

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 8.2%

Change in
New Listings

- 34.0%

Change in
Closed Sales

- 13.7%

Change in
Median Sales Price

Town of Guilderland

September

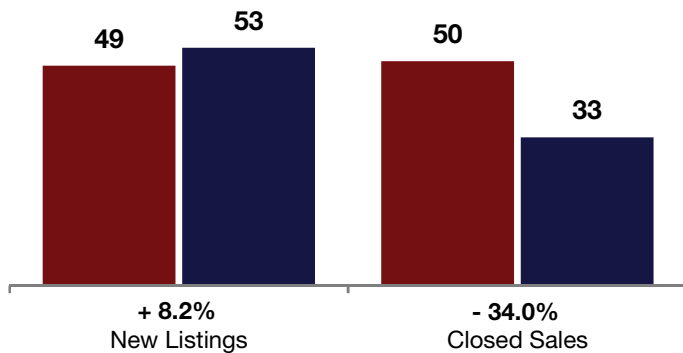
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	49	53	+ 8.2%	504	441	- 12.5%
Closed Sales	50	33	- 34.0%	351	285	- 18.8%
Median Sales Price*	\$255,000	\$220,000	- 13.7%	\$258,000	\$250,000	- 3.1%
Percent of Original List Price Received*	98.5%	96.8%	- 1.7%	96.9%	96.9%	+ 0.0%
Days on Market Until Sale	34	35	+ 0.7%	56	47	- 16.0%
Inventory of Homes for Sale	183	155	- 15.3%	--	--	--
Months Supply of Inventory	4.7	4.9	+ 2.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

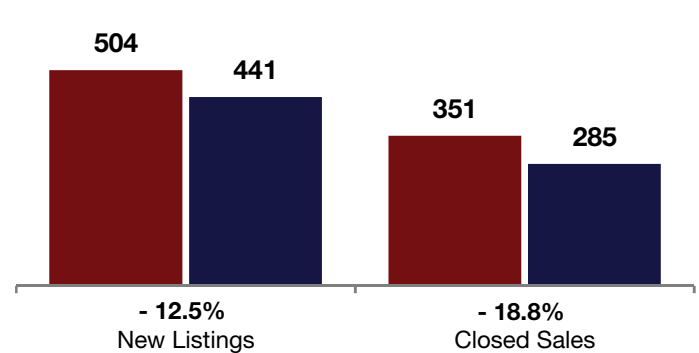
September

■ 2016 ■ 2017

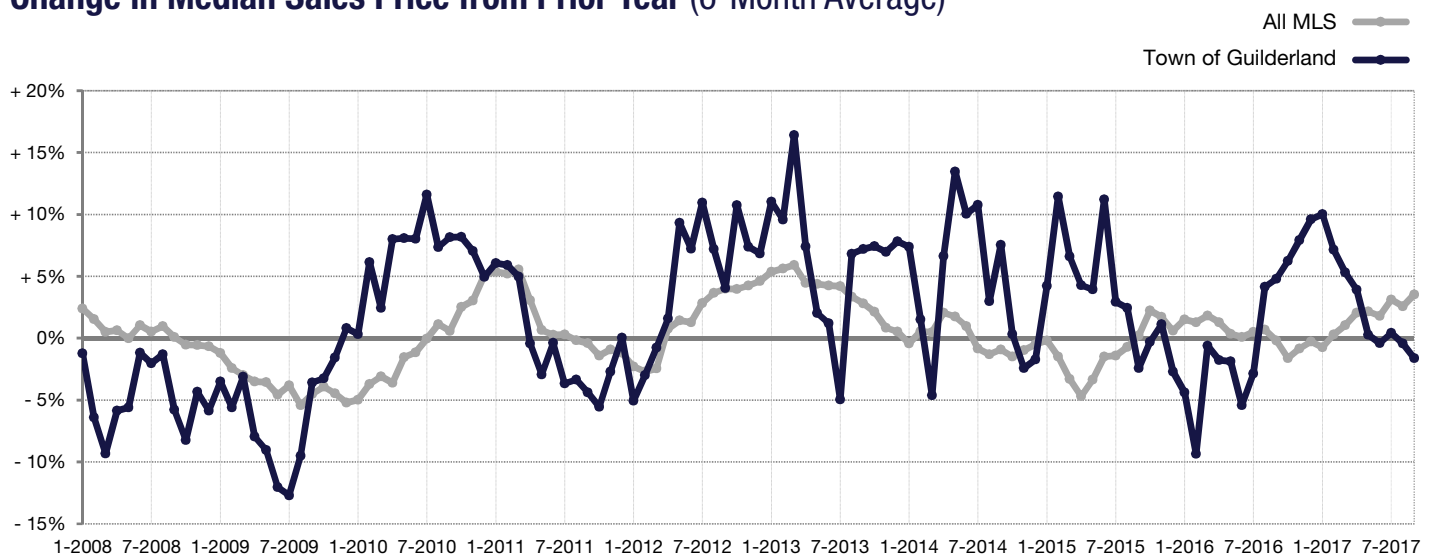


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.