

Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 6.6%

Change in
New Listings

- 9.6%

Change in
Closed Sales

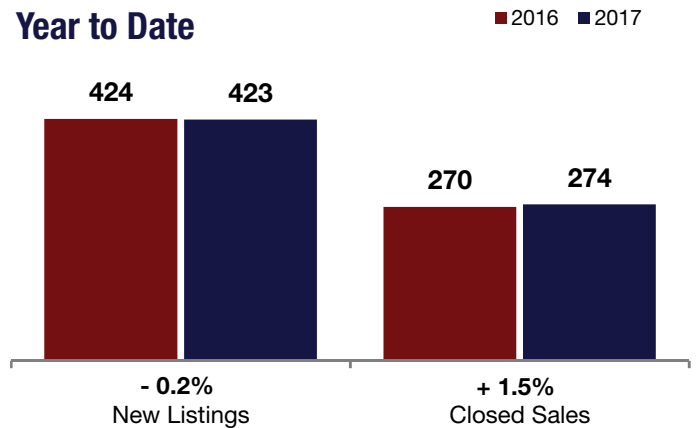
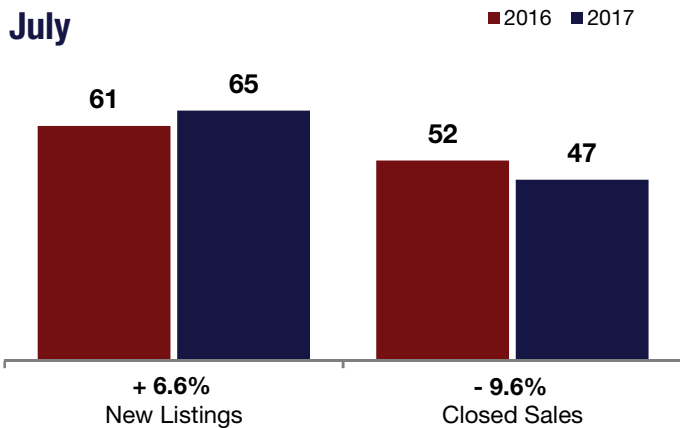
+ 6.5%

Change in
Median Sales Price

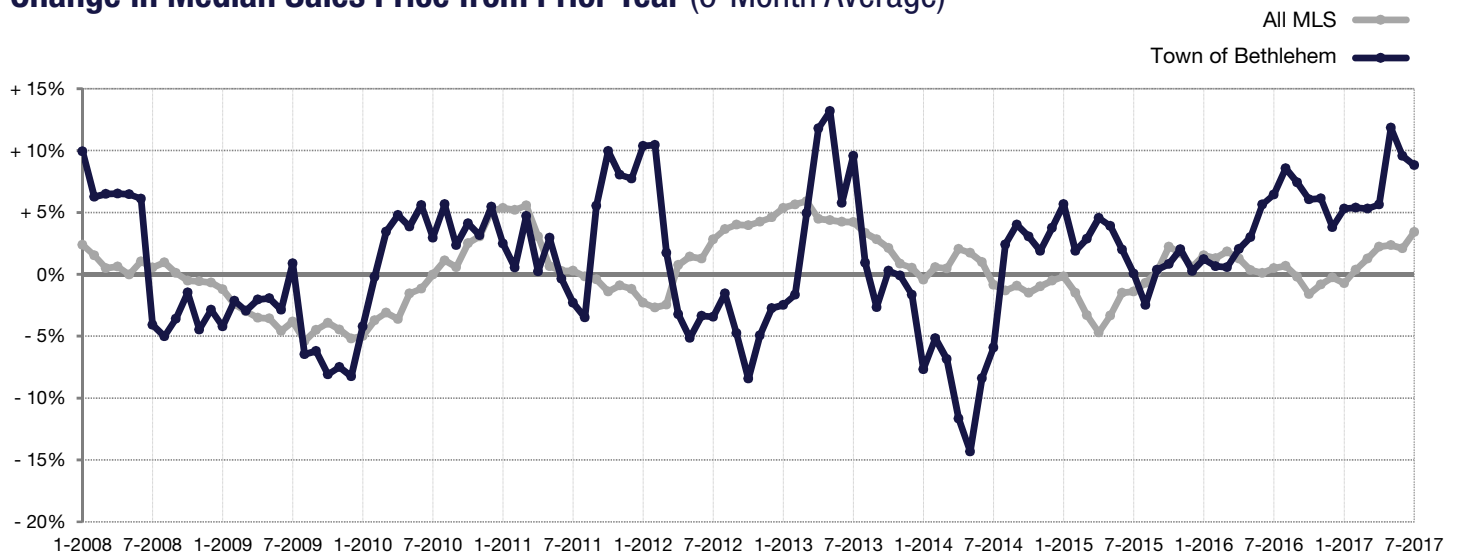
Town of Bethlehem

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	61	65	+ 6.6%	424	423	- 0.2%
Closed Sales	52	47	- 9.6%	270	274	+ 1.5%
Median Sales Price*	\$284,000	\$302,500	+ 6.5%	\$257,450	\$279,000	+ 8.4%
Percent of Original List Price Received*	98.0%	97.8%	- 0.2%	95.5%	97.6%	+ 2.2%
Days on Market Until Sale	57	28	- 51.2%	61	42	- 31.2%
Inventory of Homes for Sale	160	161	+ 0.6%	--	--	--
Months Supply of Inventory	4.1	4.0	- 0.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.