

# Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**+ 88.0%**

**- 48.3%**

**- 2.7%**

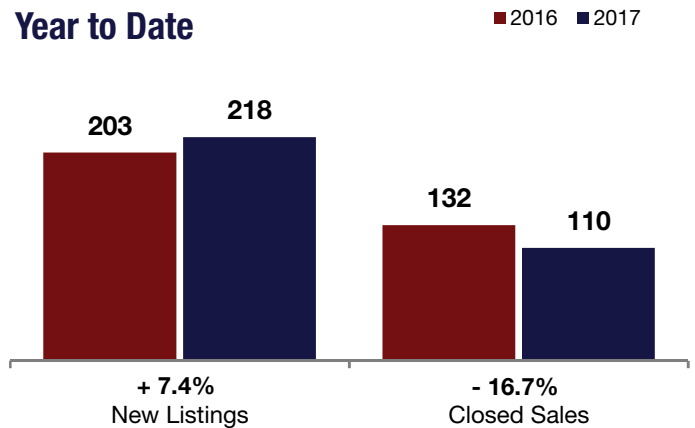
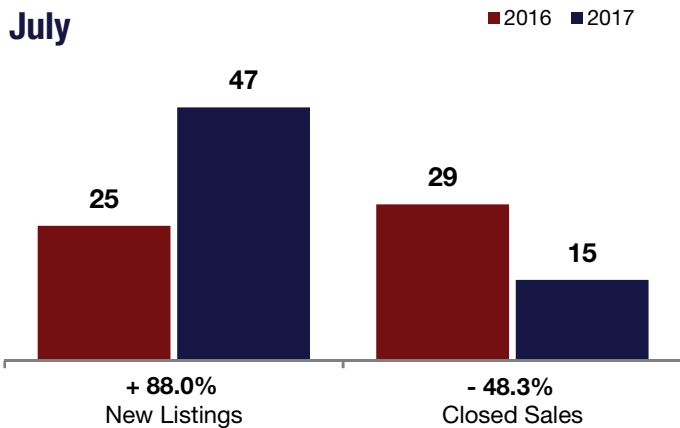
Change in  
New Listings

Change in  
Closed Sales

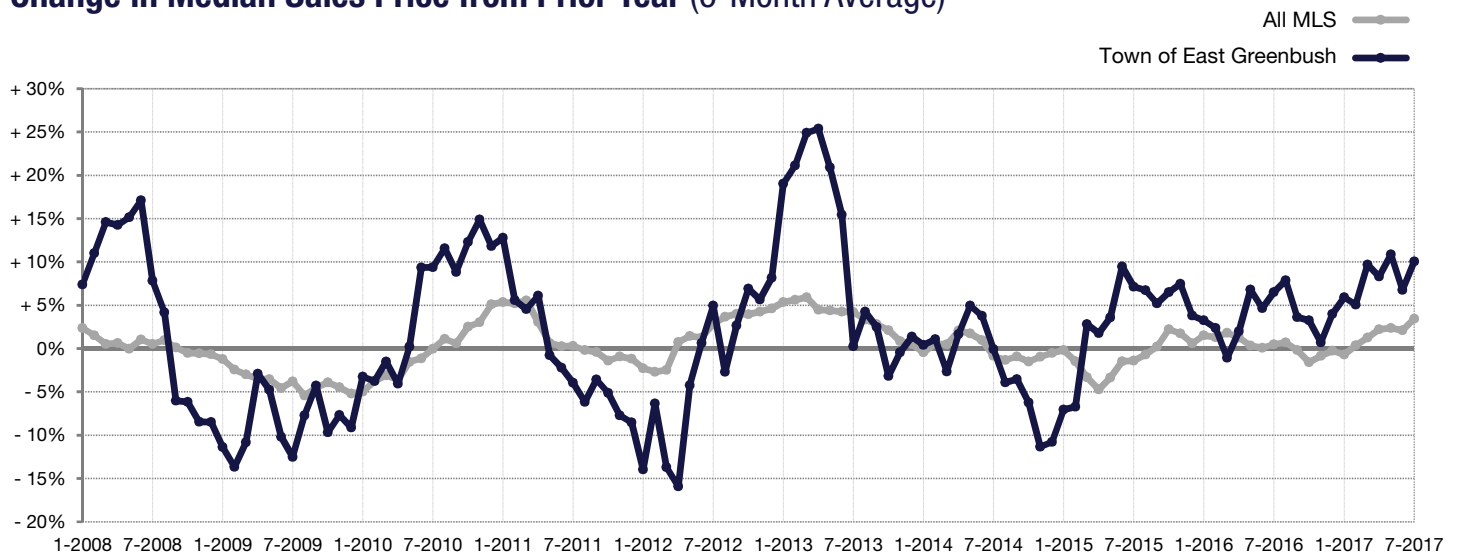
Change in  
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	25	47	+ 88.0%	203	218	+ 7.4%
Closed Sales	29	15	- 48.3%	132	110	- 16.7%
Median Sales Price*	\$197,000	\$191,675	- 2.7%	\$195,500	\$205,000	+ 4.9%
Percent of Original List Price Received*	96.2%	99.2%	+ 3.2%	96.0%	97.0%	+ 1.1%
Days on Market Until Sale	53	18	- 66.8%	57	42	- 26.7%
Inventory of Homes for Sale	86	99	+ 15.1%	--	--	--
Months Supply of Inventory	4.4	5.4	+ 22.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.