

# Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**- 2.8%**

Change in  
New Listings

**- 30.6%**

Change in  
Closed Sales

**+ 27.9%**

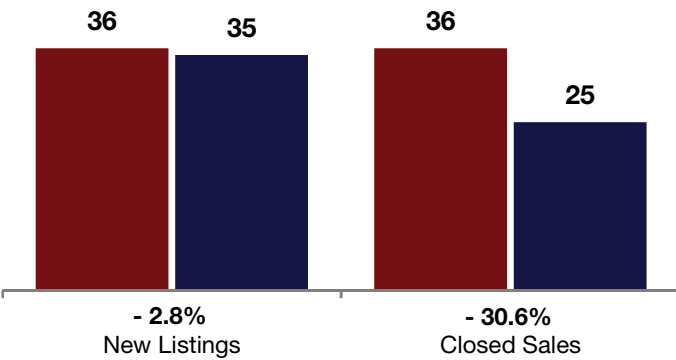
Change in  
Median Sales Price

	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	36	35	- 2.8%	239	253	+ 5.9%
Closed Sales	36	25	- 30.6%	168	136	- 19.0%
Median Sales Price*	\$187,575	<b>\$239,900</b>	+ 27.9%	\$193,500	<b>\$218,200</b>	+ 12.8%
Percent of Original List Price Received*	95.6%	<b>96.4%</b>	+ 0.9%	95.9%	<b>96.8%</b>	+ 0.9%
Days on Market Until Sale	62	<b>34</b>	- 45.4%	58	<b>40</b>	- 30.9%
Inventory of Homes for Sale	89	<b>96</b>	+ 7.9%	--	--	--
Months Supply of Inventory	4.3	<b>5.2</b>	+ 21.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

■ 2016 ■ 2017

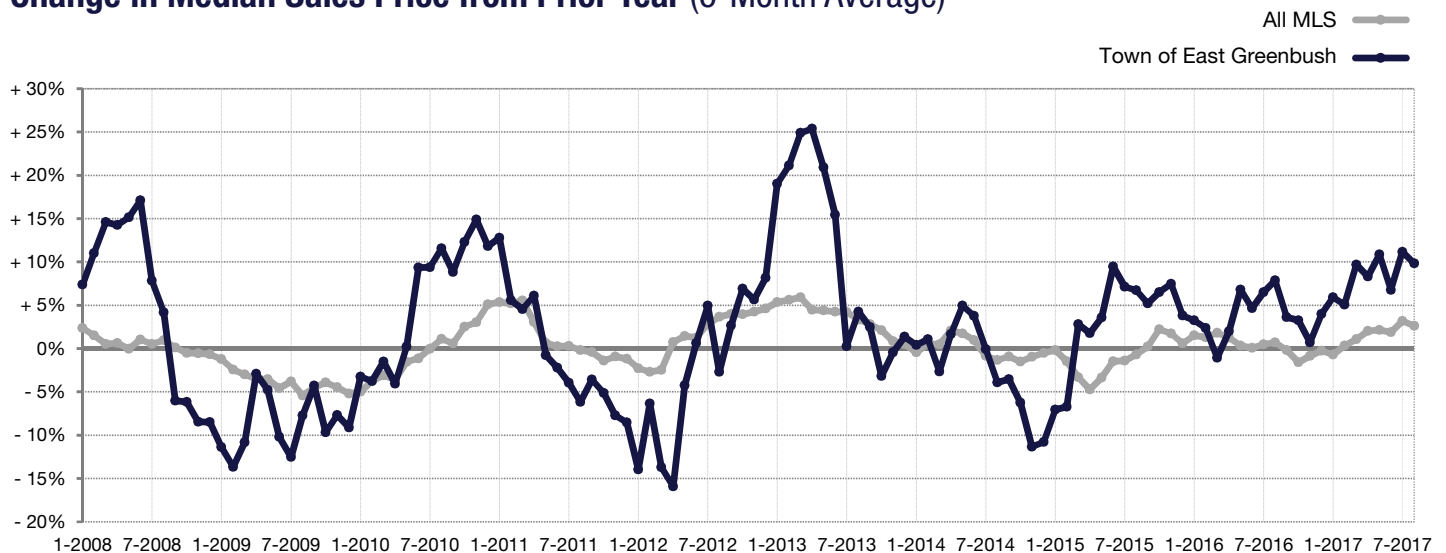


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.