

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

- 35.0%

Change in
New Listings

- 32.5%

Change in
Closed Sales

+ 7.0%

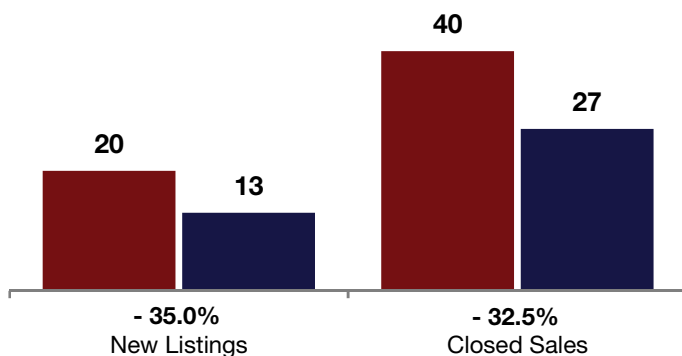
Change in
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	20	13	- 35.0%	528	515	- 2.5%
Closed Sales	40	27	- 32.5%	385	363	- 5.7%
Median Sales Price*	\$233,750	\$250,000	+ 7.0%	\$252,000	\$262,500	+ 4.2%
Percent of Original List Price Received*	97.0%	93.4%	- 3.8%	95.8%	95.1%	- 0.8%
Days on Market Until Sale	73	58	- 20.8%	59	59	- 0.0%
Inventory of Homes for Sale	124	108	- 12.9%	--	--	--
Months Supply of Inventory	3.9	3.6	- 8.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

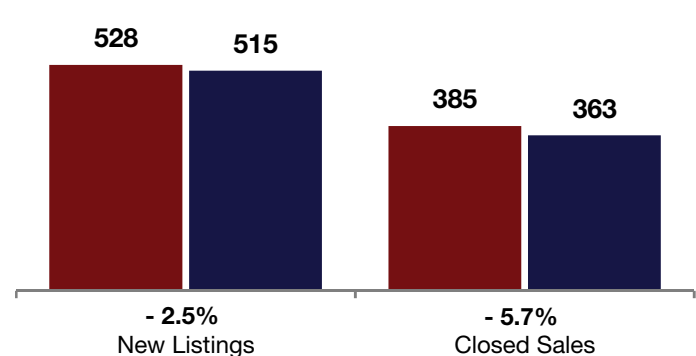
December

■ 2016 ■ 2017

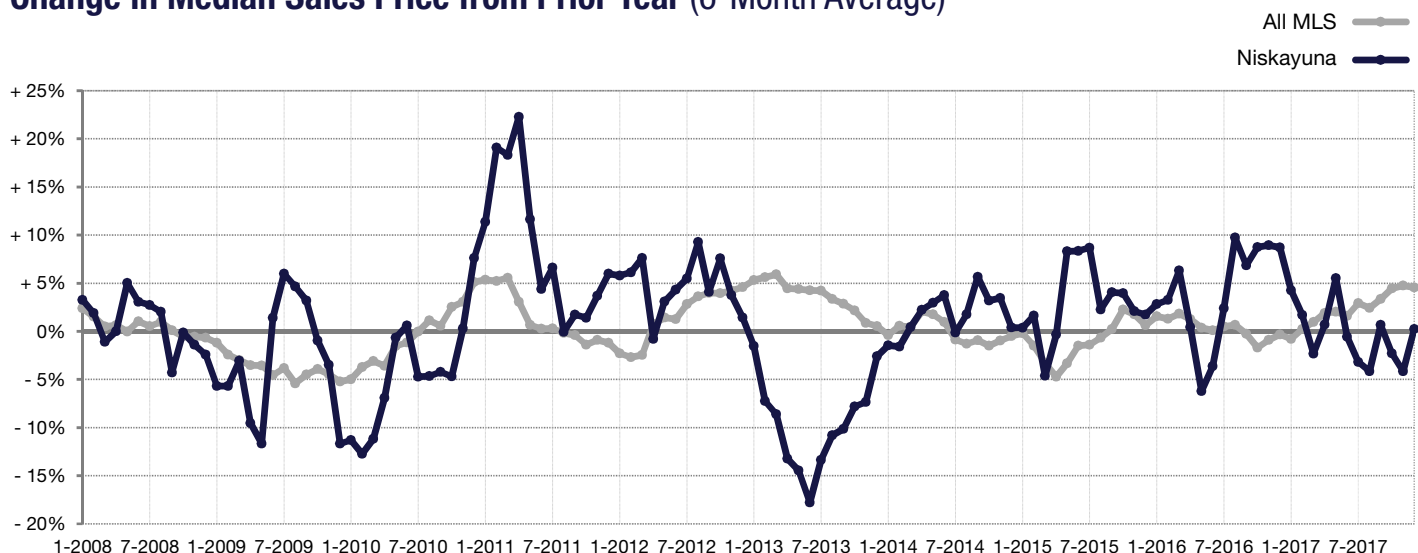


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.