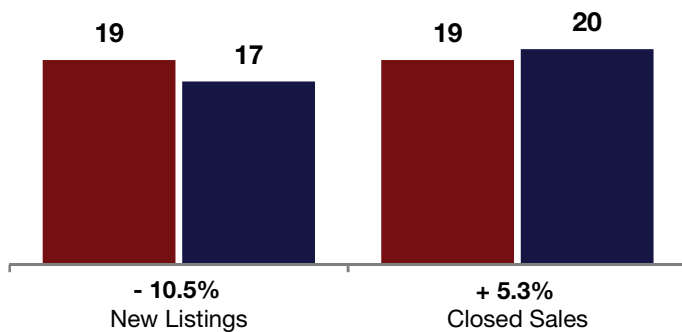
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### December

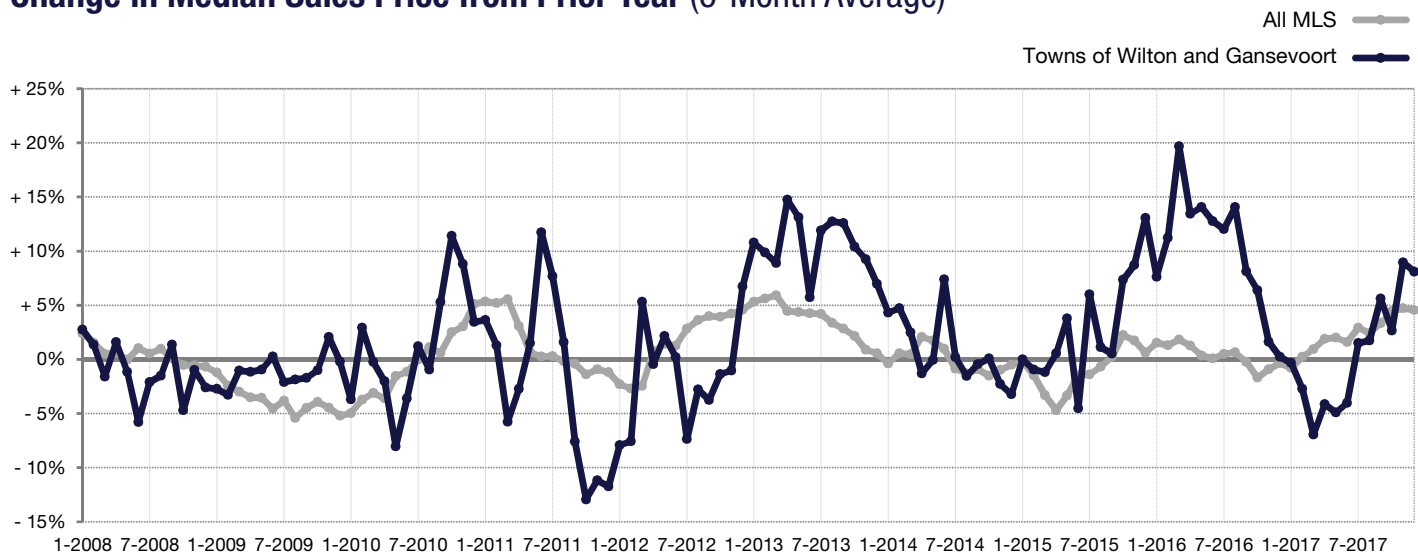
■ 2016 ■ 2017

### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.