

# Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Saratoga County

**+ 9.0%**

Change in  
New Listings

**- 0.7%**

Change in  
Closed Sales

**+ 11.5%**

Change in  
Median Sales Price

### October

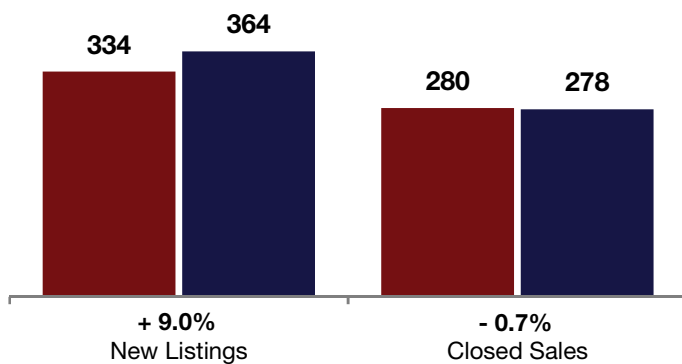
### Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	334	364	+ 9.0%	4,120	4,130	+ 0.2%
Closed Sales	280	278	- 0.7%	2,547	2,499	- 1.9%
Median Sales Price*	\$260,000	\$290,000	+ 11.5%	\$265,000	\$285,999	+ 7.9%
Percent of Original List Price Received*	96.6%	97.3%	+ 0.8%	96.6%	97.1%	+ 0.5%
Days on Market Until Sale	54	51	- 7.0%	61	54	- 11.9%
Inventory of Homes for Sale	1,620	1,441	- 11.0%	--	--	--
Months Supply of Inventory	6.4	5.5	- 13.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

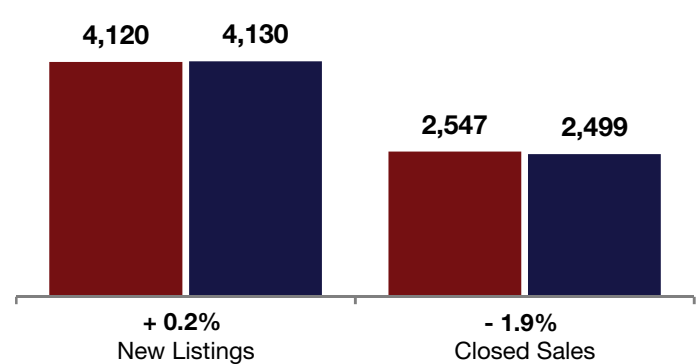
### October

■ 2016 ■ 2017

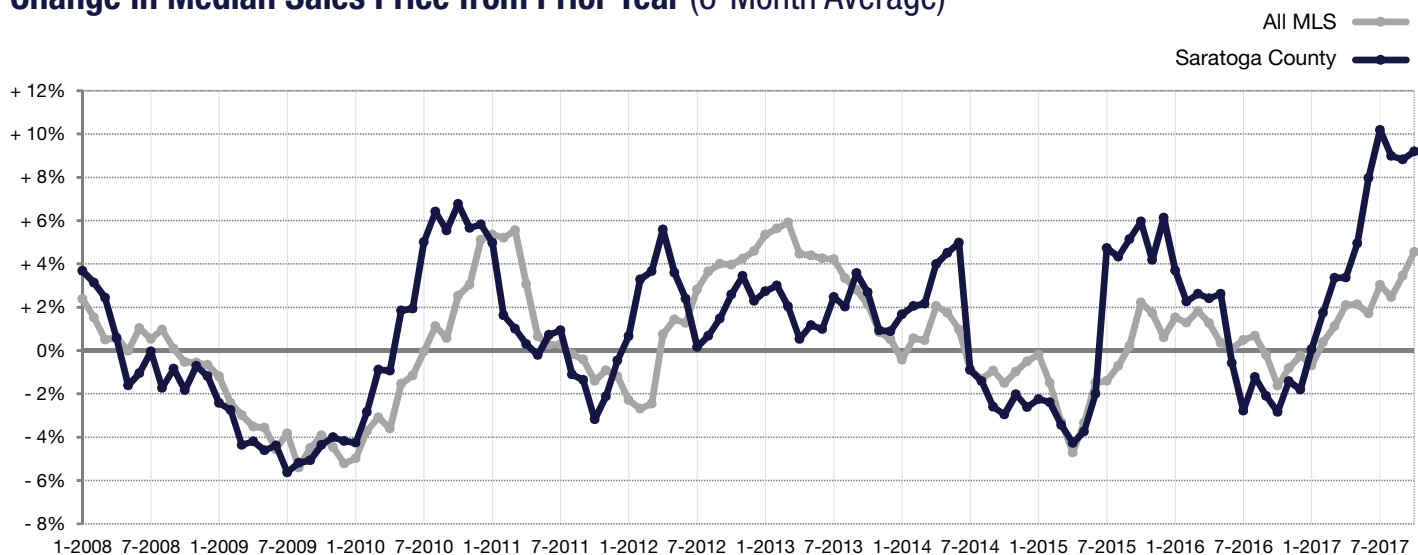


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.